

OHIO

2016

Property and Casualty Insurance

Market Share Report

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Total

Personal Lines

Private passenger Automobile

Homeowners Multiple Peril

Farmowners Multiple Peril

Commercial Lines

Commercial Automobile

Commercial General Liability

Fire and Allied Lines

Commercial Multiple Peril

Medical Professional Liability

Fidelity and Surety

Appendix

2016
Total
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,973,988,058	12.7%
2	ALLSTATE INS GRP	1,037,087,157	6.7%
3	NATIONWIDE CORP GRP	1,031,515,499	6.6%
4	PROGRESSIVE GRP	908,861,083	5.8%
5	LIBERTY MUT GRP	877,962,577	5.6%
6	CINCINNATI FIN GRP	711,785,458	4.6%
7	GRANGE MUT CAS GRP	581,147,624	3.7%
8	WESTFIELD Grp	544,107,961	3.5%
9	BERKSHIRE HATHAWAY GRP	519,646,521	3.3%
10	ERIE INS GRP	462,031,776	3.0%
11	Travelers Grp	449,453,651	2.9%
12	Chubb Ltd Grp	377,117,379	2.4%
13	AUTO OWNERS GRP	321,470,380	2.1%
14	UNITED SERV AUTOMOBILE ASSN GR	281,233,417	1.8%
15	AMERICAN FAMILY INS GRP	276,566,238	1.8%
	Top 15 Sub Total:	10,353,974,779	66.5%
	Others Sub Total:	5,209,315,460	33.5%
	Total All Groups:	15,563,290,239	100.0%

2016
Total
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,973,988,058	12.7%
	State Farm Mut Auto Ins Co	1,131,234,792	7.3%
	State Farm Fire & Cas Co	842,753,266	5.4%
2	ALLSTATE INS GRP	1,037,087,157	6.7%
	Allstate Fire & Cas Ins Co	399,780,989	2.6%
	Allstate Ins Co	156,563,376	1.0%
	Allstate Prop & Cas Ins Co	144,471,126	0.9%
	Allstate Vehicle & Prop Ins Co	94,594,715	0.6%
	Allstate Ind Co	79,203,913	0.5%
	Encompass Home & Auto Ins Co	48,299,860	0.3%
	Esurance Prop & Cas Ins Co	44,048,289	0.3%
	Allstate Northbrook Ind Co	36,536,317	0.2%
	First Colonial Ins Co	19,152,925	0.1%
	Esurance Ins Co	5,910,004	0.0%
	Encompass Ins Co Of Amer	4,945,722	0.0%
	Encompass Ind Co	3,540,327	0.0%
	North Light Specialty Ins Co	39,594	0.0%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
3	NATIONWIDE CORP GRP	1,031,515,499	6.6%
	Nationwide Mut Ins Co	258,433,795	1.7%
	Nationwide Mut Fire Ins Co	245,117,364	1.6%
	Nationwide Prop & Cas Ins Co	129,877,403	0.8%
	Nationwide Gen Ins Co	127,042,435	0.8%
	Nationwide Agribusiness Ins Co	63,443,498	0.4%
	Nationwide Ins Co Of Amer	43,737,576	0.3%
	Victoria Specialty Ins Co	39,988,079	0.3%
	National Cas Co	27,932,760	0.2%
	Allied Prop & Cas Ins Co	23,814,730	0.2%
	Scottsdale Surplus Lines Ins Co	11,969,683	0.1%
	Depositors Ins Co	11,923,233	0.1%
	Nationwide Assur Co	10,563,875	0.1%
	Amco Ins Co	10,290,509	0.1%
	Scottsdale Ins Co	4,720,583	0.0%
	Victoria Automobile Ins Co	4,092,841	0.0%
	Scottsdale Ind Co	3,203,691	0.0%
	Crestbrook Ins Co	3,097,270	0.0%
	Farmland Mut Ins Co	2,824,469	0.0%
	Freedom Specialty Ins Co	2,467,413	0.0%
	HARLEYSVILLE LAKE STATES INS CO	1,861,742	0.0%
	Harleysville Worcester Ins Co	1,559,235	0.0%
	Harleysville Ins Co	1,195,370	0.0%
	Western Heritage Ins Co	1,124,107	0.0%
	Allied Ins Co of Amer	653,816	0.0%
	Harleysville Preferred Ins Co	418,957	0.0%
	Victoria Select Ins Co	188,453	0.0%
	Nationwide Affinity Co of Amer	-2,352	0.0%
	Victoria Fire & Cas Co	-25,036	0.0%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	PROGRESSIVE GRP	908,861,083	5.8%
	Progressive Specialty Ins Co	401,961,081	2.6%
	Progressive Direct Ins Co	381,091,434	2.4%
	Progressive Preferred Ins Co	89,060,130	0.6%
	Progressive Cas Ins Co	18,979,487	0.1%
	American Strategic Ins Corp	10,961,907	0.1%
	United Financial Cas Co	4,563,274	0.0%
	National Continental Ins Co	2,301,000	0.0%
	Progressive Max Ins Co	5,000	0.0%
	Artisan & Truckers Cas Co	-62,230	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
5	LIBERTY MUT GRP	877,962,577	5.6%
	Safeco Ins Co Of IL	160,399,117	1.0%
	Liberty Ins Underwriters Inc	135,749,362	0.9%
	Safeco Ins Co Of IN	114,842,950	0.7%
	LM Gen Ins Co	96,661,006	0.6%
	Liberty Mut Fire Ins Co	89,800,291	0.6%
	Liberty Ins Corp	70,693,417	0.5%
	LM Ins Corp	41,907,863	0.3%
	Liberty Mut Ins Co	37,059,108	0.2%
	Netherlands Ins Co The	33,461,684	0.2%
	Ohio Security Ins Co	23,611,383	0.2%
	Ohio Cas Ins Co	16,109,576	0.1%
	Safeco Ins Co Of Amer	13,584,444	0.1%
	Indiana Ins Co	8,391,645	0.1%
	Consolidated Ins Co	6,284,957	0.0%
	Liberty Surplus Ins Corp	5,423,058	0.0%
	Peerless Ins Co	5,127,929	0.0%
	American Fire & Cas Co	4,663,872	0.0%
	West Amer Ins Co	4,298,838	0.0%
	Peerless Ind Ins Co	2,918,997	0.0%
	First Liberty Ins Corp	2,526,354	0.0%
	American States Ins Co	1,730,718	0.0%
	American Economy Ins Co	787,658	0.0%
	Employers Ins of Wausau	671,301	0.0%
	General Ins Co Of Amer	538,827	0.0%
	First Natl Ins Co Of Amer	477,418	0.0%
	Mid Amer Fire & Cas Co	86,772	0.0%
	Midwestern Ind Co	65,448	0.0%
	Wausau Underwriters Ins Co	51,389	0.0%
	Wausau Business Ins Co	37,195	0.0%
6	CINCINNATI FIN GRP	711,785,458	4.6%
	Cincinnati Ins Co	634,329,093	4.1%
	The Cincinnati Ind Co	32,243,977	0.2%
	Cincinnati Cas Co	29,560,713	0.2%
	The Cincinnati Specialty Underwriter	15,651,675	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	GRANGE MUT CAS GRP	581,147,624	3.7%
	Grange Mut Cas Co	309,145,220	2.0%
	Grange Prop & Cas Ins Co	190,837,352	1.2%
	Grange Ind Ins Co	61,835,323	0.4%
	Trustgard Ins Co	19,329,729	0.1%
8	WESTFIELD Grp	544,107,961	3.5%
	Westfield Ins Co	258,378,801	1.7%
	Westfield Natl Ins Co	174,414,021	1.1%
	American Select Ins Co	99,983,540	0.6%
	Ohio Farmers Ins Co	11,331,599	0.1%
9	BERKSHIRE HATHAWAY GRP	519,646,521	3.3%
	Geico Cas Co	147,855,986	1.0%
	GEICO Advantage Ins Co	70,538,074	0.5%
	GEICO Choice Ins Co	57,576,394	0.4%
	Geico Gen Ins Co	51,987,091	0.3%
	GEICO Secure Ins Co	36,281,102	0.2%
	Medical Protective Co	33,824,270	0.2%
	National Fire & Marine Ins Co	23,432,388	0.2%
	Geico Ind Co	23,238,199	0.1%
	Government Employees Ins Co	20,654,387	0.1%
	National Ind Co	15,411,008	0.1%
	United States Liab Ins Co	9,461,918	0.1%
	General Reins Corp	7,307,422	0.0%
	Berkshire Hathaway Specialty Ins Co	7,091,342	0.0%
	Berkshire Hathaway Homestate Ins Co	3,168,857	0.0%
	National Liab & Fire Ins Co	2,927,416	0.0%
	General Star Ind Co	2,438,705	0.0%
	GEICO Marine Ins Co	2,247,886	0.0%
	Mount Vernon Fire Ins Co	1,823,004	0.0%
	Genesis Ins Co	1,124,260	0.0%
	Amguard Ins Co	861,668	0.0%
	General Star Natl Ins Co	299,222	0.0%
	Mount Vernon Specialty Ins Co	93,550	0.0%
	Berkshire Hathaway Direct Ins Co	5,908	0.0%
	Central States Ind Co Of Omaha	246	0.0%
	Old United Cas Co	-3,782	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
10	ERIE INS GRP	462,031,776	3.0%
	Erie Ins Co	305,879,364	2.0%
	Erie Ins Exch	156,152,412	1.0%
11	Travelers Grp	449,453,651	2.9%
	Travelers Prop Cas Co Of Amer	86,738,590	0.6%
	Standard Fire Ins Co	73,980,305	0.5%
	Travelers Prop Cas Ins Co	62,444,763	0.4%
	Travelers Cas & Surety Co Of Amer	60,598,022	0.4%
	Travelers Ind Co	39,029,204	0.3%
	Charter Oak Fire Ins Co	31,728,391	0.2%
	Phoenix Ins Co	21,834,845	0.1%
	Travelers Ind Co Of CT	18,306,191	0.1%
	Travelers Ind Co Of Amer	14,931,184	0.1%
	Northland Ins Co	11,374,731	0.1%
	Travelers Cas Ins Co Of Amer	8,718,234	0.1%
	St Paul Fire & Marine Ins Co	5,797,736	0.0%
	Travelers Home & Marine Ins Co	4,808,706	0.0%
	Automobile Ins Co Of Hartford CT	2,434,829	0.0%
	Travelers Excess & Surplus Lines Co	2,430,222	0.0%
	St Paul Mercury Ins Co	2,066,503	0.0%
	Northfield Ins Co	1,339,824	0.0%
	Travelers Cas & Surety Co	711,299	0.0%
	St Paul Surplus Lines Ins Co	140,828	0.0%
	St Paul Guardian Ins Co	26,199	0.0%
	United States Fidelity & Guar Co	14,075	0.0%
	St Paul Protective Ins Co	2,816	0.0%
	Farmington Cas Co	1,175	0.0%
	Northland Cas Co	92	0.0%
	Discover Prop & Cas Ins Co	-5,113	0.0%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
12	Chubb Ltd Grp	377,117,379	2.4%
	Federal Ins Co	137,311,634	0.9%
	Ace Amer Ins Co	65,309,921	0.4%
	Pacific Ind Co	31,373,859	0.2%
	Ace Prop & Cas Ins Co	27,224,419	0.2%
	Agri Gen Ins Co	20,946,762	0.1%
	Illinois Union Ins Co	17,757,821	0.1%
	Great Northern Ins Co	14,747,402	0.1%
	Westchester Fire Ins Co	14,196,385	0.1%
	Bankers Standard Ins Co	8,642,104	0.1%
	Chubb Natl Ins Co	7,900,975	0.1%
	Westchester Surplus Lines Ins Co	7,426,788	0.0%
	Penn Millers Ins Co	6,768,236	0.0%
	Vigilant Ins Co	5,244,326	0.0%
	Indemnity Ins Co Of North Amer	4,579,170	0.0%
	Chubb Custom Ins Co	4,431,915	0.0%
	Executive Risk Ind Inc	2,032,861	0.0%
	Executive Risk Specialty Ins Co	591,265	0.0%
	Ace Fire Underwriters Ins Co	289,336	0.0%
	Chubb Ind Ins Co	160,091	0.0%
	Insurance Co of N Amer	145,952	0.0%
	Pacific Employers Ins Co	36,157	0.0%
13	AUTO OWNERS GRP	321,470,380	2.1%
	Auto Owners Ins Co	166,016,714	1.1%
	Owners Ins Co	86,565,322	0.6%
	Home Owners Ins Co	68,334,333	0.4%
	Atlantic Cas Ins Co	554,011	0.0%
14	UNITED SERV AUTOMOBILE ASSN GR	281,233,417	1.8%
	United Serv Automobile Assn	113,573,443	0.7%
	USAA Cas Ins Co	73,709,311	0.5%
	USAA Gen Ind Co	71,049,896	0.5%
	Garrison Prop & Cas Ins Co	22,900,767	0.1%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
15	AMERICAN FAMILY INS GRP	276,566,238	1.8%
	American Family Ins Co	142,674,412	0.9%
	Permanent Gen Assur Corp Of OH	43,440,398	0.3%
	Homesite Ins Co Of The Midwest	35,435,181	0.2%
	American Family Mut Ins Co SI	31,045,951	0.2%
	The Gen Automobile Ins Co Inc	11,558,929	0.1%
	American Standard Ins Co Of OH	10,501,853	0.1%
	Permanent Gen Assur Corp	1,772,318	0.0%
	Midvale Ind Co	137,196	0.0%
Top 15	Sub Total:	10,353,974,779	66.5%
	Others Sub Total:	5,209,315,460	33.5%
	Total All Company Groups:	15,563,290,239	100.0%

