

### The Patient Protection Act Report for the Year 2007

Ohio's "Patient Protection Act of 1999", House Bill 4 (the "Act"), provides Ohio consumers with the opportunity to request an independent, external review for denial, reduction, or termination by their health carrier of certain health care services. Based on the reason for denial, the Act requires health carriers to provide either an external clinical peer review by an accredited Independent Review Organization (IRO) or a contractual review by the Ohio Department of Insurance.

The Act also directs the Department of Insurance to compile and annually publish information regarding independent external review outcomes. This is the seventh annual report, summarizing the data the Ohio Department of Insurance has collected regarding external reviews conducted between January 1, 2007 and December 31, 2007.

### **Executive Summary of Patient Protection Act Outcomes**

### Medical Peer Reviews by Independent Review Organizations (IRO)

Health plan members, or a health care provider on behalf of the plan member, may request IRO review of health care services exceeding \$500, that are denied through a health carrier's internal appeal process, where the denial is based on medical necessity or a determination that the service is experimental or investigative.

During 2007, 143 cases, involving benefit determinations of approximately \$1.5 million, were submitted for IRO review to determine the appropriateness of a health carrier's denial of services. Only two expedited reviews, requiring a seven-day maximum review period, were requested.

In 40% of those cases, benefit denials were reversed by the IRO, saving Ohio health plan members over \$510,000, or nearly 35% of all benefit dollars reviewed.

### Contractual Reviews by the Ohio Department of Insurance (ODI)

When a health carrier's internal appeal process results in denial, reduction, or termination of a health care service as not being covered under the health contract, an external contractual review may be requested from ODI.

During 2007, 160 cases were submitted to ODI for contractual review, with 7 of those cases resulting in reversal of previously denied benefits. ODI subsequently referred 26 of the 160 cases to an IRO for review of a medical issue and 9 of those cases were reversed.

ODI reversals of contractual health insurer denials recovered almost \$40,000 in additional benefits for Ohio consumers. Of the total reversals due to IRO decisions, over \$350,600 were from cases referred by ODI for IRO review.

### Medical Specialty and Type of Service

In 2007, over 45% of the IRO reviews completed were for health care services related to the medical specialties of psychiatry (including addiction), hematology/oncology, orthopedics, plastic surgery, and emergency medicine.

IRO reversals for surgery and hospitalization totaled over \$300,800 and reversals for drugs and testing totaled over \$199,000. These four health care services accounted for approximately 98% of benefit denials that were reversed in IRO decisions.

#### Total Benefits to Consumers Since Enactment

Since the enactment of the Patient Protection Act in 1999, 3,395 cases have been reviewed by ODI and/or IROs, recovering more than \$9.5 million in previously denied health care services for Ohio consumers.

### **Overview of the Patient Protection Act**

The Act applies to health benefit plans provided by:

- Traditional Health Insurers (ORC 3923.66-70);
- Preferred Provider Organizations (PPOs) (ORC 3923.66-70);
- Health Maintenance Organizations (HMOs/HICs) (ORC 1751.83-88); and
- Public Employee Health Benefit Plans (PEHBP) (ORC 3923.75-79).

The Act requires health carriers to create an internal appeals process providing health plan members with the opportunity to challenge the denial of a health care service. In addition, health care services that are denied through a health carrier's internal appeals process, and that meet statutorily specified criteria, qualify for external review. Upon request by a health plan member, or a health care provider on behalf of a health plan member, an external review is required to be completed within thirty days, at no additional cost to the health plan member. An expedited review is required to be completed within seven days for conditions that could, in the absence of immediate medical attention, result in:

- Placing the health of the plan member or, with respect to a pregnant woman, the health of the plan member or the unborn child, in serious jeopardy;
- Serious impairment of bodily function; or
- Serious dysfunction of any bodily organ or part.

The Act provides that clinical peer review of medical denials be conducted by IROs that have been accredited by ODI. Denials based on whether a health care service is covered under a health plan contract are reviewed by ODI. Subject to the other terms, limitations, and conditions of the health plan contract, a health carrier is required to provide coverage for any health care services that are determined by an IRO decision to be medically necessary or not experimental/investigative, or that are determined by ODI to be covered services under the contract.

The Act (ORC 3901.82) directs ODI to compile information about external review outcomes and to publish and provide a report of that information annually to:

- The Governor:
- The speaker and minority leader of the Ohio House of Representatives;
- The president and minority leader of the Ohio Senate; and
- The chairs and ranking minority members of the House and Senate committees with jurisdiction over health and insurance issues.

### **Discussion of Review Outcomes**

### External Reviews by Internal Review Organizations

An analysis of the data over the most recent 12-month period (January 1, 2007 to December 31, 2007) shows that IRO reviews involved benefit determinations amounting to approximately \$1.5 million. IRO decisions reversing claim denials saved plan members approximately \$510,050. The top six cases in which company decisions were reversed involved benefit determinations that exceeded \$315,577.

