



ODI

Ohio Department
of Insurance

John R. Kasich, Governor

Mary Taylor, Lt. Governor/Director

Medicare and Low-Income Programs

Medicare and Low-Income Programs

CONTENT

- Medicare vs. Medicaid
- Medicaid and Spend Down
- Medicare Savings Programs
- Medicaid and Advantage Plans
- Low Income Subsidy (Extra Help)



Medicare vs. Medicaid

Medicare	Medicaid
National program that is consistent across the country	Statewide programs that vary among states
Administered by the Federal government	Administered by state governments within Federal rules (Federal/state partnership)
Eligibility based on age, disability, or End-Stage Renal Disease (ESRD)	Eligibility based on need; financial and non-financial requirements
Nation's primary payer of inpatient hospital services to the elderly and people with ESRD	Nation's primary public payer of acute health, mental health, and long-term care services



Dual Eligible Beneficiary

- Dual eligible means eligible for Medicare and Medicaid
 - You may receive payment by Medicaid of your
 - Part A and/or Part B premiums
 - Other Medicare cost-sharing
 - Coverage of certain services not covered under Medicare



Mandatory Medicaid State Plan Benefits

- Physician services
- Laboratory & X-ray
- Inpatient hospital
- Outpatient hospital
- Early Periodic Screening & Diagnostic Testing
- Family planning
- Rural and Federally-qualified health centers
- Freestanding birth center services
- Nursing facility services for adults
- Home health
- Cost sharing for Dual Eligibles
- Transportation to medical care
- Tobacco cessation



Optional Medicaid State Plan Benefits

- Dental services
- Prescription drugs
- Therapies – PT/OT/Speech/Audiology
- Prosthetic devices, optometry services, glasses
- Podiatry services
- Case management
- Clinic services
- Hospice
- Intermediate Care Facility for the Mentally Retarded
- Psychiatric Residential Treatment Facility for <21
- Other diagnostic, screening, preventative & rehabilitative services
- Special services in waivers and demonstrations



Medicaid Eligibility Groups

- Medicaid eligibility is based on the most closely associated cash assistance program
- SSI related groups
 - Aged
 - Blind
 - disabled
- AFDC related groups
 - Children
 - Pregnant women
 - Families with dependent children



Aged, Blind, Disabled

- Apply if you are aged, blind, or disabled and
 - Are terminally ill and want to get hospice services
 - Live in a nursing home with limited income and resources
 - Need nursing home care (may get community care services)
 - Eligible for Medicare with limited income and resources



Non-Financial Requirements

- State resident
- Citizen or qualified alien
- Must have Social Security number
- Assignment of rights to medical support and payment
- Always check with Medicaid on what documentation they need



Financial Requirements

- Divided into two broad areas
 - 2015 Income requirements*
 - \$663/mo single
 - \$1,120/mo married
 - 2015 Resource requirements
 - \$1,500 single
 - \$2,250 married
- Special Rules
 - Those who live in nursing homes



What is Income?

- Anything that could purchase food or shelter
- Two types
 - Earned income
 - Wages and salary
 - Compensation for work
 - Unearned income
 - Social Security Disability Insurance
 - Retirement benefits
 - Interest and dividends



What are Resources?

- Cash
- Anything owned that can be converted to cash
- Liquid resources
 - Savings accounts
 - Stocks and bonds
 - Other assets that could be cashed
- Real estate (other than the person's home)



Spend Down

- Mary is single and her monthly income is \$692, which is \$50 over the Medicaid limit. She can qualify for Medicaid after spending \$50 on medical expenses such deductibles, copays and Part D out-of-pocket costs
- She would be eligible for Medicaid for the rest of the month and would need to qualify again for the next month.