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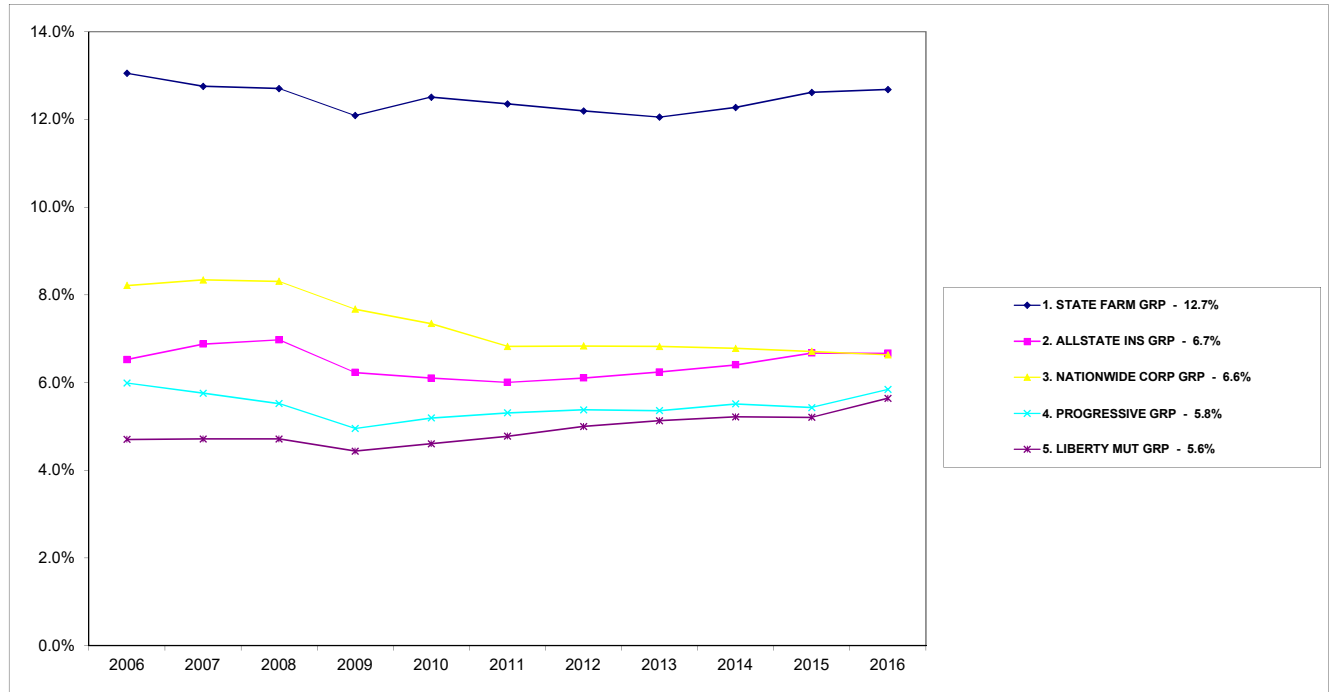
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Total Market Share TOP 5 Groups

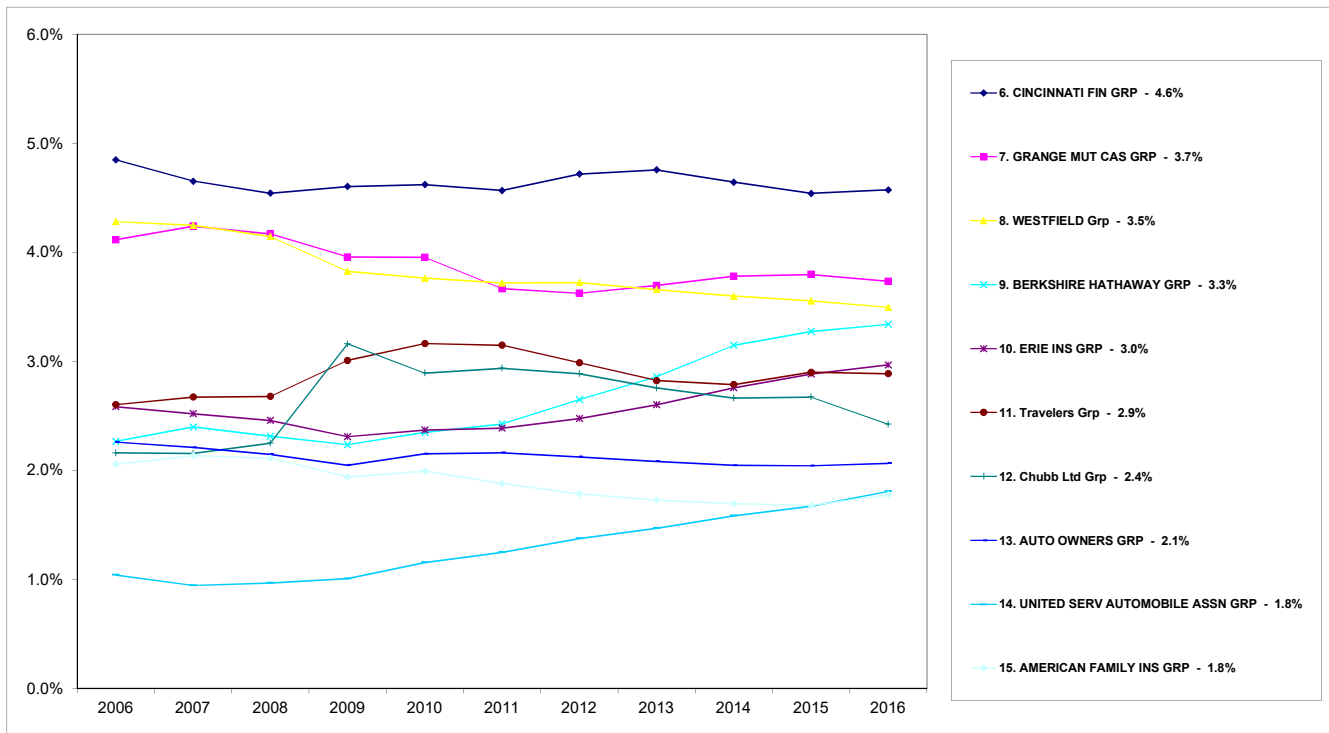


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The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Total Market Share TOP 6 - 15 Groups



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2016
Personal Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,854,438,805	20.0%
2	ALLSTATE INS GRP	971,263,262	10.5%
3	PROGRESSIVE GRP	821,419,423	8.8%
4	NATIONWIDE CORP GRP	819,841,450	8.8%
5	LIBERTY MUT GRP	533,033,292	5.7%
6	GRANGE MUT CAS GRP	505,891,959	5.4%
7	BERKSHIRE HATHAWAY GRP	405,671,963	4.4%
8	ERIE INS GRP	341,539,887	3.7%
9	WESTFIELD Grp	284,182,591	3.1%
10	UNITED SERV AUTOMOBILE ASSN GR	264,869,129	2.9%
11	AMERICAN FAMILY INS GRP	263,991,090	2.8%
12	CINCINNATI FIN GRP	242,036,096	2.6%
13	FARMERS INS GRP	210,677,998	2.3%
14	AUTO OWNERS GRP	188,429,235	2.0%
15	Travelers Grp	140,461,117	1.5%
	Top 15 Sub Total:	7,847,747,297	84.5%
	Others Sub Total:	1,438,444,528	15.5%
	Total All Groups:	9,286,191,825	100.0%

2016
Personal Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,854,438,805	20.0%
	State Farm Mut Auto Ins Co	1,124,505,647	12.1%
	State Farm Fire & Cas Co	729,933,158	7.9%
2	ALLSTATE INS GRP	971,263,262	10.5%
	Allstate Fire & Cas Ins Co	399,780,989	4.3%
	Allstate Ins Co	145,184,318	1.6%
	Allstate Prop & Cas Ins Co	141,073,318	1.5%
	Allstate Vehicle & Prop Ins Co	93,135,396	1.0%
	Allstate Ind Co	53,438,936	0.6%
	Encompass Home & Auto Ins Co	44,273,492	0.5%
	Esurance Prop & Cas Ins Co	44,048,289	0.5%
	Allstate Northbrook Ind Co	36,536,317	0.4%
	Esurance Ins Co	5,899,495	0.1%
	Encompass Ins Co Of Amer	4,579,012	0.0%
	Encompass Ind Co	3,275,957	0.0%
	North Light Specialty Ins Co	36,455	0.0%
	First Colonial Ins Co	1,288	0.0%
3	PROGRESSIVE GRP	821,419,423	8.8%
	Progressive Specialty Ins Co	394,684,862	4.3%
	Progressive Direct Ins Co	378,744,142	4.1%
	Progressive Preferred Ins Co	20,595,803	0.2%
	Progressive Cas Ins Co	17,562,902	0.2%
	American Strategic Ins Corp	9,831,714	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	NATIONWIDE CORP GRP	819,841,450	8.8%
	Nationwide Mut Ins Co	211,946,535	2.3%
	Nationwide Mut Fire Ins Co	209,380,931	2.3%
	Nationwide Gen Ins Co	120,201,589	1.3%
	Nationwide Prop & Cas Ins Co	102,149,714	1.1%
	Nationwide Agribusiness Ins Co	45,135,942	0.5%
	Nationwide Ins Co Of Amer	43,737,576	0.5%
	Victoria Specialty Ins Co	39,267,885	0.4%
	Allied Prop & Cas Ins Co	19,977,204	0.2%
	Nationwide Assur Co	10,560,183	0.1%
	Depositors Ins Co	9,046,060	0.1%
	Crestbrook Ins Co	2,536,901	0.0%
	Amco Ins Co	2,317,443	0.0%
	HARLEYSVILLE LAKE STATES INS CO	1,801,383	0.0%
	Victoria Automobile Ins Co	1,179,143	0.0%
	Scottsdale Surplus Lines Ins Co	630,270	0.0%
	Nationwide Affinity Co of Amer	-2,273	0.0%
	Victoria Fire & Cas Co	-25,036	0.0%
5	LIBERTY MUT GRP	533,033,292	5.7%
	Safeco Ins Co Of IL	160,399,117	1.7%
	Safeco Ins Co Of IN	111,146,692	1.2%
	LM Gen Ins Co	96,661,006	1.0%
	Liberty Mut Fire Ins Co	62,259,497	0.7%
	Liberty Ins Corp	62,208,173	0.7%
	LM Ins Corp	34,786,540	0.4%
	Consolidated Ins Co	3,262,610	0.0%
	Indiana Ins Co	947,594	0.0%
	First Liberty Ins Corp	640,670	0.0%
	Peerless Ins Co	598,482	0.0%
	American States Ins Co	87,426	0.0%
	American Economy Ins Co	33,025	0.0%
	Safeco Ins Co Of Amer	2,580	0.0%
	Peerless Ind Ins Co	-120	0.0%
6	GRANGE MUT CAS GRP	505,891,959	5.4%
	Grange Mut Cas Co	244,938,992	2.6%
	Grange Prop & Cas Ins Co	185,573,848	2.0%
	Grange Ind Ins Co	56,049,390	0.6%
	Trustgard Ins Co	19,329,729	0.2%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	BERKSHIRE HATHAWAY GRP	405,671,963	4.4%
	Geico Cas Co	147,855,986	1.6%
	GEICO Advantage Ins Co	70,538,074	0.8%
	GEICO Choice Ins Co	57,576,394	0.6%
	Geico Gen Ins Co	51,987,091	0.6%
	GEICO Secure Ins Co	36,281,102	0.4%
	Geico Ind Co	23,238,199	0.3%
	Government Employees Ins Co	18,175,278	0.2%
	Mount Vernon Fire Ins Co	19,867	0.0%
	United States Liab Ins Co	-28	0.0%
8	ERIE INS GRP	341,539,887	3.7%
	Erie Ins Co	272,511,153	2.9%
	Erie Ins Exch	69,028,734	0.7%
9	WESTFIELD Grp	284,182,591	3.1%
	Westfield Natl Ins Co	147,917,311	1.6%
	American Select Ins Co	88,716,358	1.0%
	Westfield Ins Co	47,548,922	0.5%
10	UNITED SERV AUTOMOBILE ASSN GR	264,869,129	2.9%
	United Serv Automobile Assn	104,210,662	1.1%
	USAA Cas Ins Co	70,006,326	0.8%
	USAA Gen Ind Co	68,628,251	0.7%
	Garrison Prop & Cas Ins Co	22,023,890	0.2%
11	AMERICAN FAMILY INS GRP	263,991,090	2.8%
	American Family Ins Co	140,924,787	1.5%
	Permanent Gen Assur Corp Of OH	43,440,398	0.5%
	Homesite Ins Co Of The Midwest	35,435,181	0.4%
	American Family Mut Ins Co SI	20,359,045	0.2%
	The Gen Automobile Ins Co Inc	11,558,929	0.1%
	American Standard Ins Co Of OH	10,500,432	0.1%
	Permanent Gen Assur Corp	1,772,318	0.0%
12	CINCINNATI FIN GRP	242,036,096	2.6%
	Cincinnati Ins Co	242,036,096	2.6%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
13	FARMERS INS GRP	210,677,998	2.3%
	Farmers Ins Of Columbus Inc	114,974,178	1.2%
	Farmers Ins Exch	48,515,811	0.5%
	Foremost Ins Co Grand Rapids MI	19,817,734	0.2%
	21st Century Centennial Ins Co	11,546,819	0.1%
	Bristol W Cas Ins Co	8,339,432	0.1%
	Foremost Prop & Cas Ins Co	3,147,135	0.0%
	21st Century Cas Co	2,547,209	0.0%
	Bristol W Ins Co	985,025	0.0%
	Civic Prop & Cas Co	608,147	0.0%
	21st Century Premier Ins Co	159,987	0.0%
	Neighborhood Spirit Prop & Cas Co	25,411	0.0%
	Mid Century Ins Co	10,135	0.0%
	Exact Prop & Cas Co Inc	975	0.0%
14	AUTO OWNERS GRP	188,429,235	2.0%
	Auto Owners Ins Co	91,111,047	1.0%
	Home Owners Ins Co	67,344,768	0.7%
	Owners Ins Co	29,973,420	0.3%
15	Travelers Grp	140,461,117	1.5%
	Standard Fire Ins Co	70,573,673	0.8%
	Travelers Prop Cas Ins Co	61,061,992	0.7%
	Travelers Home & Marine Ins Co	4,583,937	0.0%
	Travelers Ind Co Of Amer	2,683,853	0.0%
	Automobile Ins Co Of Hartford CT	788,557	0.0%
	Travelers Ind Co	335,081	0.0%
	Travelers Ind Co Of CT	142,744	0.0%
	Charter Oak Fire Ins Co	125,507	0.0%
	Phoenix Ins Co	87,482	0.0%
	Travelers Prop Cas Co Of Amer	78,291	0.0%
Top 15	Sub Total:	7,847,747,297	84.5%
	Others Sub Total:	1,438,444,528	15.5%
	Total All Company Groups:	9,286,191,825	100.0%