### Based on the amount of benefits paid, the top six cases reversed through the IRO external review process during this reporting period were:

CASE DESCRIPTION	SERVICES REQUESTED	TOTAL BENEFIT \$'s PAID (Reversed)
Bulimia Nervosa &		\$ 138,000
Anorexia (2 cases)	In-patient Hospitalization (both)	\$33,257
Idiopathic Short Stature	Nutropin AQ 1.4mg injected 6x per week	\$ 151,320
Lumbosacral Disc Disease	Laser Spine Surgery	\$ 30,000
Morbid Obesity	Gastric Bypass	\$ 20,000
Refractory B-Cell CLL Resolution	Clinical trial 17-AAG,testing pre,during tx & post tx	\$ 20,000

### Number of IRO Reviews Conducted / Outcomes

For the reporting period of January 1, 2007 to December 31, 2007, 143 reviews were assigned to IROs to determine the appropriateness of a health carrier's denial of services based on medical necessity or experimental/investigative treatment.

Standard reviews, permitting a 30-day maximum review period, were requested in 141 of the cases. The IROs reversed benefit coverage denials in 57 standard reviews (40%) and affirmed the health carrier's denial in the remaining 84 standard reviews (60%).

Two IRO cases were expedited, requiring a seven-day maximum review period. In both cases, the IROs upheld the health carrier's original denials.

### Average Time Required to Conduct Reviews

Out of 143 reviews, 96% were completed within the statutory time requirements. The average number of days to process a standard IRO review was 23 days, while the average number of days to process an expedited review was 5 days.

### Cost of External Reviews

The cost of an external review is based on several factors, including, whether the review type is standard or expedited, the carrier's basis for denial, and the medical condition involved. For example, review to determine medical necessity only requires one reviewer, while review of experimental services for terminal illness requires a panel of three reviewers. IRO review cost is paid by the health carrier. In 2007, the total cost to Ohio health carriers for IRO reviews was \$90,720, for an average cost per review of \$634. Expedited review costs accounted for \$1,333 of the total review costs.

### Summary of Services and Procedures

In 2007, external reviews spanned ten main health service categories. The highest proportion of reviews were for surgery (41) and hospitalization (25), accounting for approximately \$300,900, or 59%, of the \$510,050 in benefit denials reversed by IRO decisions. Drugs (6) and testing (23) comprised a smaller proportion of the reviews (20%); however, with a reversal rate of over 60%, they accounted for a high proportion of total benefit denials reversed ((\$199,305, or 39% of all reversals). Combined, these four service categories represent approximately 98% of the total benefit denial amount reversed in 2007. See Attachment 1, IRO Reviews by Services and Procedures.

### Medical Specialty Types

During the process to initiate an IRO review, a health carrier identifies the medical specialty category required for the review. Categories of medical specialties are listed in *Attachment 2, IRO Reviews by Medical Specialty*.

Based on the number of reviews, the top five medical specialties required for IRO review during this reporting period were:

MEDICAL SPECIALTY	NUMBER OF REVIEWS	TOTAL BENEFIT \$'s REVIEWED	TOTAL BENEFIT \$'s PAID(Reversed)
Psychiatry (including addiction)	25	\$ 511,371	\$ 158,019
Hematology / Oncology	11	\$ 54,020	\$ 43,710
Orthopedics	11	\$ 106,245	\$ 33,044
Plastic Surgery	11	\$ 85,517	\$ 5,028
Emergency Medicine	8	\$ 16,843	\$ 2,069

### External Contractual Reviews by ODI

The Act requires ODI to review disputes for health care services that have been denied, reduced or terminated by a health carrier as not covered under the health policy or contract. ODI has established an internal review team comprised of specialists from the Office of Legal Services, the Office of Product Regulation, and the Consumers Services Division. If ODI finds that a coverage determination cannot be made because a medical issue must be resolved, ODI advises the health carrier that they must provide the member with an opportunity for an external review. When ODI makes a determination that a disputed health care service is covered under the health policy or contract, the carrier must either cover the service or provide the opportunity for an external review.

### Number of Contractual Reviews Conducted / Outcomes

From January 1, 2007 to December 31, 2007, 160 contractual external reviews were completed by ODI. As a result, Ohio consumers received \$39,755 of previously denied health benefits. In addition, \$350,663 was paid based on cases referred by ODI for IRO review.

Health carrier denials based on benefit limits or services not covered by the contract were upheld in 142 cases (89%) and reversed in 7 cases (11%). Of 26 cases (16%), where ODI determined that a medical question was involved and referred the case for IRO review, 9 benefit denials were reversed.

### Contractual Reasons for Review

Based on the number of reviews, the top five reasons for contractual review during this reporting period were:

REQUESTED SERVICES	TOTAL NUMBER OF REVIEWS	TOTAL BENEFIT \$'s PAID(Reversed)
Emergency Room	21	\$ 705
Experimental / Investigational	18	\$ 4,611
Out of Network	16	\$ 5,000
Pre-Existing Condition	14	\$ 155
Dental	12	\$ 0

### Average Time Required to Conduct Contractual Reviews

The time required to conduct a comprehensive contractual review is dependent on the complexity of the case and the need for legal review of a consumer's contract. The average time for ODI completion of an external review in 2007 was eight days.

#### Conclusion

Since enactment of the Patient Protection Act in 1999, ODI has maintained a significant investment of staff resources and technology to ensure thorough and timely resolution of external review appeals. As a result, 3,395 external reviews have been conducted, recovering more than \$9.5 million in previously denied health care benefits for Ohio consumers.