Medicaid and Spend Down

- Can qualify for Medicaid on a monthly basis if income is over the limit but resources are at or below
- Must meet the difference between income and Medicaid limit in health care expenses
- Qualify for Medicaid for the rest of the month
- Qualify one month at a time



Medicare Savings Programs

- Help from Medicaid to pay Medicare premiums
 - For people with limited income and resources
 - May also pay Medicare deductibles and coinsurance (QMB)



2015 Medicare Savings Programs*

Qualified Medicare Beneficiary (QMB)

QMB acts like a free Medicare supplement policy. QMB pays: Part B premium, all deductibles and coinsurance that Medicare does not pay

QMB Eligibility	Single	Married
Monthly income:	\$ 1,001	\$1,348
Total resources:	\$ 7,280	\$10,930

Specified Low Income Medicare Beneficiary (SLMB)

SLMB pays the Medicare Part B premium

SLMB Eligibility	Single	Married
Monthly income:	\$ 1,197	\$ 1,613
Total resources:	\$ 7,280	\$10,930

Qualified Individual (QI)

QI pays the Medicare Part B premium

QI Eligibility	Single	Married
Monthly income:	\$ 1,345	\$ 1,813
Total resources:	\$ 7,280	\$10,930



QMB and Spend Down

- A client can have both QMB and Medicaid with a Spend Down
- Medicaid-only expenses can be used to meet the spend down
 - Vision & dental expenses would count toward spend down
- Out-of-pocket costs paid by QMB do not
 - 20% coinsurance under Part B would not since it is paid by QMB and not the patient



Example of QMB and Spend Down

- Sally's income is \$700, which for 2013 is \$58 over the Medicaid limit. She is on both QMB and Medicaid with a spend down. The \$50 she spends at the dentist would count toward her spend down, but the 20% coinsurance left over when she went to the doctor would not since it is covered by QMB.



Medicaid and Medicare Advantage

- A client can have both Medicaid and a MA plan
 - Medicaid will pay copays and deductibles for Medicare covered services
 - Recipient may still have a premium for the health portion of the plan
- Patient will still need to follow the network set by MA plan
 - Medicaid will not pay in-network rate for out-of-network providers



2013 Low Income Subsidy (Extra Help)

Anyone with Medicare can join a Part D plan but some may qualify for Extra Help to pay the out of pocket costs

- Reduced or NO Premium
- Reduced or NO Deductible
- No more than 15% copays

NO DOUGHNUT HOLE

Income:
single- \$1,458
married \$1,966

Resources:
single- \$13,440
married-\$26,860



Is Extra Help Automatic?

- Extra help enrollment is automatic if:
 - Already enrolled in Medicaid or a Medicare Savings Program
- Extra Help is not automatic for anyone not already enrolled in Medicaid/MSP
- Patients on Extra Help will be auto-enrolled into a Part D plan unless they choose their own
 - Have continuous open enrollment period



Counseling Example

- The following slide has an example of a some questions someone might ask during a counseling session.
- Listen to the counseling example and think of other topics that might come up during the session
- What tools do you have to help this client?



Counseling Example

- Listen to the following counseling example:
- Rachel needs help seeing if she qualifies for a Medicare Savings Program



Counseling Example

- Here are some follow-up issues to discuss with Rachel
 - If her financial situation changes, can she apply for a Medicare Savings Program in the future?
 - Yes. She can apply any time if her situation changes.
 - Where does she go to get more detailed information about Medicaid and MSP?
 - She could check with Medicaid if she wanted more information.



Quiz

- This is the end of the Low-Income Programs section. Please take the following quiz. You will have two chances to take the quiz. If you do not successfully complete the quiz, please call the hotline for further instruction.



A person cannot have both Medicare Advantage and Medicaid

A) True

B) False



ODI
Ohio Department
of Insurance

Which of the options below is not a Medicare Savings Program>

- A) Specified Low Income Medicare Beneficiary
- B) Qualified Individual
- C) Certified Individual
- D) Qualified Medicare Beneficiary



There are income and resource guidelines tied to Medicare eligibility

A) True

B) False



ODI
Ohio Department
of Insurance

Where does someone apply for Medicaid?

- A) Social Security Office
- B) Ohio Jobs and Family Services Office
- C) OSHIIP
- D) Center for Medicare and Medicaid Services



Someone who is enrolled in Medicaid or a Medicare Savings Program will be automatically enrolled in the Extra Help for Part D

A) True

B) False



ODI
Ohio Department
of Insurance