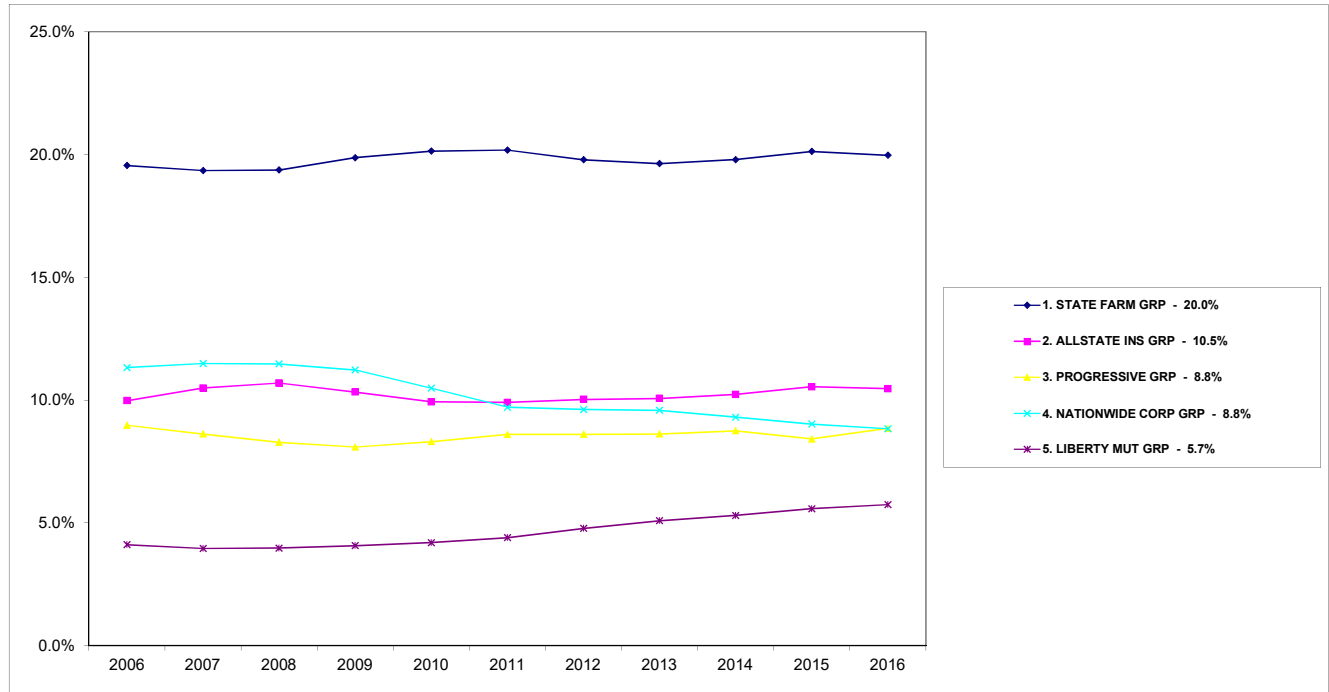
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 6/27/2017.
Refer to the appendix for lines of businesses that are included.

Personal Lines Market Share TOP 5 Groups

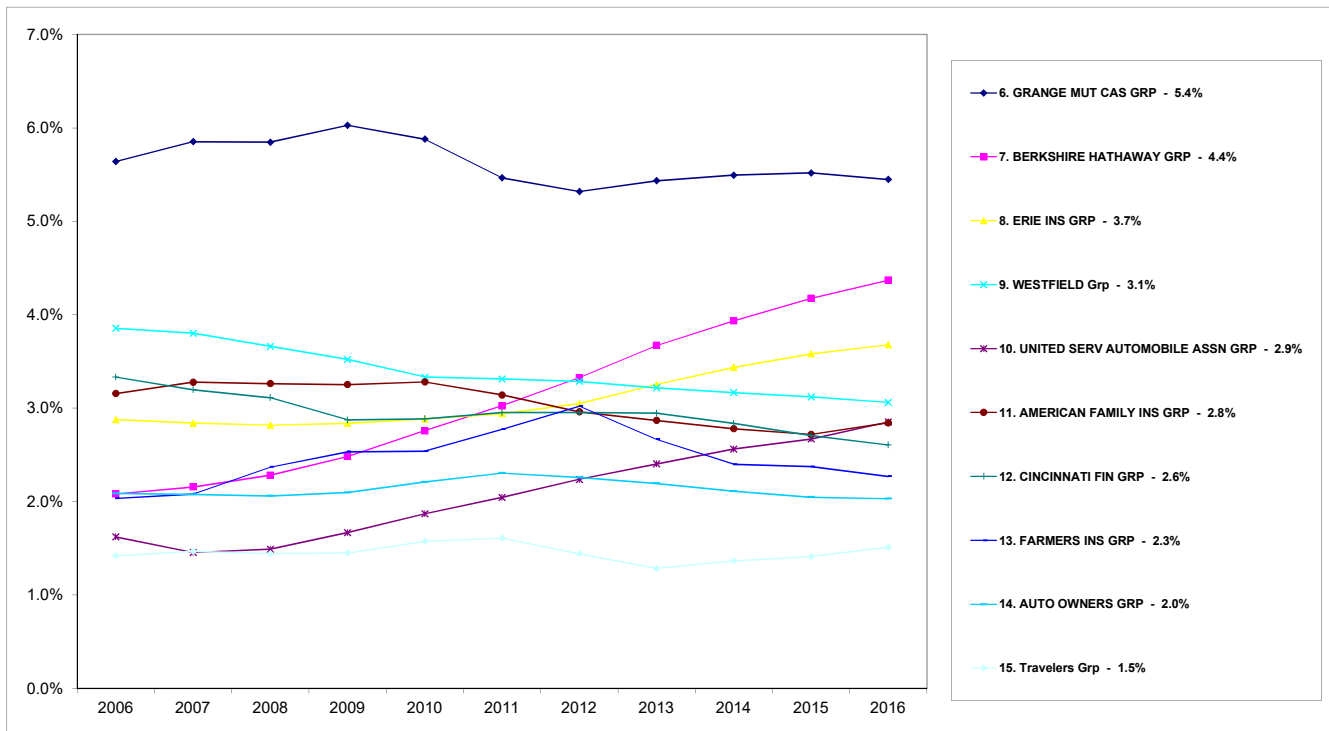


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Personal Lines Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

2016
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,240,075,142	19.7%
2	PROGRESSIVE GRP	800,449,701	12.7%
3	ALLSTATE INS GRP	663,455,593	10.5%
4	NATIONWIDE CORP GRP	555,953,533	8.8%
5	BERKSHIRE HATHAWAY GRP	405,652,096	6.4%
6	GRANGE MUT CAS GRP	336,977,813	5.3%
7	LIBERTY MUT GRP	295,750,172	4.7%
8	ERIE INS GRP	197,723,145	3.1%
9	AMERICAN FAMILY INS GRP	174,359,887	2.8%
10	UNITED SERV AUTOMOBILE ASSN GR	171,518,428	2.7%
11	WESTFIELD Grp	158,927,738	2.5%
12	CINCINNATI FIN GRP	132,293,767	2.1%
13	FARMERS INS GRP	125,489,600	2.0%
14	AUTO OWNERS GRP	98,968,672	1.6%
15	Travelers Grp	81,215,096	1.3%
	Top 15 Sub Total:	5,438,810,383	86.3%
	Others Sub Total:	864,337,308	13.7%
	Total All Groups:	6,303,147,691	100.0%

2016
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,240,075,142	19.7%
	State Farm Mut Auto Ins Co	1,124,505,647	17.8%
	State Farm Fire & Cas Co	115,569,495	1.8%
2	PROGRESSIVE GRP	800,449,701	12.7%
	Progressive Specialty Ins Co	383,546,751	6.1%
	Progressive Direct Ins Co	378,744,142	6.0%
	Progressive Preferred Ins Co	20,595,803	0.3%
	Progressive Cas Ins Co	17,563,005	0.3%
3	ALLSTATE INS GRP	663,455,593	10.5%
	Allstate Fire & Cas Ins Co	399,780,989	6.3%
	Allstate Ins Co	96,677,466	1.5%
	Allstate Prop & Cas Ins Co	55,194,585	0.9%
	Esurance Prop & Cas Ins Co	43,253,650	0.7%
	Allstate Northbrook Ind Co	36,536,317	0.6%
	Encompass Home & Auto Ins Co	24,416,535	0.4%
	Allstate Ind Co	2,365,606	0.0%
	Encompass Ins Co Of Amer	2,195,764	0.0%
	Encompass Ind Co	1,604,657	0.0%
	Esurance Ins Co	1,428,736	0.0%
	First Colonial Ins Co	1,288	0.0%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	NATIONWIDE CORP GRP	555,953,533	8.8%
	Nationwide Mut Ins Co	211,958,163	3.4%
	Nationwide Mut Fire Ins Co	142,613,083	2.3%
	Nationwide Gen Ins Co	77,290,635	1.2%
	Nationwide Ins Co Of Amer	43,737,576	0.7%
	Victoria Specialty Ins Co	39,267,885	0.6%
	Nationwide Assur Co	10,560,183	0.2%
	Depositors Ins Co	9,047,036	0.1%
	Allied Prop & Cas Ins Co	8,280,549	0.1%
	Nationwide Agribusiness Ins Co	8,065,704	0.1%
	Nationwide Prop & Cas Ins Co	1,766,787	0.0%
	Victoria Automobile Ins Co	1,179,143	0.0%
	Crestbrook Ins Co	1,070,125	0.0%
	Amco Ins Co	756,749	0.0%
	HARLEYSVILLE LAKE STATES INS CO	385,200	0.0%
	Nationwide Affinity Co of Amer	-249	0.0%
	Victoria Fire & Cas Co	-25,036	0.0%
5	BERKSHIRE HATHAWAY GRP	405,652,096	6.4%
	Geico Cas Co	147,855,986	2.3%
	GEICO Advantage Ins Co	70,538,074	1.1%
	GEICO Choice Ins Co	57,576,394	0.9%
	Geico Gen Ins Co	51,987,091	0.8%
	GEICO Secure Ins Co	36,281,102	0.6%
	Geico Ind Co	23,238,199	0.4%
	Government Employees Ins Co	18,175,278	0.3%
	United States Liab Ins Co	-28	0.0%
6	GRANGE MUT CAS GRP	336,977,813	5.3%
	Grange Mut Cas Co	167,248,882	2.7%
	Grange Prop & Cas Ins Co	94,770,815	1.5%
	Grange Ind Ins Co	55,628,387	0.9%
	Trustgard Ins Co	19,329,729	0.3%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	LIBERTY MUT GRP	295,750,172	4.7%
	Safeco Ins Co Of IL	160,399,117	2.5%
	LM Gen Ins Co	96,661,006	1.5%
	Liberty Mut Fire Ins Co	31,250,878	0.5%
	LM Ins Corp	6,502,410	0.1%
	First Liberty Ins Corp	640,670	0.0%
	Liberty Ins Corp	293,511	0.0%
	Safeco Ins Co Of Amer	2,580	0.0%
8	ERIE INS GRP	197,723,145	3.1%
	Erie Ins Co	197,723,145	3.1%
9	AMERICAN FAMILY INS GRP	174,359,887	2.8%
	American Family Ins Co	91,773,476	1.5%
	Permanent Gen Assur Corp Of OH	43,440,398	0.7%
	American Family Mut Ins Co SI	15,314,334	0.2%
	The Gen Automobile Ins Co Inc	11,558,929	0.2%
	American Standard Ins Co Of OH	10,500,432	0.2%
	Permanent Gen Assur Corp	1,772,318	0.0%
10	UNITED SERV AUTOMOBILE ASSN GR	171,518,428	2.7%
	United Serv Automobile Assn	61,442,303	1.0%
	USAA Gen Ind Co	48,850,485	0.8%
	USAA Cas Ins Co	44,961,795	0.7%
	Garrison Prop & Cas Ins Co	16,263,845	0.3%
11	WESTFIELD Grp	158,927,738	2.5%
	Westfield Natl Ins Co	82,504,905	1.3%
	American Select Ins Co	56,369,291	0.9%
	Westfield Ins Co	20,053,542	0.3%
12	CINCINNATI FIN GRP	132,293,767	2.1%
	Cincinnati Ins Co	132,293,767	2.1%
13	FARMERS INS GRP	125,489,600	2.0%
	Farmers Ins Of Columbus Inc	97,850,957	1.6%
	21st Century Centennial Ins Co	11,546,819	0.2%
	Bristol W Cas Ins Co	8,339,432	0.1%
	Foremost Ins Co Grand Rapids MI	3,804,695	0.1%
	21st Century Cas Co	2,547,209	0.0%
	Bristol W Ins Co	985,025	0.0%
	Foremost Prop & Cas Ins Co	245,341	0.0%
	21st Century Premier Ins Co	159,987	0.0%
	Mid Century Ins Co	10,135	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
14	AUTO OWNERS GRP	98,968,672	1.6%
	Home Owners Ins Co	66,842,405	1.1%
	Owners Ins Co	26,729,701	0.4%
	Auto Owners Ins Co	5,396,566	0.1%
15	Travelers Grp	81,215,096	1.3%
	Standard Fire Ins Co	57,288,786	0.9%
	Travelers Prop Cas Ins Co	21,739,041	0.3%
	Travelers Home & Marine Ins Co	2,187,269	0.0%
Top 15	Sub Total:	5,438,810,383	86.3%
	Others Sub Total:	864,337,308	13.7%
	Total All Company Groups:	6,303,147,691	100.0%