The ODI website offers secure, easy access to both the IRO and the contractual external review processes. A secure web-accessible application is the portal used by health carriers and IROs to facilitate the IRO review process and to provide outcome reporting to ODI. This technology is also utilized by ODI to closely monitor IRO review activity. Consumers can directly initiate a contractual appeal with ODI by completing an online consumer complaint form.

ODI's ongoing efforts to publicize the opportunity and the process for external review include provision of information in consumer guides and on the department website (<a href="www.ohioinsurance.gov">www.ohioinsurance.gov</a>).

In addition, ODI conducted outreach sessions in early 2008 to gather feedback from consumers, providers, and health carriers. One key outcome of those sessions is the current collaborative effort between ODI and the Ohio State Medical Association (OSMA) to develop and distribute an external review "tool kit" of informative materials, specifically targeted to Ohio consumers and to health care providers.

ODI is committed to ensuring that the protections and benefits provided under the 1999 Patient Protection Act are increasingly made known and remain highly accessible to all eligible Ohio consumers.

For more information, please contact the following individuals:

### Consumer Inquiries:

Craig Saurer, Assistant Director – Consumer Services, 614-644-3378

### Legislative Inquiries:

Guy Ford, Assistant Director - Government Relations; 614-728-1008

### Media Inquiries:

Carly Glick, Assistant Director - Communications; (614) 728-1008

### IRO REVIEWS BY "SERVICES & PROCEDURES" JANUARY 1, 2007 - DECEMBER 31, 2007

			CASE	VOLUM	IE				BENI	EFIT DOLLAR	li .			
SERVICES &		eviews / of Total	Affii	med	Reverse		\$ Reviewed of Tota		\$ Affirm	ed	Reversed Reversed in		Maximum	Maximum
PROCEDURES	#	%	#	%	#	%	\$	%	\$	%	\$	%	\$ Affirmed	\$ Reversed
Surgery	41	29%	23	56%	18	44%	\$314,077	21%	\$185,790	59%	\$128,287	41%	\$29,591	\$30,000
Hospitalization	25	17%	11	44%	14	56%	\$567,562	39%	\$394,977	70%	\$172,585	30%	\$108,432	\$97,000
Testing	23	16%	9	39%	14	61%	\$72,762	5%	\$20,129	28%	\$52,633	72%	\$3,460	\$20,000
Therapy	18	13%	17	94%	1	6%	\$44,304	3%	\$43,938	99%	\$366	1%	\$10,528	\$366
Durable Medical Equipment	13	9%	10	77%	3	23%	\$97,946	7%	\$90,508	92%	\$7,438	8%	\$40,000	\$3,850
Emergency Room	8	6%	5	63%	3	38%	\$8,439	1%	\$6,370	75%	\$2,069	25%	\$2,574	\$1,217
Drug	6	4%	2	33%	4	67%	\$178,472	12%	\$31,800	18%	\$146,672	82%	\$29,880	\$115,320
Other	6	4%	6	100%	0	0%	\$84,522	6%	\$84,522	100%	\$0	0%	\$69,850	\$0
Skilled Nursing/Hospice/Home Health	2	1%	2	100%	0	0%	\$90,000	6%	\$90,000	100%	\$0	0%	\$80,000	\$0
Dental	1	1%	1	100%	0	0%	\$5,480	0%	\$5,480	100%	\$0	0%	\$5,480	\$0
Grand Totals:	143		86	60%	57	40%	\$1,463,564		\$953,514	65%	\$510,050	35%	\$108,432	\$115,320

### IRO REVIEWS BY "MEDICAL SPECIALITY" JANUARY 1, 2007 - DECEMBER 31, 2007

#### CASE VOLUME BENEFIT DOLLARS # Reviews / Reversed & \$ Reviewed / % Reversed & Reversed in Part Reversed in Part % of Total of Total \$ Affirmed Maximum Maximum **Affirmed** MEDICAL \$ Affirmed \$ Reversed % # % # % \$ % \$ % \$ **SPECIALITY Psychiatry** 20 14% 9 45% 11 55% \$487.908 33% \$347.106 71% \$140.802 29% \$108.432 \$97.000 3 27% **Orthopedics** 11 8% 8 73% \$106,245 7% \$73,201 69% \$33,044 31% \$40,000 \$30,000 2 **Plastic Surgery** 11 8% 9 82% 18% \$85.517 6% \$80.489 94% \$5.028 6% \$69.850 \$2,528 8 5 3 \$2.069 \$9.295 **Emergency Medicine** 6% 63% 38% \$16.843 1% \$14.774 88% 12% \$1,217 Opthamology 8 6% 4 50% 4 50% \$30.044 2% \$14,085 47% \$15.959 53% \$10.528 \$7,281 Cardiovascular Disease 7 5% 71% 2 29% \$12,185 1% 78% \$2,694 22% \$2,950 \$1,459 5 \$9,491 Hematology/Oncology 7 5% 29% 5 71% \$40,410 3% \$6,850 17% \$33,560 83% \$3,460 \$20,000 Otolaryngology 6 4% 33% 4 67% \$23,463 2% \$6,246 27% \$17,217 73% \$3,000 \$8,000 2 Addiction Psychiatry 5 3% 3 60% 40% \$85,024 6% \$56,676 67% \$28,348 33% \$23,670 \$18,503 Chiropractic 5 3% 4 80% 1 20% \$3,813 0% \$3,447 90% \$366 10% \$2,000 \$366 4 3% 25% 3 75% \$13,610 1% \$3,460 25% \$10,150 75% \$3,460 \$3,460 Medical Oncology Physical Medicine/Rehabilitation 4 3% 4 100% 0 0% \$18,780 1% \$18,780 100% \$0 0% \$10,000 \$0 Ob/Gyn 3 2% 67% 1 33% \$20,741 1% \$19,595 94% \$1,146 6% \$19,195 \$1,146 3 2% 3 100% 0 0% \$9.827 1% 100% \$0 0% \$5.000 \$0 Physical Therapy \$9.827 **Podiatric Medicine** 3 2% 3 100% 0 0% \$10.498 1% 100% \$0 0% \$6,500 \$0 \$10.498 3 2% 3 100% 0 0% \$30.756 2% \$30.756 100% \$0 0% \$22.453 \$0 Vascular Surgery **Critical Care Medicine** 2 1% 2 100% 0 0% \$3.159 0% \$3.159 100% \$0 0% \$2.717 \$0 2 1% 50% 50% \$11,580 1% \$6,080 53% \$5,500 47% \$5,480 \$5,500 **Dentistry** 1 2 1% 2 100% 0 0% \$81,500 6% \$81,500 100% \$0 0% \$80,000 \$0 **Family Medicine** 2 50% 0% 56% \$468 \$588 **Internal Medicine** 1% 1 50% \$1.056 \$468 44% \$588 \$0 **Naturopathic** 2 1% 2 100% 0 0% \$3,383 0% \$3,383 100% \$0 0% \$1,881 2 1% 1 50% 2% 88% 12% \$3,435 **Neurologic Surgery** 50% \$28,435 \$25,000 \$3,435 \$25,000

November 3, 2008 Ohio Department of Insurance Office of Product Regulation Services / Life & Health Division

Neurology

**Pain Management** 

Pediatrics, General

Surgery, Gastric

**Oral & Maxillofacial Surgery** 

Pediatric Endocrinology

2

2

2

2

2

2

1%

1%

1%

1%

1%

1%

50%

0%

50%

0%

50%

0%

0

0

0

1

2

1

2

2

50%

100%

50%

100%

50%

100%

\$3,120

\$2,998

\$13,378

\$128,066

\$32,406

\$30,000

0%

0%

1%

9%

2%

2%

\$1,920

\$1,864

\$13,178

\$14,000

\$0

\$0

62%

62%

99%

0%

43%

0%

\$1,200

\$1,134

\$128,066

\$18,406

\$30,000

\$200

38%

38%

1%

100%

57%

100%

\$1,920

\$1,864

\$13,178

\$14,000

\$0

\$0

\$1,200

\$593

\$200

\$115,320

\$18,406

\$20,000

### IRO REVIEWS BY "MEDICAL SPECIALITY" JANUARY 1, 2007 - DECEMBER 31, 2007

CASE VOLUME BENEFIT DOLLARS Reversed & # Reviews / Reversed & \$ Reviewed / % Reversed in Part Reversed in Part \$ Affirmed % of Total of Total Maximum Maximum **Affirmed MEDICAL** \$ Reversed \$ Affirmed % # % % # % \$ \$ **SPECIALITY** 2 Surgery, General 1% 2 100% 0 0% \$15,636 1% \$15,636 100% \$0 0% \$10,000 \$0 Anesthesiology 1% 0 0% 1 100% \$5,000 0% \$0 0% \$5,000 100% \$0 \$5,000 **Durable Medical Equipment** 1% 1 100% 0 0% \$3,000 0% \$3,000 100% \$0 0% \$3,000 \$0 Endocrinology 1% 1 100% 0 0% \$29,591 2% \$29,591 100% \$0 0% \$29,591 \$0 Hematology 1% 0 0% 1 100% \$3,290 0% \$0 0% \$3,290 100% \$0 \$3,290 0 Nephrology 1% 1 100% 0% \$2,574 0% \$2,574 100% \$0 0% \$2,574 \$0 Neuroradiology 1% 1 100% 0 0% \$5,000 0% \$5,000 100% \$0 0% \$5,000 \$0 **Pediatric Pulmonology** 1% 1 100% 0 0% \$29,880 2% \$29,880 100% \$0 0% \$29,880 \$0 **Thoracic Surgery** 1% 0 0% 100% \$8,260 1% \$0 0% \$8,260 100% \$0 \$8,260 1% 0 0% 100% \$26,588 2% \$12,000 45% \$14,588 55% \$12,000 \$14,588 Urology