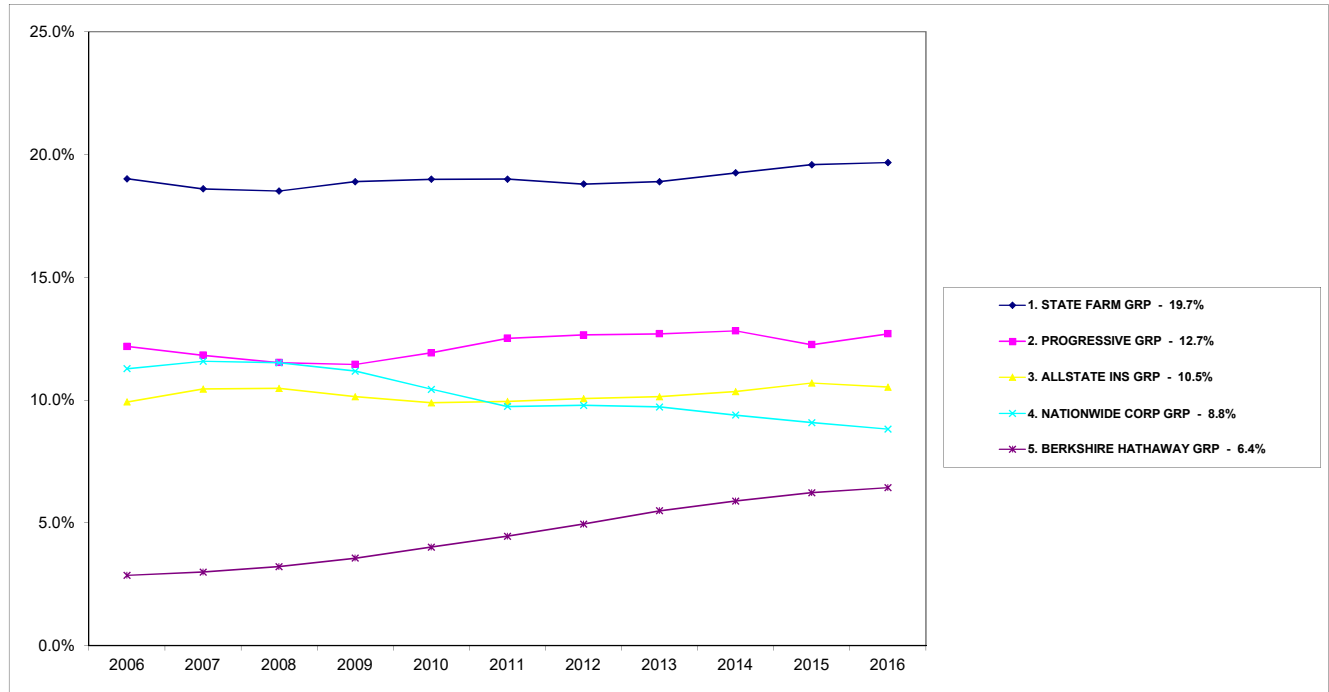
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Private Passenger Automobile Market Share TOP 5 Groups

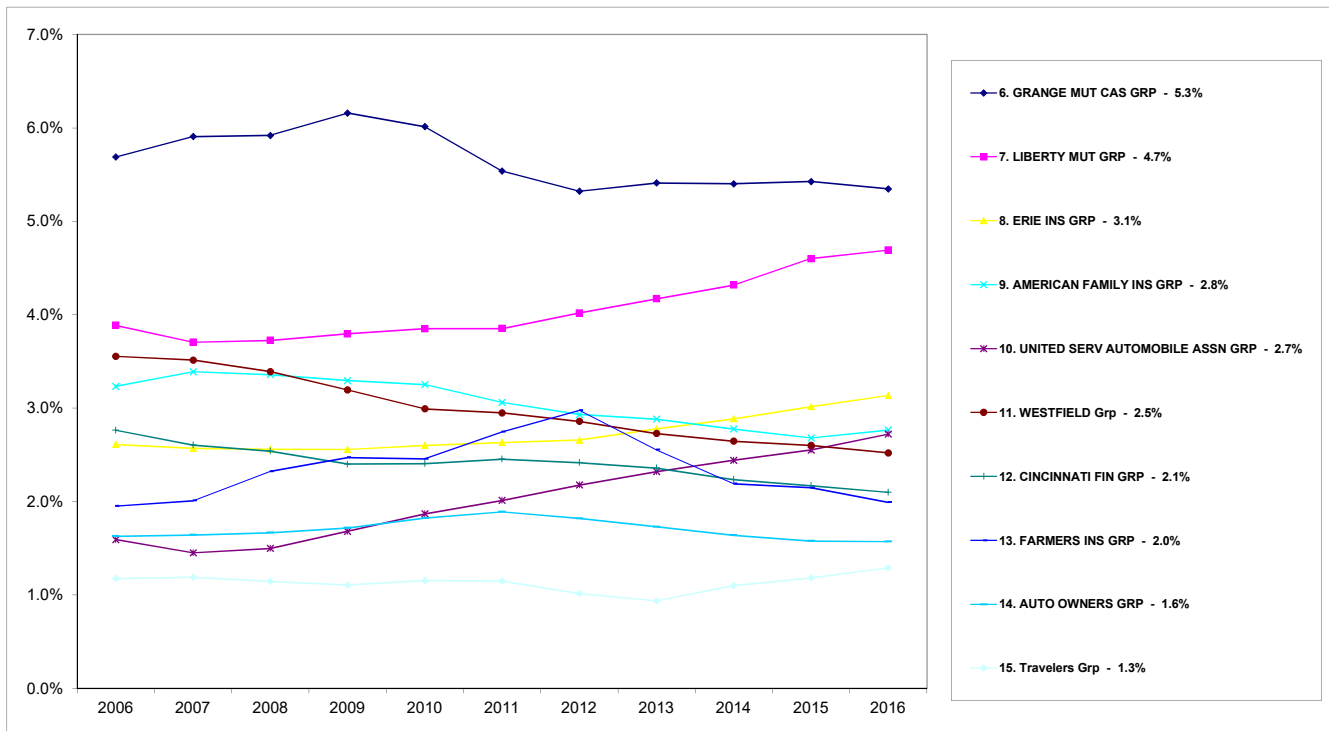


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Private Passenger Automobile Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

2016
Homeowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	604,811,519	21.5%
2	ALLSTATE INS GRP	307,807,669	10.9%
3	LIBERTY MUT GRP	232,353,983	8.3%
4	NATIONWIDE CORP GRP	226,817,679	8.1%
5	GRANGE MUT CAS GRP	160,055,830	5.7%
6	ERIE INS GRP	143,816,742	5.1%
7	WESTFIELD Grp	111,435,048	4.0%
8	CINCINNATI FIN GRP	109,742,329	3.9%
9	UNITED SERV AUTOMOBILE ASSN GR	93,350,701	3.3%
10	AMERICAN FAMILY INS GRP	87,289,489	3.1%
11	FARMERS INS GRP	85,188,398	3.0%
12	AUTO OWNERS GRP	81,870,661	2.9%
13	Travelers Grp	56,688,930	2.0%
14	MOTORISTS MUT GRP	47,278,385	1.7%
15	STATE AUTO MUT GRP	42,535,703	1.5%
	Top 15 Sub Total:	2,391,043,066	84.9%
	Others Sub Total:	424,667,736	15.1%
	Total All Groups:	2,815,710,802	100.0%

2016
Homeowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	604,811,519	21.5%
	State Farm Fire & Cas Co	604,811,519	21.5%
2	ALLSTATE INS GRP	307,807,669	10.9%
	Allstate Vehicle & Prop Ins Co	93,135,396	3.3%
	Allstate Prop & Cas Ins Co	85,878,733	3.0%
	Allstate Ind Co	51,073,330	1.8%
	Allstate Ins Co	48,506,852	1.7%
	Encompass Home & Auto Ins Co	19,856,957	0.7%
	Esurance Ins Co	4,470,759	0.2%
	Encompass Ins Co Of Amer	2,383,248	0.1%
	Encompass Ind Co	1,671,300	0.1%
	Esurance Prop & Cas Ins Co	794,639	0.0%
	North Light Specialty Ins Co	36,455	0.0%
3	LIBERTY MUT GRP	232,353,983	8.3%
	Safeco Ins Co Of IN	111,146,692	3.9%
	Liberty Ins Corp	61,914,662	2.2%
	Liberty Mut Fire Ins Co	31,008,619	1.1%
	LM Ins Corp	28,284,130	1.0%
	Peerless Ind Ins Co	-120	0.0%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	NATIONWIDE CORP GRP	226,817,679	8.1%
	Nationwide Prop & Cas Ins Co	100,382,927	3.6%
	Nationwide Mut Fire Ins Co	66,767,848	2.4%
	Nationwide Gen Ins Co	42,910,954	1.5%
	Allied Prop & Cas Ins Co	11,696,655	0.4%
	Amco Ins Co	1,560,694	0.1%
	Crestbrook Ins Co	1,466,776	0.1%
	HARLEYSVILLE LAKE STATES INS CO	1,416,183	0.1%
	Scottsdale Surplus Lines Ins Co	630,270	0.0%
	Depositors Ins Co	-976	0.0%
	Nationwide Affinity Co of Amer	-2,024	0.0%
	Nationwide Mut Ins Co	-11,628	0.0%
5	GRANGE MUT CAS GRP	160,055,830	5.7%
	Grange Prop & Cas Ins Co	90,803,033	3.2%
	Grange Mut Cas Co	68,831,794	2.4%
	Grange Ind Ins Co	421,003	0.0%
6	ERIE INS GRP	143,816,742	5.1%
	Erie Ins Co	74,788,008	2.7%
	Erie Ins Exch	69,028,734	2.5%
7	WESTFIELD Grp	111,435,048	4.0%
	Westfield Natl Ins Co	65,412,406	2.3%
	American Select Ins Co	32,347,067	1.1%
	Westfield Ins Co	13,675,575	0.5%
8	CINCINNATI FIN GRP	109,742,329	3.9%
	Cincinnati Ins Co	109,742,329	3.9%
9	UNITED SERV AUTOMOBILE ASSN GR	93,350,701	3.3%
	United Serv Automobile Assn	42,768,359	1.5%
	USAA Cas Ins Co	25,044,531	0.9%
	USAA Gen Ind Co	19,777,766	0.7%
	Garrison Prop & Cas Ins Co	5,760,045	0.2%
10	AMERICAN FAMILY INS GRP	87,289,489	3.1%
	American Family Ins Co	49,151,311	1.7%
	Homesite Ins Co Of The Midwest	35,435,181	1.3%
	American Family Mut Ins Co SI	2,702,997	0.1%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
11	FARMERS INS GRP	85,188,398	3.0%
	Farmers Ins Exch	48,515,811	1.7%
	Farmers Ins Of Columbus Inc	17,123,221	0.6%
	Foremost Ins Co Grand Rapids MI	16,013,039	0.6%
	Foremost Prop & Cas Ins Co	2,901,794	0.1%
	Civic Prop & Cas Co	608,147	0.0%
	Neighborhood Spirit Prop & Cas Co	25,411	0.0%
	Exact Prop & Cas Co Inc	975	0.0%
12	AUTO OWNERS GRP	81,870,661	2.9%
	Auto Owners Ins Co	81,028,180	2.9%
	Home Owners Ins Co	502,363	0.0%
	Owners Ins Co	340,118	0.0%
13	Travelers Grp	56,688,930	2.0%
	Travelers Prop Cas Ins Co	39,322,951	1.4%
	Standard Fire Ins Co	13,284,887	0.5%
	Travelers Home & Marine Ins Co	2,396,668	0.1%
	Travelers Ind Co Of Amer	881,944	0.0%
	Automobile Ins Co Of Hartford CT	788,557	0.0%
	Travelers Ind Co Of CT	13,923	0.0%
14	MOTORISTS MUT GRP	47,278,385	1.7%
	Motorists Mut Ins Co	47,278,385	1.7%
15	STATE AUTO MUT GRP	42,535,703	1.5%
	State Auto Ins Co of OH	23,202,816	0.8%
	State Automobile Mut Ins Co	19,029,108	0.7%
	Milbank Ins Co	303,779	0.0%
Top 15	Sub Total:	2,391,043,066	84.9%
	Others Sub Total:	424,667,736	15.1%
	Total All Company Groups:	2,815,710,802	100.0%

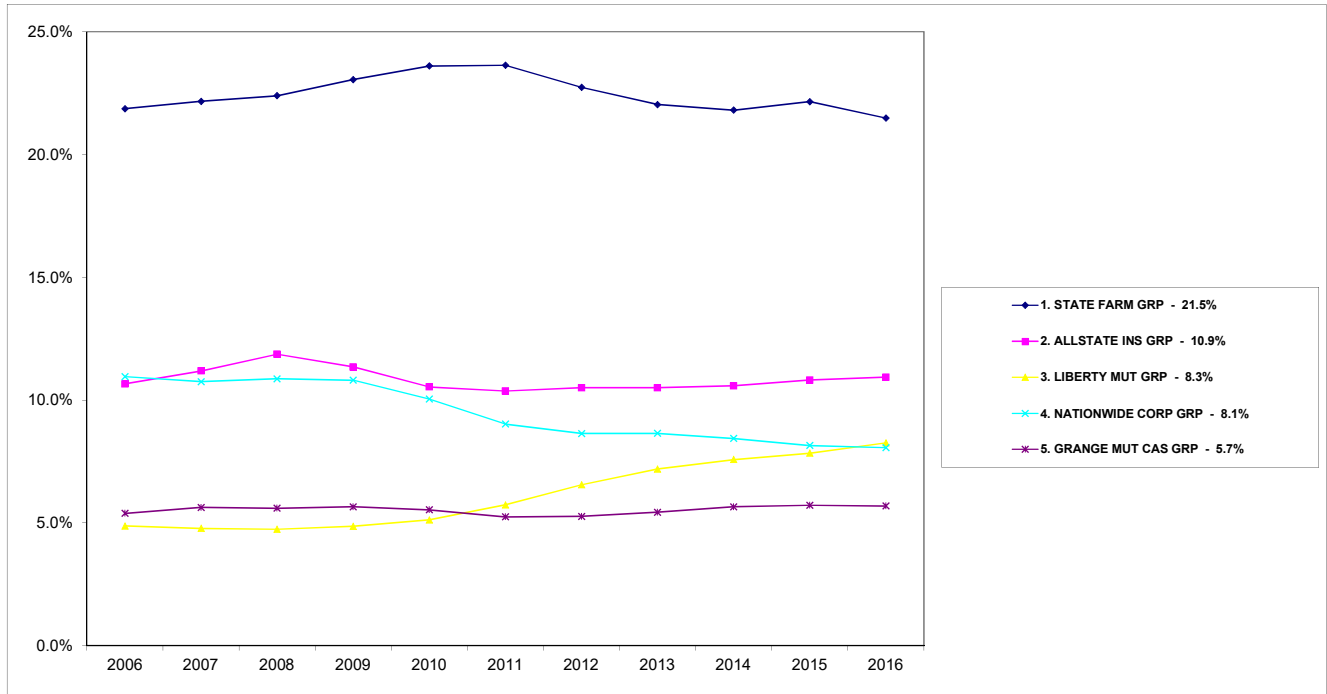
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Homeowners Multiple Peril Market Share TOP 5 Groups

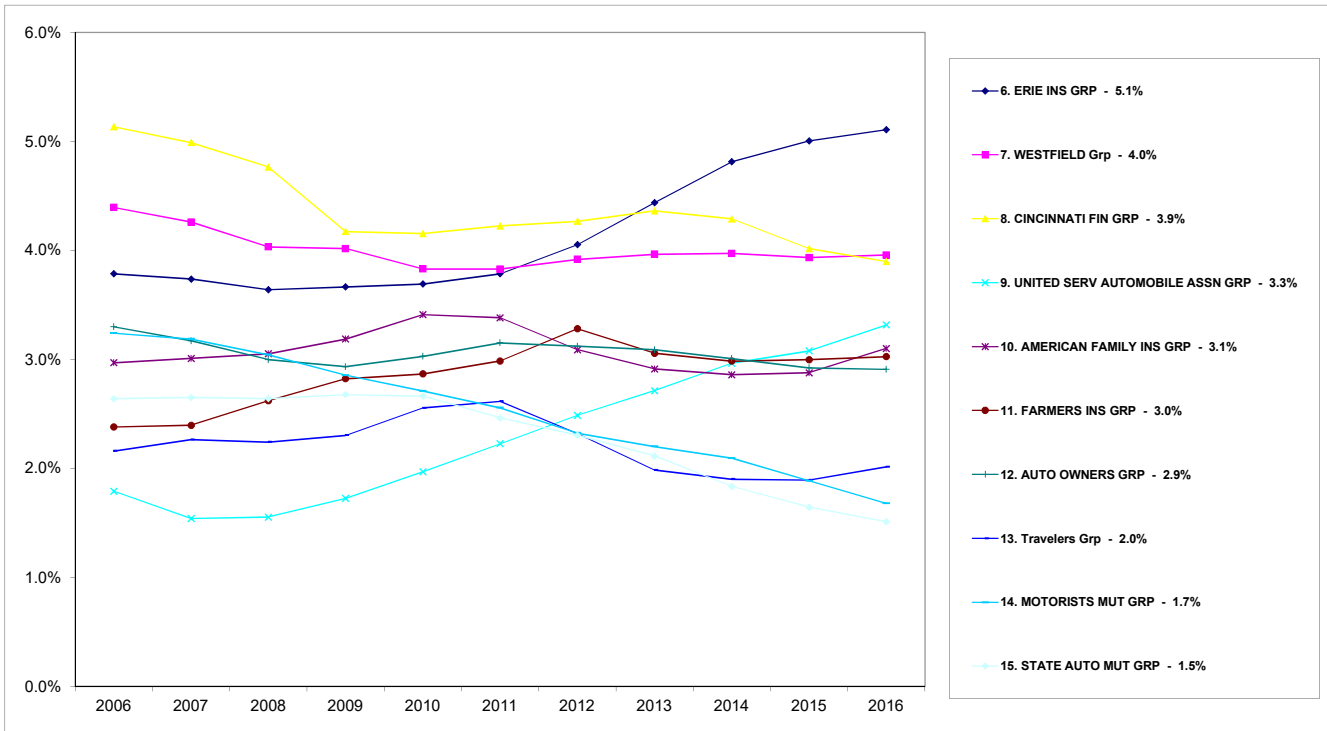


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Homeowners Multiple Peril Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

2016
Farmowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	NATIONWIDE CORP GRP	37,070,238	22.2%
2	OHIO MUT GRP	22,360,486	13.4%
3	Hastings Mut Ins Co	14,148,655	8.5%
4	WESTFIELD Grp	13,819,805	8.3%
5	WESTERN RESERVE GRP	12,650,160	7.6%
6	STATE FARM GRP	9,552,144	5.7%
7	GRANGE MUT CAS GRP	8,858,316	5.3%
8	AUTO OWNERS GRP	7,589,902	4.5%
9	Mennonite Mut Grp	5,789,290	3.5%
10	CELINA GRP	5,727,296	3.4%
11	Goodville & German Mut Grp	5,716,280	3.4%
12	BUCKEYE INS GRP	5,003,380	3.0%
13	LIBERTY MUT GRP	4,929,137	2.9%
14	Wayne & Washington Mut Grp	3,619,133	2.2%
15	Travelers Grp	2,557,091	1.5%
	Top 15 Sub Total:	159,391,313	95.3%
	Others Sub Total:	7,942,019	4.7%
	Total All Groups:	167,333,332	100.0%

2016
Farmowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	NATIONWIDE CORP GRP Nationwide Agribusiness Ins Co	37,070,238 37,070,238	22.2% 22.2%
2	OHIO MUT GRP United Ohio Ins Co Ohio Mut Ins Co	22,360,486 20,395,807 1,964,679	13.4% 12.2% 1.2%
3	Hastings Mut Ins Co Hastings Mut Ins Co	14,148,655 14,148,655	8.5% 8.5%
4	WESTFIELD Grp Westfield Ins Co	13,819,805 13,819,805	8.3% 8.3%
5	WESTERN RESERVE GRP Lightning Rod Mut Ins Co Sonnenberg Mut Ins Assoc	12,650,160 12,354,194 295,966	7.6% 7.4% 0.2%
6	STATE FARM GRP State Farm Fire & Cas Co	9,552,144 9,552,144	5.7% 5.7%
7	GRANGE MUT CAS GRP Grange Mut Cas Co	8,858,316 8,858,316	5.3% 5.3%
8	AUTO OWNERS GRP Auto Owners Ins Co Owners Ins Co	7,589,902 4,686,301 2,903,601	4.5% 2.8% 1.7%
9	Mennonite Mut Grp Mennonite Mut Ins Co	5,789,290 5,789,290	3.5% 3.5%
10	CELINA GRP Celina Mut Ins Co	5,727,296 5,727,296	3.4% 3.4%
11	Goodville & German Mut Grp German Mut Ins Co Goodville Mut Cas Co	5,716,280 5,517,744 198,536	3.4% 3.3% 0.1%
12	BUCKEYE INS GRP Buckeye State Mut Ins Co	5,003,380 5,003,380	3.0% 3.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
13	LIBERTY MUT GRP	4,929,137	2.9%
	Consolidated Ins Co	3,262,610	1.9%
	Indiana Ins Co	947,594	0.6%
	Peerless Ins Co	598,482	0.4%
	American States Ins Co	87,426	0.1%
	American Economy Ins Co	33,025	0.0%
14	Wayne & Washington Mut Grp	3,619,133	2.2%
	Wayne Mut Ins Co	3,619,133	2.2%
15	Travelers Grp	2,557,091	1.5%
	Travelers Ind Co Of Amer	1,801,909	1.1%
	Travelers Ind Co	335,081	0.2%
	Travelers Ind Co Of CT	128,821	0.1%
	Charter Oak Fire Ins Co	125,507	0.1%
	Phoenix Ins Co	87,482	0.1%
	Travelers Prop Cas Co Of Amer	78,291	0.0%
Top 15	Sub Total:	159,391,313	95.3%
	Others Sub Total:	7,942,019	4.7%
	Total All Company Groups:	167,333,332	100.0%

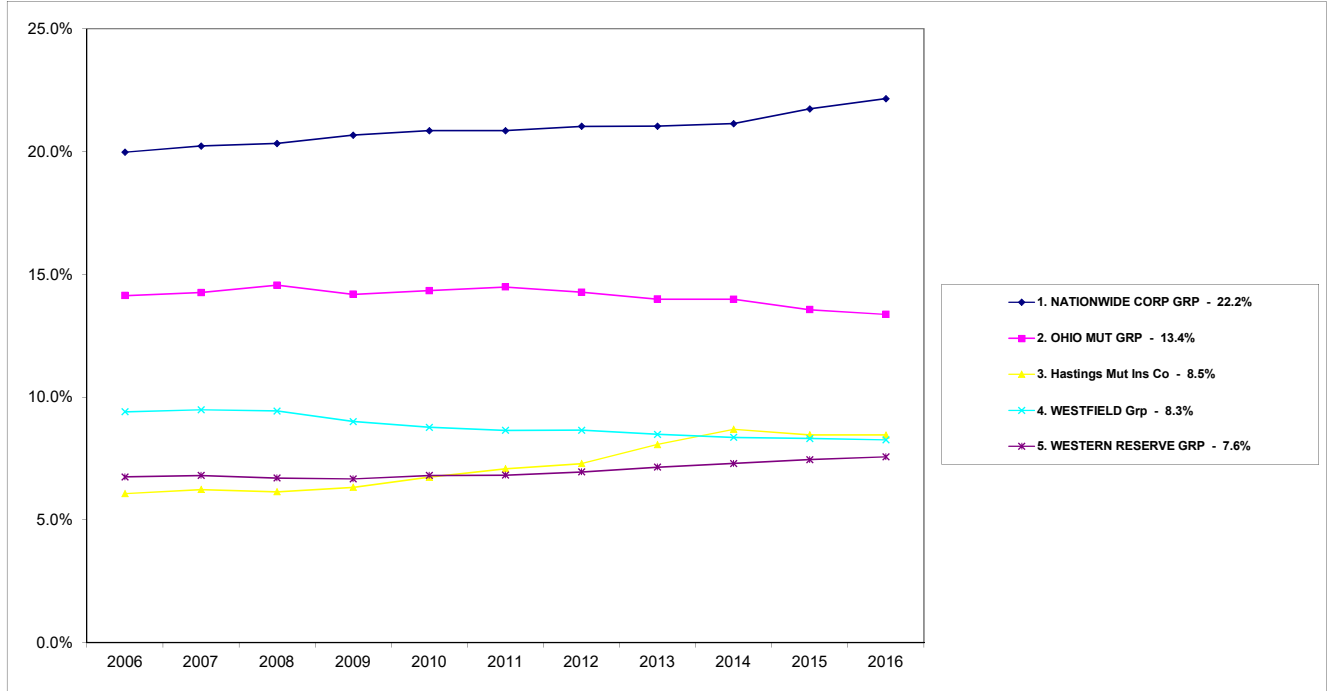
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Farmowners Multiple Peril Market Share TOP 5 Groups

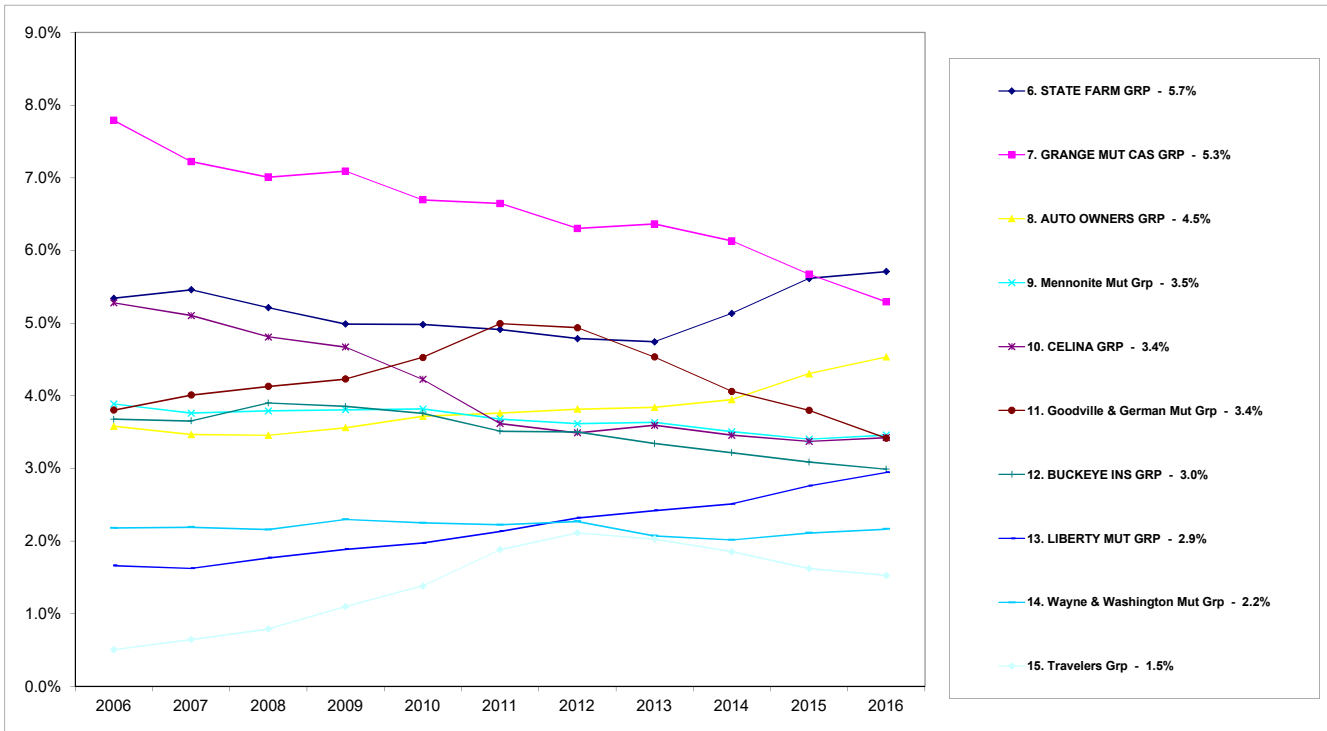


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Farmowners Multiple Peril Market Share TOP 6 - 15 Groups