\$1,463,564

\$953,514

65%

\$510,050

35%

\$108,432

\$115,320

**Grand Totals:** 

143

86

60%

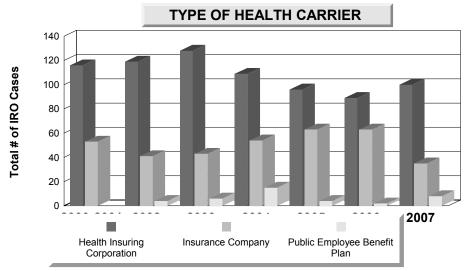
57

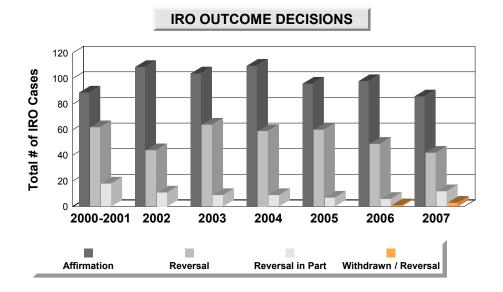
40%



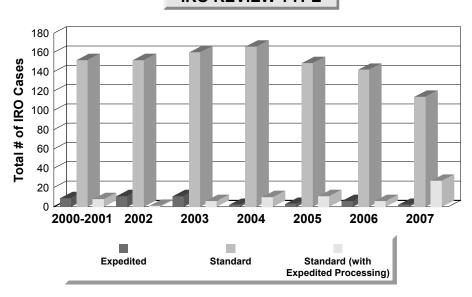
## ATTACHMENT 3 COMPARISON OF IRO CASES BY REPORT YEAR

May 1, 2000 - December 31, 2007

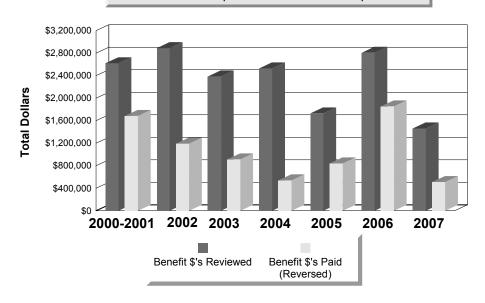




### **IRO REVIEW TYPE**



### IRO BENEFIT \$'s REVIEWED vs. \$'s PAID



# ATTACHMENT 4 HEALTH CARRIER SUMMARY LANUARY 1 2007 DECEMBER 31 200

JANUARY 1, 2007 - DECEMBER 31, 2007
-------------------------------------

	PREMIUM	i .	CASE	E VOLU	ME			В	ENEFIT DO	WED	1				
HEALTH CARRIER	Annual Premium By Company		eviews / f Total	<u>Af</u>	firmed	Re	versed	\$ Reviev % of To		\$ Affirm	<u>ed</u>	\$ Revers	sed		Maximum
CARRIER		#	%	#	%	#	%	\$	%	\$	%	\$	%	\$ Affirmed	\$ Reversed
MEDICAL MUTUAL OF OHIO	\$1,804,480,744	66	46%	35	53%	31	47%	\$533,915	36%	\$328,548	62%	\$205,367	38%	\$80,000	\$97,000
COMMUNITY INSURANCE COMPANY	\$2,951,672,497	17	12%	9	53%	8	47%	\$235,384	16%	\$195,061	83%	\$40,323	17%	\$69,850	\$18,406
McKINLEY LIFE INSURANCE COMPANY	\$239,856,621	14	10%	10	71%	4	29%	\$137,403	9%	\$68,534	50%	\$68,869	50%	\$21,000	\$30,000
UNITED HEALTHCARE OF OHIO INC	\$163,477,601	9	6%	3	33%	6	67%	\$159,855	11%	\$144,132	90%	\$15,723	10%	\$108,432	\$9,845
AETNA HEALTH INC	\$254,269,658	5	3%	4	80%	1	20%	\$66,491	5%	\$58,491	88%	\$8,000	12%	\$40,000	\$8,000
COVENTRY HEALTH AND LIFE INSURANCE	\$23,204,281	3	2%	3	100%	0	0%	\$4,348	0%	\$4,348	100%	\$0	0%	\$1,881	\$0
KAISER FOUNDATION HEALTH PLAN OF OHIO	\$429,386,459	3	2%	3	100%	0	0%	\$11,800	1%	\$11,800	100%	\$0	0%	\$10,000	\$0
SUMMACARE INC	\$36,711,365	3	2%	1	33%	2	67%	\$29,753	2%	\$23,053	77%	\$6,700	23%	\$22,453	\$5,500
The Ohio State University		3	2%	3	100%	0	0%	\$10,777	1%	\$10,777	100%	\$0	0%	\$7,000	\$0
TIME INSURANCE COMPANY	\$32,771,244	3	2%	3	100%	0	0%	\$51,360	4%	\$51,360	100%	\$0	0%	\$29,591	\$0
HUMANA INSURANCE COMPANY	\$185,445,965	2	1%	1	50%	1	50%	\$34,457	2%	\$1,200	3%	\$33,257	97%	\$1,200	\$33,257
UNITED HEALTHCARE INSURANCE COMPANY	\$529,574,056	2	1%	0	0%	2	00%	\$128,066	9%	\$0	0%	\$128,066	100%	\$0	\$115,320
AMERICAN FAMILY MUTUAL INSURANCE	\$1,192,009	1	1%	1	100%	0	0%	\$180	0%	\$180	100%	\$0	0%	\$180	\$0
Benefit Services, Inc.		1	1%	0	0%	1	00%	\$2,528	0%	\$0	0%	\$2,528	100%	\$0	\$2,528
Buckeye Ohio Risk Management		1	1%	1	100%	0	0%	\$5,000	0%	\$5,000	100%	\$0	0%	\$5,000	\$0
CENTRAL RESERVE LIFE INSURANCE	\$32,076,450	1	1%	1	100%	0	0%	\$766	0%	\$766	100%	\$0	0%	\$766	\$0