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Office of Product Regulation and Actuarial Services

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2016
Commercial Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	CINCINNATI FIN GRP	469,390,764	8.3%
2	LIBERTY MUT GRP	335,904,190	6.0%
3	Travelers Grp	303,796,506	5.4%
4	Chubb Ltd Grp	285,706,823	5.1%
5	WESTFIELD Grp	258,134,208	4.6%
6	AMERICAN INTL GRP	247,124,432	4.4%
7	CNA INS GRP	246,996,628	4.4%
8	NATIONWIDE CORP GRP	208,613,178	3.7%
9	ZURICH INS GRP	187,485,596	3.3%
10	AUTO OWNERS GRP	131,342,619	2.3%
11	ERIE INS GRP	120,491,889	2.1%
12	MOTORISTS MUT GRP	118,237,985	2.1%
13	STATE FARM GRP	115,651,900	2.1%
14	Tokio Marine Holdings Inc GRP	114,250,744	2.0%
15	BERKSHIRE HATHAWAY GRP	101,761,879	1.8%
	Top 15 Sub Total:	3,244,889,341	57.5%
	Others Sub Total:	2,395,509,822	42.5%
	Total All Groups:	5,640,399,163	100.0%

2016
Commercial Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	CINCINNATI FIN GRP	469,390,764	8.3%
	Cincinnati Ins Co	391,972,071	6.9%
	The Cincinnati Ind Co	32,218,473	0.6%
	Cincinnati Cas Co	29,550,183	0.5%
	The Cincinnati Specialty Underwriter	15,650,037	0.3%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
2	LIBERTY MUT GRP	335,904,190	6.0%
	Liberty Ins Underwriters Inc	135,749,362	2.4%
	Netherlands Ins Co The	33,154,431	0.6%
	Liberty Mut Ins Co	29,948,502	0.5%
	Liberty Mut Fire Ins Co	27,033,352	0.5%
	Ohio Security Ins Co	23,609,497	0.4%
	Ohio Cas Ins Co	16,109,576	0.3%
	Safeco Ins Co Of Amer	13,572,474	0.2%
	Liberty Ins Corp	8,398,542	0.1%
	Indiana Ins Co	7,414,553	0.1%
	LM Ins Corp	7,093,268	0.1%
	Liberty Surplus Ins Corp	5,423,058	0.1%
	American Fire & Cas Co	4,663,852	0.1%
	Peerless Ins Co	4,518,716	0.1%
	West Amer Ins Co	4,298,838	0.1%
	Consolidated Ins Co	3,015,228	0.1%
	Peerless Ind Ins Co	2,915,209	0.1%
	Safeco Ins Co Of IN	2,788,927	0.0%
	First Liberty Ins Corp	1,885,684	0.0%
	American States Ins Co	1,640,941	0.0%
	American Economy Ins Co	751,945	0.0%
	Employers Ins of Wausau	671,301	0.0%
	General Ins Co Of Amer	529,790	0.0%
	First Natl Ins Co Of Amer	476,340	0.0%
	Mid Amer Fire & Cas Co	86,772	0.0%
	Midwestern Ind Co	65,448	0.0%
	Wausau Underwriters Ins Co	51,389	0.0%
	Wausau Business Ins Co	37,195	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.
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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
3	Travelers Grp	303,796,506	5.4%
	Travelers Prop Cas Co Of Amer	83,454,093	1.5%
	Travelers Cas & Surety Co Of Amer	60,598,022	1.1%
	Travelers Ind Co	37,558,586	0.7%
	Charter Oak Fire Ins Co	31,595,740	0.6%
	Phoenix Ins Co	21,746,863	0.4%
	Travelers Ind Co Of CT	18,162,939	0.3%
	Travelers Ind Co Of Amer	12,228,312	0.2%
	Northland Ins Co	11,374,731	0.2%
	Travelers Cas Ins Co Of Amer	8,718,234	0.2%
	St Paul Fire & Marine Ins Co	5,799,138	0.1%
	Standard Fire Ins Co	3,027,176	0.1%
	Travelers Excess & Surplus Lines Co	2,385,907	0.0%
	St Paul Mercury Ins Co	2,066,503	0.0%
	Automobile Ins Co Of Hartford CT	1,632,633	0.0%
	Northfield Ins Co	1,339,824	0.0%
	Travelers Prop Cas Ins Co	1,191,055	0.0%
	Travelers Cas & Surety Co	711,299	0.0%
	St Paul Surplus Lines Ins Co	140,828	0.0%
	St Paul Guardian Ins Co	26,199	0.0%
	Travelers Home & Marine Ins Co	25,379	0.0%
	United States Fidelity & Guar Co	14,075	0.0%
	St Paul Protective Ins Co	2,816	0.0%
	Farmington Cas Co	1,175	0.0%
	Northland Cas Co	92	0.0%
	Discover Prop & Cas Ins Co	-5,113	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	Chubb Ltd Grp	285,706,823	5.1%
	Federal Ins Co	132,444,006	2.3%
	Ace Amer Ins Co	56,024,505	1.0%
	Illinois Union Ins Co	17,644,270	0.3%
	Westchester Fire Ins Co	14,156,960	0.3%
	Great Northern Ins Co	11,841,458	0.2%
	Pacific Ind Co	10,093,717	0.2%
	Ace Prop & Cas Ins Co	9,151,628	0.2%
	Westchester Surplus Lines Ins Co	7,349,035	0.1%
	Penn Millers Ins Co	6,768,236	0.1%
	Vigilant Ins Co	4,943,465	0.1%
	Chubb Custom Ins Co	4,233,404	0.1%
	Bankers Standard Ins Co	3,100,914	0.1%
	Indemnity Ins Co Of North Amer	3,064,099	0.1%
	Executive Risk Ind Inc	2,032,861	0.0%
	Chubb Natl Ins Co	1,782,492	0.0%
	Executive Risk Specialty Ins Co	591,265	0.0%
	Ace Fire Underwriters Ins Co	287,050	0.0%
	Chubb Ind Ins Co	160,091	0.0%
	Pacific Employers Ins Co	36,157	0.0%
	Insurance Co of N Amer	1,210	0.0%
5	WESTFIELD Grp	258,134,208	4.6%
	Westfield Ins Co	210,311,489	3.7%
	Westfield Natl Ins Co	25,636,605	0.5%
	Ohio Farmers Ins Co	11,331,599	0.2%
	American Select Ins Co	10,854,515	0.2%
6	AMERICAN INTL GRP	247,124,432	4.4%
	National Union Fire Ins Co Of Pitts	78,792,778	1.4%
	Lexington Ins Co	56,700,343	1.0%
	Illinois Natl Ins Co	29,253,431	0.5%
	Commerce & Industry Ins Co	25,691,106	0.5%
	AIG Specialty Ins Co	17,624,101	0.3%
	Insurance Co Of The State Of PA	15,251,634	0.3%
	American Home Assur Co	9,222,264	0.2%
	New Hampshire Ins Co	7,940,883	0.1%
	AIG Prop Cas Co	3,404,324	0.1%
	Granite State Ins Co	3,181,717	0.1%
	AIG Assur Co	61,244	0.0%
	AIU Ins Co	607	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	CNA INS GRP	246,996,628	4.4%
	Continental Cas Co	151,066,471	2.7%
	Columbia Cas Co	32,866,973	0.6%
	Continental Ins Co	19,925,060	0.4%
	American Cas Co Of Reading PA	11,140,324	0.2%
	Western Surety Co	11,128,325	0.2%
	Valley Forge Ins Co	9,542,644	0.2%
	National Fire Ins Co Of Hartford	7,537,000	0.1%
	Transportation Ins Co	3,789,878	0.1%
	Universal Surety Of Amer	-47	0.0%
8	NATIONWIDE CORP GRP	208,613,178	3.7%
	Nationwide Mut Ins Co	46,417,820	0.8%
	Nationwide Mut Fire Ins Co	35,279,401	0.6%
	Nationwide Prop & Cas Ins Co	27,065,274	0.5%
	National Cas Co	26,431,733	0.5%
	Nationwide Agribusiness Ins Co	18,262,176	0.3%
	Scottsdale Surplus Lines Ins Co	11,337,075	0.2%
	Amco Ins Co	7,947,318	0.1%
	Nationwide Gen Ins Co	6,680,082	0.1%
	Scottsdale Ins Co	4,714,741	0.1%
	Allied Prop & Cas Ins Co	3,757,593	0.1%
	Scottsdale Ind Co	3,201,954	0.1%
	Victoria Automobile Ins Co	2,913,698	0.1%
	Depositors Ins Co	2,864,456	0.1%
	Farmland Mut Ins Co	2,824,469	0.1%
	Freedom Specialty Ins Co	2,467,413	0.0%
	Harleysville Worcester Ins Co	1,558,352	0.0%
	Harleysville Ins Co	1,194,831	0.0%
	Western Heritage Ins Co	1,124,107	0.0%
	Victoria Specialty Ins Co	720,194	0.0%
	Allied Ins Co of Amer	653,746	0.0%
	Crestbrook Ins Co	527,762	0.0%
	Harleysville Preferred Ins Co	418,887	0.0%
	Victoria Select Ins Co	188,453	0.0%
	HARLEYSVILLE LAKE STATES INS CO	58,001	0.0%
	Nationwide Assur Co	3,692	0.0%
	Nationwide Affinity Co of Amer	-50	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.
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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
9	ZURICH INS GRP	187,485,596	3.3%
	Zurich Amer Ins Co	102,659,596	1.8%
	American Guar & Liab Ins	34,081,769	0.6%
	Steadfast Ins Co	18,460,178	0.3%
	Fidelity & Deposit Co Of MD	9,832,620	0.2%
	Empire Fire & Marine Ins Co	9,077,459	0.2%
	Universal Underwriters Ins Co	8,178,701	0.1%
	American Zurich Ins Co	4,433,396	0.1%
	Zurich Amer Ins Co Of IL	707,098	0.0%
	Colonial Amer Cas & Surety Co	35,443	0.0%
	Empire Ind Ins Co	19,336	0.0%
10	AUTO OWNERS GRP	131,342,619	2.3%
	Auto Owners Ins Co	73,512,621	1.3%
	Owners Ins Co	56,296,641	1.0%
	Home Owners Ins Co	979,346	0.0%
	Atlantic Cas Ins Co	554,011	0.0%
11	ERIE INS GRP	120,491,889	2.1%
	Erie Ins Exch	87,123,678	1.5%
	Erie Ins Co	33,368,211	0.6%
12	MOTORISTS MUT GRP	118,237,985	2.1%
	Motorists Mut Ins Co	115,347,798	2.0%
	Motorists Commercial Mut Ins Co	2,890,187	0.1%
13	STATE FARM GRP	115,651,900	2.1%
	State Farm Fire & Cas Co	108,922,755	1.9%
	State Farm Mut Auto Ins Co	6,729,145	0.1%
14	Tokio Marine Holdings Inc GRP	114,250,744	2.0%
	Philadelphia Ind Ins Co	56,179,102	1.0%
	US Specialty Ins Co	18,212,369	0.3%
	Safety Natl Cas Corp	15,800,755	0.3%
	Tokio Marine Amer Ins Co	11,538,708	0.2%
	Tokio Marine Specialty Ins Co	5,310,112	0.1%
	Houston Cas Co	4,980,117	0.1%
	American Contractors Ind Co	1,262,440	0.0%
	Trans Pacific Ins Co	409,908	0.0%
	United States Surety Co	337,343	0.0%
	TNUS Ins Co	193,064	0.0%
	Avemco Ins Co	26,826	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
15	BERKSHIRE HATHAWAY GRP	101,761,879	1.8%
	Medical Protective Co	33,824,270	0.6%
	National Fire & Marine Ins Co	22,897,028	0.4%
	National Ind Co	13,649,033	0.2%
	United States Liab Ins Co	9,461,946	0.2%
	Berkshire Hathaway Specialty Ins Co	7,071,739	0.1%
	Berkshire Hathaway Homestate Ins Co	3,168,857	0.1%
	National Liab & Fire Ins Co	2,581,821	0.0%
	Government Employees Ins Co	2,479,109	0.0%
	General Star Ind Co	2,438,705	0.0%
	Mount Vernon Fire Ins Co	1,803,137	0.0%
	Genesis Ins Co	1,124,260	0.0%
	Amguard Ins Co	861,668	0.0%
	General Star Natl Ins Co	299,222	0.0%
	Mount Vernon Specialty Ins Co	93,550	0.0%
	Berkshire Hathaway Direct Ins Co	5,908	0.0%
	Old United Cas Co	1,380	0.0%
	Central States Ind Co Of Omaha	246	0.0%
Top 15	Sub Total:	3,244,889,341	57.5%
	Others Sub Total:	2,395,509,822	42.5%
	Total All Company Groups:	5,640,399,163	100.0%

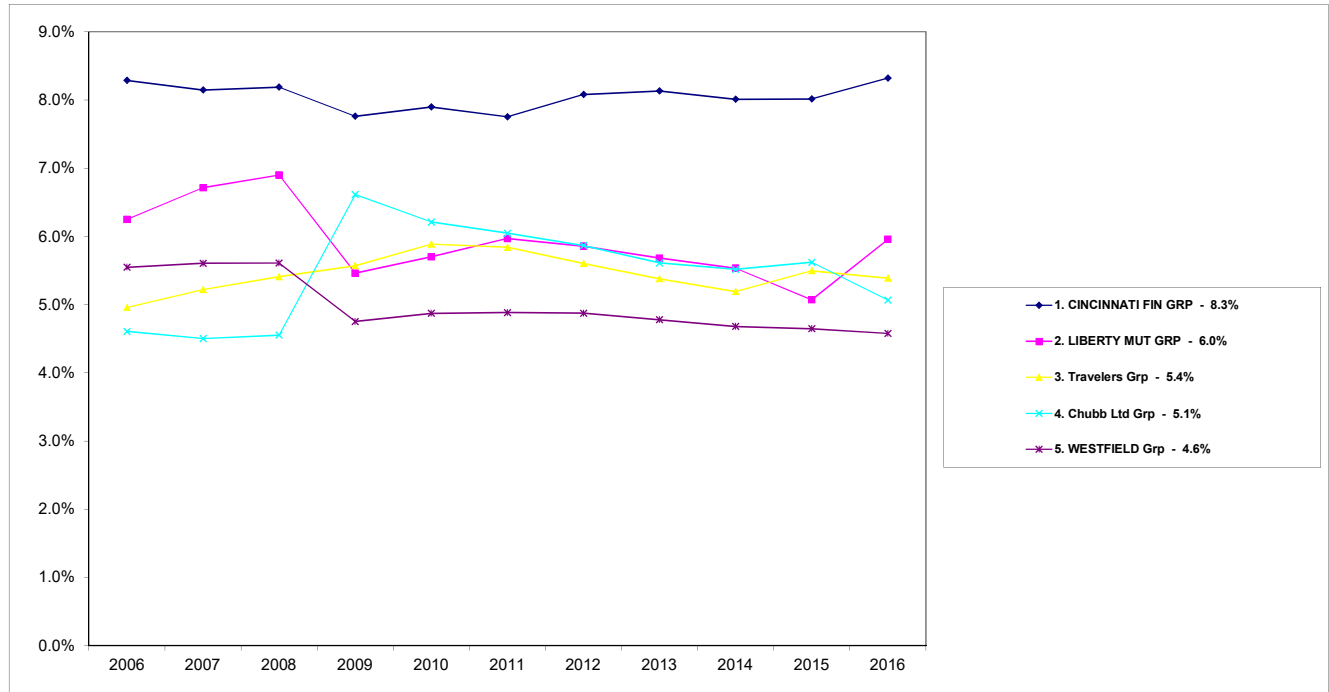
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The organizational structure and premium are based on the NAIC database as of 6/27/2017.
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Commercial Lines Market Share TOP 5 Groups

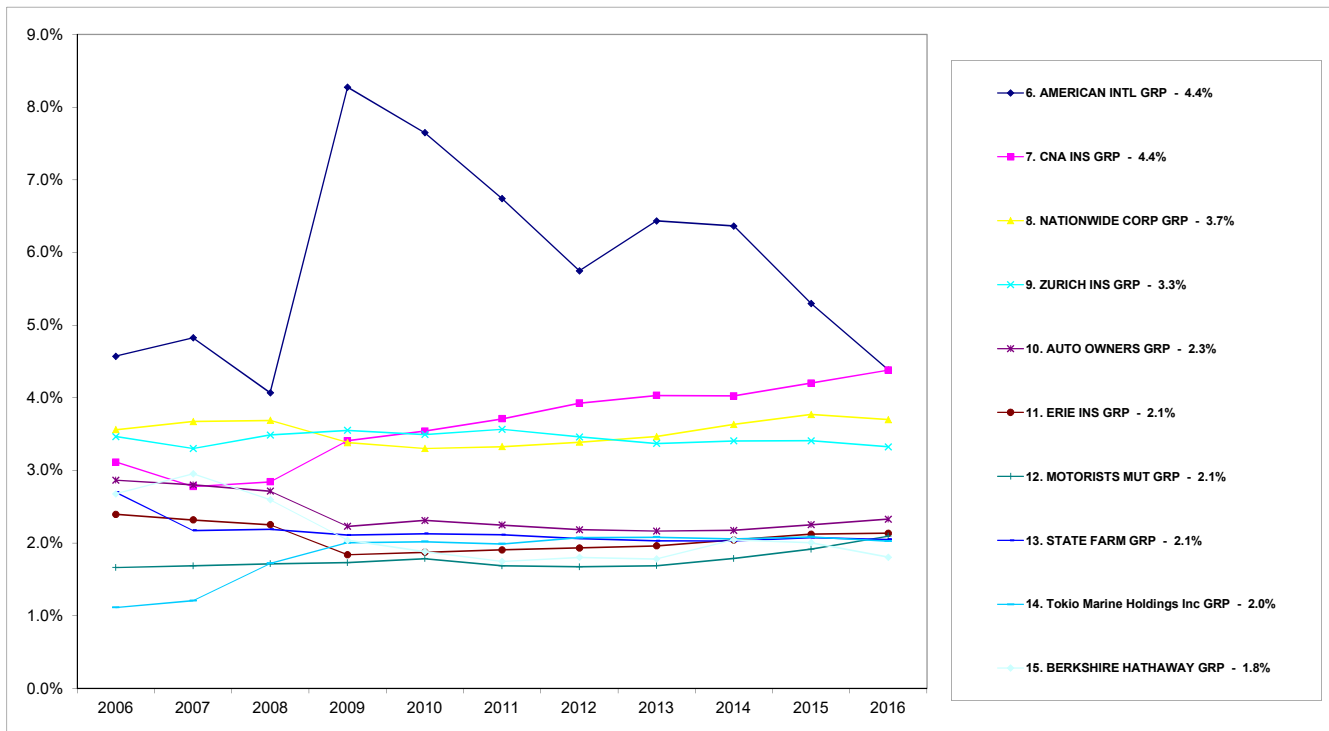


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Commercial Lines Market Share TOP 6 - 15 Groups



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2016
Commercial Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	CINCINNATI FIN GRP	84,525,788	9.1%
2	PROGRESSIVE GRP	71,844,304	7.7%
3	WESTFIELD Grp	62,002,766	6.7%
4	NATIONWIDE CORP GRP	52,318,393	5.6%
5	Travelers Grp	46,319,076	5.0%
6	MOTORISTS MUT GRP	40,643,169	4.4%
7	AUTO OWNERS GRP	32,833,501	3.5%
8	ERIE INS GRP	32,198,628	3.5%
9	ZURICH INS GRP	31,187,506	3.3%
10	LIBERTY MUT GRP	30,171,996	3.2%
11	OLD REPUBLIC GRP	29,443,852	3.2%
12	Acuity A Mut Ins Co	27,411,125	2.9%
13	American Financial Grp	23,681,535	2.5%
14	BERKSHIRE HATHAWAY GRP	19,316,934	2.1%
15	GRANGE MUT CAS GRP	19,196,325	2.1%
	Top 15 Sub Total:	603,094,898	64.7%
	Others Sub Total:	328,360,675	35.3%
	Total All Groups:	931,455,573	100.0%

2016
Commercial Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	CINCINNATI FIN GRP	84,525,788	9.1%
	Cincinnati Ins Co	69,219,457	7.4%
	The Cincinnati Ind Co	9,719,313	1.0%
	Cincinnati Cas Co	5,587,018	0.6%
2	PROGRESSIVE GRP	71,844,304	7.7%
	Progressive Preferred Ins Co	64,299,285	6.9%
	United Financial Cas Co	4,532,790	0.5%
	National Continental Ins Co	2,301,000	0.2%
	Progressive Cas Ins Co	771,900	0.1%
	Artisan & Truckers Cas Co	-60,671	0.0%
3	WESTFIELD Grp	62,002,766	6.7%
	Westfield Ins Co	56,749,838	6.1%
	Westfield Natl Ins Co	3,354,618	0.4%
	American Select Ins Co	1,898,310	0.2%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	NATIONWIDE CORP GRP	52,318,393	5.6%
	National Cas Co	13,348,992	1.4%
	Nationwide Agribusiness Ins Co	9,526,751	1.0%
	Nationwide Mut Ins Co	8,126,103	0.9%
	Nationwide Mut Fire Ins Co	3,861,976	0.4%
	Nationwide Prop & Cas Ins Co	3,537,037	0.4%
	Victoria Automobile Ins Co	2,913,698	0.3%
	Amco Ins Co	1,905,230	0.2%
	Nationwide Gen Ins Co	1,679,591	0.2%
	Allied Prop & Cas Ins Co	1,309,872	0.1%
	Scottsdale Ins Co	847,830	0.1%
	Farmland Mut Ins Co	811,346	0.1%
	Western Heritage Ins Co	746,255	0.1%
	Depositors Ins Co	741,660	0.1%
	Harleysville Worcester Ins Co	735,557	0.1%
	Victoria Specialty Ins Co	720,194	0.1%
	Scottsdale Ind Co	506,566	0.1%
	Harleysville Ins Co	435,001	0.0%
	Allied Ins Co of Amer	283,097	0.0%
	Victoria Select Ins Co	188,453	0.0%
	Scottsdale Surplus Lines Ins Co	55,082	0.0%
	Harleysville Preferred Ins Co	38,102	0.0%
5	Travelers Grp	46,319,076	5.0%
	Northland Ins Co	10,057,341	1.1%
	Phoenix Ins Co	9,993,035	1.1%
	Travelers Prop Cas Co Of Amer	8,040,432	0.9%
	Travelers Ind Co Of CT	6,386,062	0.7%
	Travelers Ind Co	6,292,836	0.7%
	Charter Oak Fire Ins Co	2,225,655	0.2%
	St Paul Fire & Marine Ins Co	1,487,287	0.2%
	Travelers Ind Co Of Amer	1,089,154	0.1%
	Travelers Cas Ins Co Of Amer	594,236	0.1%
	St Paul Mercury Ins Co	148,080	0.0%
	St Paul Guardian Ins Co	7,106	0.0%
	St Paul Protective Ins Co	2,816	0.0%
	Northland Cas Co	92	0.0%
	Discover Prop & Cas Ins Co	-5,056	0.0%