December 17, 2008 Ohio Department of Insurance Office of Product Regulation Services / Life & Health Division

### **ATTACHMENT 4 HEALTH CARRIER SUMMARY**

**JANUARY 1, 2007 - DECEMBER 31, 2007** 

	PREMIUM	l .		CASI	E <b>VOLU</b> I	ME		BENEFIT DOLLARS REVIEWED									
HEALTH CARRIER	Annual Premium By Company		views / f Total	<u>Af</u>	firmed %	Rev	<u>versed</u> %	\$ Review % of To		\$ Affirmed \$ %	\$ Revers	<u>sed</u> %	Maximum \$ Affirmed				
GUARDIAN LIFE INSURANCE COMPANY	\$7,318,797	1	1%	1	100%	0	0%	\$31,077	2%	\$31,077100%	\$0	0%	\$31,077	\$0			
HM HEALTH INSURANCE COMPANY		1	1%	1	100%	0	0%	\$659	0%	\$659100%	\$0	0%	\$659	\$0			
JOHN ALDEN LIFE INSURANCE COMPANY	\$23,358,170	1	1%	1	100%	0	0%	\$3,460	0%	\$3,460100%	\$0	0%	\$3,460	\$0			
Mercer-Auglaize Employee Benefit Trust		1	1%	1	100%	0	0%	\$4,000	0%	\$4,000100%	\$0	0%	\$4,000	\$0			
Midwest Employee Benefit Consortium		1	1%	1	100%	0	0%	\$2,000	0%	\$2,000100%	\$0	0%	\$2,000	\$0			
PARAMOUNT CARE INC	\$242,449,305	1	1%	1	100%	0	0%	\$1,068	0%	\$1,068100%	\$0	0%	\$1,068	\$0			
River View School District Employee		1	1%	1	100%	0	0%	\$3,000	0%	\$3,000100%	\$0	0%	\$3,000	\$0			
THP INSURANCE COMPANY INC	\$24,241,933	1	1%	0	0%	1	00%	\$1,217	0%	\$0 0%	\$1,217	100%	\$0	\$1,217			
UNITED HEALTHCARE INSURANCE COMPANY	\$729,414,769	1	1%	1	100%	0	0%	\$5,000	0%	\$5,000100%	\$0	0%	\$5,000	\$0			
Grand Totals:	\$7,710,901,923	143		86	6 60%	57	40%	\$1,463,564		\$953,514 65%	\$ 510,050	35%	\$108,432	\$115,320			

### HEALTH CARRIER SUMMARY

### JANUARY 1, 2003 - DECEMBER 31, 2007 (5 Year Accumulative)

	MARKET SH	ARE			CASE	VOLUN	ME				BENE	FIT DO	OLLARS			
HEALTH CARRIER	Company Premium	Market %		views / Total	<u>Affi</u>	rmed	Rev	versed	\$ Review % of To		\$ Affirme	<u>d</u>	\$ Rever	sed_	Maximum	Maximum
CARRIER	11011110111	,,	#	%	- #	%	#	%	\$	%	\$	%	\$	%	\$ Affirmed	\$ Reversed
MEDICAL MUTUAL OF OHIO	\$8,035,796,471	,	314	39%	185	59%	129	41%	\$3,528,939	33%	\$2,102,160	60%	\$1,426,779	40%	\$165,000	\$195,000
COMMUNITY INSURANCE COMPANY	\$12,828,041,898		110	14%	75	68%	35	32%	\$3,199,541	30%	\$1,818,032	57%	\$1,381,509	43%	\$375,000	\$739,000
UNITED HEALTHCARE OF OHIO INC	\$3,061,786,933		45	6%	22	49%	23	51%	\$606,384	6%	\$466,376	77%	\$140,008	3 23%	\$108,432	\$50,000
McKINLEY LIFE INSURANCE COMPANY	\$874,588,165		40	5%	28	70%	12	30%	\$330,890	3%	\$200,336	61%	\$130,554	39%	\$35,000	\$41,065
SUMMACARE INC	\$319,487,259		34	4%	23	68%	11	32%	\$377,384	3%	\$106,487	28%	\$270,897	72%	\$42,000	\$200,000
KAISER FOUNDATION HEALTH PLAN OF OHIO	\$1,872,040,686		32	4%	23	72%	9	28%	\$194,529	2%	\$127,509	66%	\$67,020	34%	\$50,000	\$28,929
CENTRAL RESERVE LIFE INSURANCE	\$239,573,727		24	3%	15	63%	9	38%	\$110,187	1%	\$63,981	58%	\$46,206	42%	\$25,200	\$26,855
UNITED HEALTHCARE INSURANCE COMPANY	\$2,825,524,465	· · · · · · · · · · · · · · · · · · ·	19	2%	9	47%	10	53%	\$148,537	1%	\$35,914	24%	\$112,623	76%	\$12,340	\$37,553
COVENTRY HEALTH AND LIFE INSURANCE	\$183,165,992	· · · · · · · · · · · · · · · · · · ·	17	2%	9	53%	8	47%	\$399,812	4%	\$64,802	16%	\$335,010	84%	\$28,474	\$300,000
UNITED HEALTHCARE INSURANCE COMPANY	\$2,145,834,080		16	2%	7	44%	9	56%	\$199,405	2%	\$56,783	28%	\$142,622	72%	\$42,940	\$115,320
AETNA HEALTH INC	\$940,136,839	,	14	2%	9	64%	5	36%	\$119,420	1%	\$83,420	70%	\$36,000	30%	\$40,000	\$15,000
QUALCHOICE HEALTH PLAN INC	\$556,577,036		14	2%	7	50%	7	50%	\$321,456	3%	\$248,076	77%	\$73,380	23%	\$156,200	\$30,000
HUMANA HEALTH PLAN OF OHIO INC	\$1,455,402,402		12	1%	7	58%	5	42%	\$217,808	2%	\$165,510	76%	\$52,298	24%	\$83,000	\$31,100
NATIONWIDE LIFE INSURANCE COMPANY	\$428,633,609		11	1%	5	45%	6	55%	\$71,644	1%	\$32,888	46%	\$38,756	54%	\$17,566	\$12,000
HUMANA INSURANCE COMPANY	\$834,334,370		10	1%	8	80%	2	20%	\$88,948	1%	\$54,655	61%	\$34,293	39%	\$16,500	\$33,257

November 24, 2008

Ohio Department of Insurance

Office of Product Regulation Services / Life & Health Division

### HEALTH CARRIER SUMMARY

JANUARY 1, 2003 - DECEMBER 31, 2007 (5 Year Accumulative)

	MARKET SH	ARE	CASE VOLUME								BENE	FIT DO	LLARS			
HEALTH CARRIER	Company Premium	Market %		views / Total	<u>Aff</u>	irmed	Rev	<u>versed</u>	\$ Review % of To		\$ Affirme	ed_	\$ Revers	sed_	Maximum	Maximum
			#	%	#	%	#	%	\$	%	\$	%	\$	%	\$ Affirmed	\$ Reversed
PARAMOUNT CARE INC	\$1,242,498,444		10	1%	5	50%	5	50%	\$32,468	0%	\$13,068	40%	\$19,400	60%	\$5,000	\$6,000
The Ohio State University			8	1%	8	100%	0	0%	\$40,977	0%	\$40,977	100%	\$0	0%	\$8,000	\$0
TIME INSURANCE COMPANY	\$169,746,765		8	1%	5	63%	3	38%	\$95,096	1%	\$80,032	84%	\$15,064	16%	\$29,591	\$11,900
University of Toledo		· · · · · · · · · · · · · · · · · · ·	8	1%	4	50%	4	50%	\$19,885	0%	\$9,985	50%	\$9,900	50%	\$5,160	\$8,000
FORTIS INSURANCE COMPANY	\$169,746,765		6	1%	3	50%	3	50%	\$95,322	1%	\$7,905	8%	\$87,417	92%	\$6,180	\$75,688
JOHN ALDEN LIFE INSURANCE COMPANY	\$148,964,854		4	0%	3	75%	1	25%	\$83,189	1%	\$29,189	35%	\$54,000	65%	\$25,000	\$54,000
Mercer-Auglaize Employee Benefit Trust			4	0%	2	50%	2	50%	\$113,325	1%	\$79,390	70%	\$33,935	30%	\$75,390	\$16,976
Toledo Public Schools			4	0%	1	25%	3	75%	\$20,842	0%	\$19,843	95%	\$999	5%	\$17,000	\$600
UNICARE LIFE & HEALTH INSURANCE	\$77,825,266		4	0%	4	100%	0	0%	\$14,192	0%	\$14,192	100%	\$0	0%	\$10,000	\$0
AMERICAN COMMUNITY MUTUAL INSURANCE	\$180,244,916		3	0%	3	100%	0	0%	\$45,482	0%	\$45,482	100%	\$0	0%	\$26,000	\$0
FAMILY HEALTH PLAN	\$135,978,502		3	0%	1	33%	2	67%	\$28,019	0%	\$5,000	18%	\$23,019	82%	\$5,000	\$15,000
GUARDIAN LIFE INSURANCE COMPANY	\$56,050,916		3	0%	2	67%	1	33%	\$33,062	0%	\$32,277	98%	\$785	2%	\$31,077	\$785
HOMETOWN HEALTH PLAN	\$137,946,251		3	0%	2	67%	1	33%	\$3,520	0%	\$2,520	72%	\$1,000	28%	\$2,000	\$1,000
MIDWEST SECURITY LIFE INSURANCE	\$9,889,936		2	0%	1	50%	1	50%	\$2,918	0%	\$1,766	61%	\$1,152	39%	\$1,766	\$1,152
MMA INSURANCE COMPANY	\$11,023,215		2	0%	2	100%	0	0%	\$6,508	0%	\$6,508	100%	\$0	0%	\$3,508	\$0

November 24, 2008

Ohio Department of Insurance

Office of Product Regulation Services / Life & Health Division

### HEALTH CARRIER SUMMARY

### JANUARY 1, 2003 - DECEMBER 31, 2007 (5 Year Accumulative)

	MARKET SH	MARKET SHARE		KET SHARE CASE VOLUME									BENE	FIT DO			
HEALTH CARRIER	Company Premium	Market %		views / f Total	<u>Af</u>	firmed	Re	eversed	\$ Review % of To		\$ Affirme	<u>ed</u>	\$ Revers	sed_	Maximum \$ Affirmed	Maximum \$ Reversed	
			#	%	<b>-</b> #	%	#	%	\$	%	\$	%	\$	%	\$ Attirmed	\$ Reversed	
Northern Buckeye Education Council			2	0%	1	50%	1	50%	\$2,463	0%	\$1,963	80%	\$500	20%	\$1,963	\$500	
PRINCIPAL LIFE INSURANCE COMPANY	\$139,813,689		2	0%	0	0%	2	100%	\$3,400	0%	\$0	0%	\$3,400	100%	\$0	\$2,900	
SUMMIT INSURANCE COMPANY	\$174,708,846		2	0%	1	50%	1	50%	\$10,619	0%	\$7,385	70%	\$3,234	30%	\$7,385	\$3,234	
TRUSTMARK INSURANCE COMPANY	\$8,596,713		2	0%	2	100%	0	0%	\$84,565	1%	\$84,565	100%	\$0	0%	\$45,233	\$0	
AMERICAN FAMILY MUTUAL INSURANCE	\$3,550,613		1	0%	1	100%	0	0%	\$180	0%	\$180	100%	\$0	0%	\$180	\$0	
Benefit Services, Inc.			1	0%	0	0%	1	100%	\$2,528	0%	\$0	0%	\$2,528	100%	\$0	\$2,528	
Buckeye Ohio Risk Management			1	0%	1	100%	0	0%	\$5,000	0%	\$5,000	100%	\$0	0%	\$5,000	\$0	
Butler County Health Plan			1	0%	1	100%	0	0%	\$705	0%	\$705	100%	\$0	0%	\$705	\$0	
CONTINENTAL GENERAL INSURANCE	\$33,022,334		1	0%	1	100%	0	0%	\$1,364	0%	\$1,364	100%	\$0	0%	\$1,364	\$0	
EPIC LIFE INSURANCE COMPANY			1	0%	0	0%	1	100%	\$455	0%	\$328	72%	\$127	28%	\$328	\$127	
FORTIS BENEFITS INSURANCE COMPANY	\$48,822,300		1	0%	0	0%	1	100%	\$10,632	0%	\$0	0%	\$10,632	100%	\$0	\$10,632	
Franklin Local School District			1	0%	0	0%	1	100%	\$17,000	0%	\$0	0%	\$17,000	100%	\$0	\$17,000	
GOLDEN RULE INSURANCE COMPANY	\$226,915,998		1	0%	0	0%	1	100%	\$6,163	0%	\$0	0%	\$6,163	100%	\$0	\$6,163	
HEALTH PLAN OF UPPER OH VALLEY INC	\$323,716,454		1	0%	1	100%	0	0%	\$25,000	0%	\$25,000	100%	\$0	0%	\$25,000	\$0	
HM HEALTH INSURANCE COMPANY			1	0%	1	100%	0	0%	\$659	0%	\$659	100%	\$0	0%	\$659	\$0	

November 24, 2008

Ohio Department of Insurance

Office of Product Regulation Services / Life & Health Division

### HEALTH CARRIER SUMMARY

JANUARY 1, 2003 - DECEMBER 31, 2007 (5 Year Accumulative)

	MARKET SH	MARKET SHARE			CASE	ME				BENE	FIT D	OLLARS				
HEALTH CARRIER	Company Premium	Market %	# Reviews / % of Total # %		Affirmad		<u>Re</u> #	versed %	\$ Reviewed / % of Total \$ %		<b>\$ Affirmed</b> . \$ %		\$ Reversed \$ %		Maximum \$ Affirmed	Maximum \$ Reversed
Lake Erie Regional Council Employee			1	0%	0	0%	1	100%	\$769	0%	\$0	0%	Ψ	100%	\$0	\$769
MEGA LIFE AND HEALTH INSURANCE	\$184,750,807		1	0%	1	100%	0	0%	\$11,446	0%	\$11,446	100%	\$0	0%	\$11,446	\$0
Midwest Employee Benefit Consortium			1	0%	1	100%	0	0%	\$2,000	0%	\$2,000	100%	\$0	0%	\$2,000	\$0
Muskingum County Employee Benefit Plan			1	0%	1	100%	0	0%	\$376	0%	\$376	100%	\$0	0%	\$376	\$0
Niles City Schools			1	0%	0	0%	1	100%	\$8,700	0%	\$0	0%	\$8,700	100%	\$0	\$8,700
River View School District Employee			1	0%	1	100%	0	0%	\$3,000	0%	\$3,000	100%	\$0	0%	\$3,000	\$0
THP INSURANCE COMPANY INC	\$49,039,200		1	0%	0	0%	1	100%	\$1,217	0%	\$0	0%	\$1,217	100%	\$0	\$1,217
UNION SECURITY INSURANCE COMPANY	\$48,822,300		1	0%	0	0%	1	100%	\$60,000	1%	\$0	0%	\$60,000	100%	\$0	\$60,000
Grand Totals:	\$40,182,599,016		811		492	61%	319	39%	\$10,807,930	ı	\$6,159,034	57%	\$4,648,896	43%	\$375,000	\$739,000