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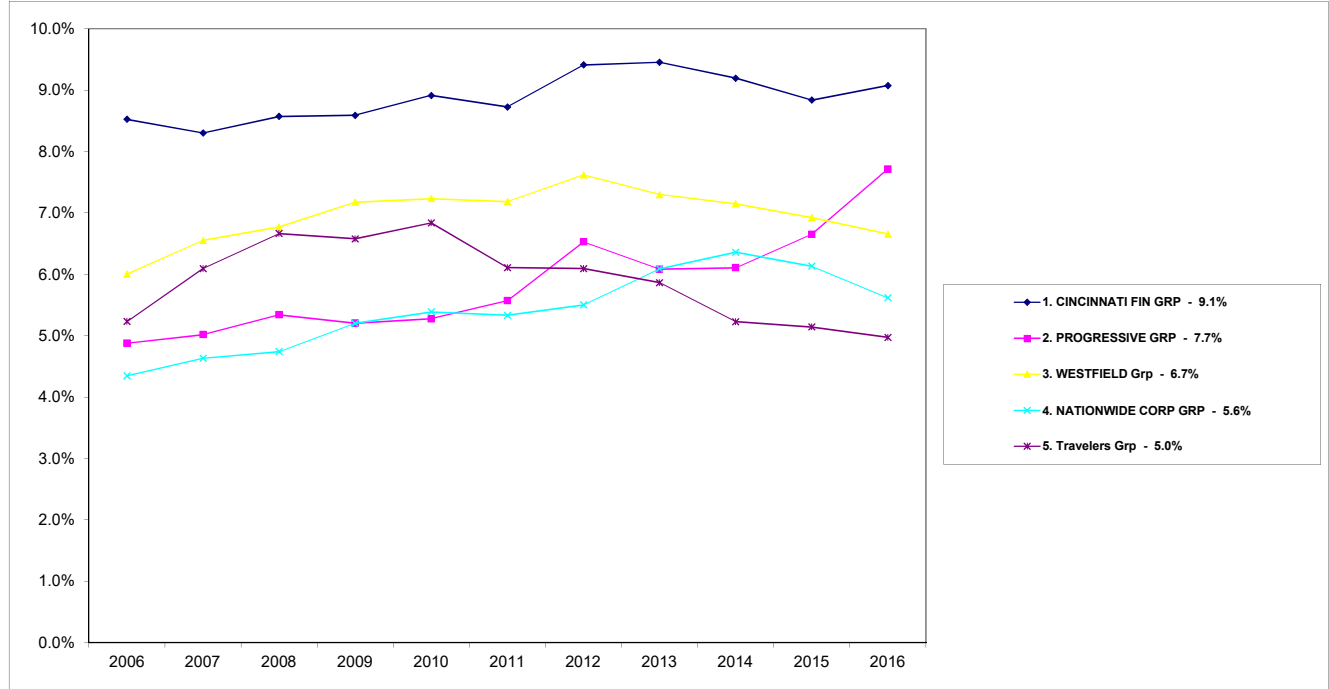
The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
6	MOTORISTS MUT GRP	40,643,169	4.4%
	Motorists Mut Ins Co	39,401,602	4.2%
	Motorists Commercial Mut Ins Co	1,241,567	0.1%
7	AUTO OWNERS GRP	32,833,501	3.5%
	Auto Owners Ins Co	19,897,902	2.1%
	Owners Ins Co	12,935,599	1.4%
8	ERIE INS GRP	32,198,628	3.5%
	Erie Ins Co	32,198,628	3.5%
9	ZURICH INS GRP	31,187,506	3.3%
	Zurich Amer Ins Co	16,874,020	1.8%
	Empire Fire & Marine Ins Co	8,827,691	0.9%
	Universal Underwriters Ins Co	3,284,394	0.4%
	Steadfast Ins Co	966,572	0.1%
	American Guar & Liab Ins	654,397	0.1%
	American Zurich Ins Co	313,053	0.0%
	Zurich Amer Ins Co Of IL	265,621	0.0%
	Empire Ind Ins Co	1,758	0.0%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
10	LIBERTY MUT GRP	30,171,996	3.2%
	Netherlands Ins Co The	8,090,119	0.9%
	Liberty Mut Fire Ins Co	6,998,852	0.8%
	Ohio Security Ins Co	4,501,180	0.5%
	Peerless Ind Ins Co	2,062,482	0.2%
	Consolidated Ins Co	1,497,816	0.2%
	Ohio Cas Ins Co	1,326,651	0.1%
	First Liberty Ins Corp	1,263,212	0.1%
	American Fire & Cas Co	1,033,688	0.1%
	Liberty Ins Corp	642,176	0.1%
	West Amer Ins Co	612,492	0.1%
	Peerless Ins Co	522,435	0.1%
	Employers Ins of Wausau	481,083	0.1%
	Indiana Ins Co	417,345	0.0%
	American States Ins Co	347,174	0.0%
	Liberty Mut Ins Co	90,905	0.0%
	General Ins Co Of Amer	71,891	0.0%
	Mid Amer Fire & Cas Co	64,671	0.0%
	American Economy Ins Co	49,443	0.0%
	LM Ins Corp	45,398	0.0%
	First Natl Ins Co Of Amer	44,614	0.0%
	Midwestern Ind Co	8,369	0.0%
11	OLD REPUBLIC GRP	29,443,852	3.2%
	Great West Cas Co	25,988,170	2.8%
	Old Republic Ins Co	2,805,506	0.3%
	Pennsylvania Manufacturers Assoc Ins	393,014	0.0%
	Old Republic Gen Ins Corp	210,586	0.0%
	Manufacturers Alliance Ins Co	66,225	0.0%
	Old Republic Union Ins Co	46,823	0.0%
	BITCO Natl Ins Co	41,726	0.0%
	Pennsylvania Manufacturers Ind Co	7,288	0.0%
	BITCO Gen Ins Corp	-115,486	0.0%
12	Acuity A Mut Ins Co	27,411,125	2.9%
	Acuity A Mut Ins Co	27,411,125	2.9%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
13	American Financial Grp	23,681,535	2.5%
	Great Amer Assur Co	10,867,501	1.2%
	National Interstate Ins Co	10,143,675	1.1%
	Vanliner Ins Co	1,035,425	0.1%
	Great Amer Ins Co	953,337	0.1%
	Great Amer Ins Co of NY	438,465	0.0%
	American Empire Surplus Lines Ins Co	106,631	0.0%
	Great Amer Alliance Ins Co	93,769	0.0%
	Mid Continent Cas Co	34,218	0.0%
	Great Amer E&S Ins Co	8,514	0.0%
14	BERKSHIRE HATHAWAY GRP	19,316,934	2.1%
	National Ind Co	13,011,868	1.4%
	National Liab & Fire Ins Co	2,181,078	0.2%
	Berkshire Hathaway Homestate Ins Co	1,959,868	0.2%
	Government Employees Ins Co	1,563,803	0.2%
	Berkshire Hathaway Specialty Ins Co	570,115	0.1%
	National Fire & Marine Ins Co	30,202	0.0%
15	GRANGE MUT CAS GRP	19,196,325	2.1%
	Grange Mut Cas Co	13,424,901	1.4%
	Grange Ind Ins Co	5,771,424	0.6%
Top 15	Sub Total:	603,094,898	64.7%
	Others Sub Total:	328,360,675	35.3%
	Total All Company Groups:	931,455,573	100.0%

Commercial Automobile Market Share TOP 5 Groups

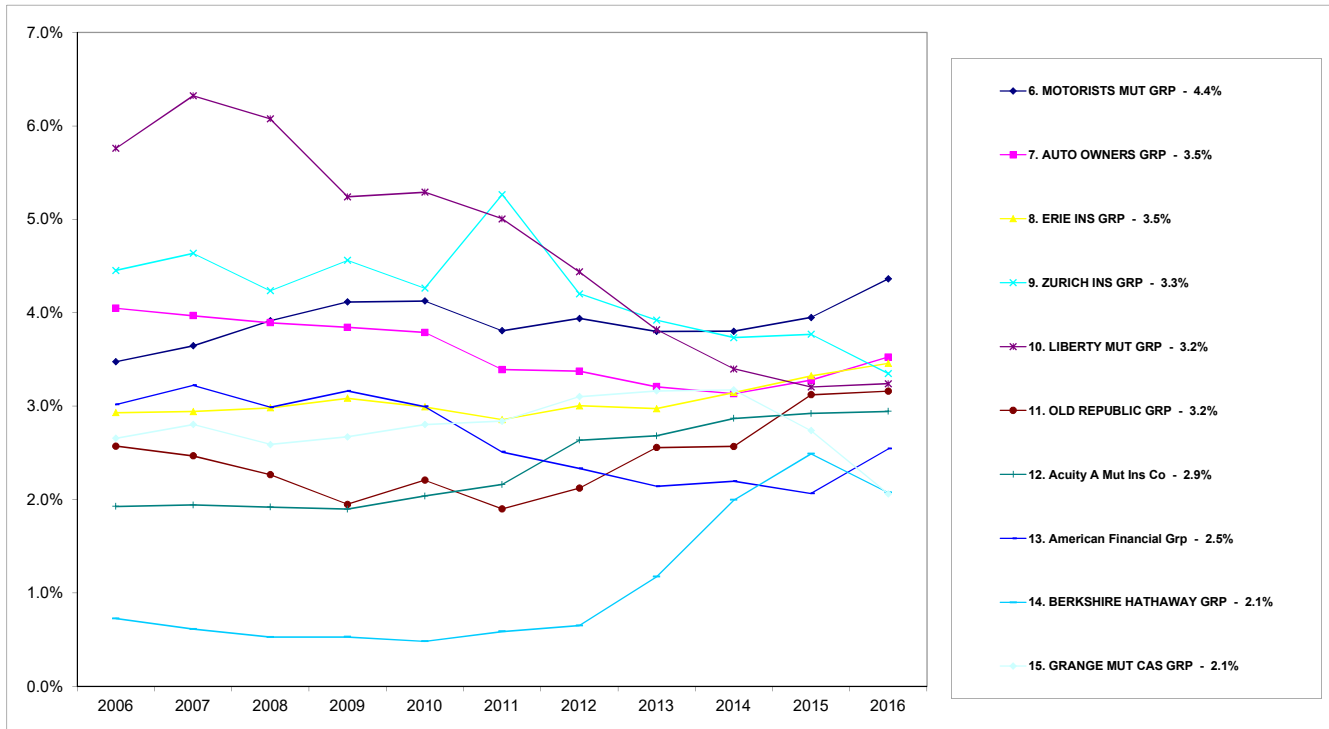


Tuesday, Jun 27, 2017

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Commercial Automobile Market Share TOP 6 - 15 Groups



Tuesday, Jun 27, 2017

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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2016
Commercial General Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	Chubb Ltd Grp	166,054,250	9.4%
2	AMERICAN INTL GRP	148,100,111	8.4%
3	CINCINNATI FIN GRP	138,260,059	7.9%
4	Travelers Grp	97,413,899	5.5%
5	ZURICH INS GRP	78,086,018	4.4%
6	CNA INS GRP	73,542,352	4.2%
7	XL AMER GRP	66,434,369	3.8%
8	LIBERTY MUT GRP	53,766,876	3.1%
9	NATIONWIDE CORP GRP	49,830,828	2.8%
10	Tokio Marine Holdings Inc GRP	47,494,050	2.7%
11	WESTFIELD Grp	37,217,111	2.1%
12	MOTORISTS MUT GRP	34,629,333	2.0%
13	BERKSHIRE HATHAWAY GRP	32,301,476	1.8%
14	WR Berkley Corp GRP	31,585,163	1.8%
15	American Financial Grp	27,327,826	1.6%
	Top 15 Sub Total:	1,082,043,721	61.5%
	Others Sub Total:	677,204,771	38.5%
	Total All Groups:	1,759,248,492	100.0%

2016
Commercial General Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	Chubb Ltd Grp	166,054,250	9.4%
	Federal Ins Co	80,519,620	4.6%
	Ace Amer Ins Co	32,481,861	1.8%
	Illinois Union Ins Co	14,842,697	0.8%
	Westchester Fire Ins Co	10,729,240	0.6%
	Ace Prop & Cas Ins Co	8,014,371	0.5%
	Westchester Surplus Lines Ins Co	4,882,033	0.3%
	Pacific Ind Co	2,694,226	0.2%
	Penn Millers Ins Co	2,344,879	0.1%
	Executive Risk Ind Inc	1,924,859	0.1%
	Indemnity Ins Co Of North Amer	1,550,496	0.1%
	Great Northern Ins Co	1,290,046	0.1%
	Vigilant Ins Co	1,272,724	0.1%
	Bankers Standard Ins Co	1,238,882	0.1%
	Chubb Custom Ins Co	870,263	0.0%
	Executive Risk Specialty Ins Co	591,162	0.0%
	Chubb Natl Ins Co	587,209	0.0%
	Ace Fire Underwriters Ins Co	218,822	0.0%
	Insurance Co of N Amer	860	0.0%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
2	AMERICAN INTL GRP	148,100,111	8.4%
	National Union Fire Ins Co Of Pitts	52,139,049	3.0%
	Illinois Natl Ins Co	27,767,917	1.6%
	Commerce & Industry Ins Co	23,927,594	1.4%
	Lexington Ins Co	23,741,105	1.3%
	AIG Specialty Ins Co	17,517,913	1.0%
	New Hampshire Ins Co	1,500,879	0.1%
	AIG Prop Cas Co	1,182,280	0.1%
	Insurance Co Of The State Of PA	681,715	0.0%
	Granite State Ins Co	209,061	0.0%
	AIG Assur Co	10	0.0%
	American Home Assur Co	-567,412	0.0%
3	CINCINNATI FIN GRP	138,260,059	7.9%
	Cincinnati Ins Co	110,863,522	6.3%
	The Cincinnati Specialty Underwriter	13,449,913	0.8%
	Cincinnati Cas Co	7,052,383	0.4%
	The Cincinnati Ind Co	6,894,241	0.4%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	Travelers Grp	97,413,899	5.5%
	Travelers Cas & Surety Co Of Amer	37,584,920	2.1%
	Travelers Prop Cas Co Of Amer	31,039,100	1.8%
	Travelers Ind Co	8,934,863	0.5%
	Charter Oak Fire Ins Co	4,582,023	0.3%
	St Paul Fire & Marine Ins Co	3,734,165	0.2%
	Phoenix Ins Co	2,269,348	0.1%
	Travelers Ind Co Of CT	1,887,575	0.1%
	St Paul Mercury Ins Co	1,873,175	0.1%
	Automobile Ins Co Of Hartford CT	1,265,353	0.1%
	Travelers Ind Co Of Amer	1,187,625	0.1%
	Travelers Excess & Surplus Lines Co	848,707	0.0%
	Travelers Prop Cas Ins Co	715,802	0.0%
	Northfield Ins Co	597,885	0.0%
	Standard Fire Ins Co	316,839	0.0%
	Travelers Cas & Surety Co	300,894	0.0%
	St Paul Surplus Lines Ins Co	140,828	0.0%
	Northland Ins Co	114,047	0.0%
	St Paul Guardian Ins Co	15,509	0.0%
	Travelers Home & Marine Ins Co	4,039	0.0%
	Farmington Cas Co	1,125	0.0%
	Travelers Cas Ins Co Of Amer	134	0.0%
	Discover Prop & Cas Ins Co	-57	0.0%
5	ZURICH INS GRP	78,086,018	4.4%
	Zurich Amer Ins Co	44,337,014	2.5%
	American Guar & Liab Ins	17,184,641	1.0%
	Steadfast Ins Co	12,079,395	0.7%
	Universal Underwriters Ins Co	3,411,636	0.2%
	American Zurich Ins Co	1,037,747	0.1%
	Zurich Amer Ins Co Of IL	20,799	0.0%
	Empire Fire & Marine Ins Co	14,786	0.0%

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Ohio Department of Insurance
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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
6	CNA INS GRP	73,542,352	4.2%
	Continental Cas Co	36,865,610	2.1%
	Columbia Cas Co	26,322,808	1.5%
	Continental Ins Co	9,363,153	0.5%
	National Fire Ins Co Of Hartford	463,600	0.0%
	Valley Forge Ins Co	342,238	0.0%
	American Cas Co Of Reading PA	234,867	0.0%
	Western Surety Co	91,393	0.0%
	Transportation Ins Co	-141,317	0.0%
7	XL AMER GRP	66,434,369	3.8%
	XL Specialty Ins Co	34,458,083	2.0%
	Indian Harbor Ins Co	10,972,554	0.6%
	Greenwich Ins Co	7,441,790	0.4%
	XL Ins Amer Inc	5,965,696	0.3%
	Catlin Specialty Ins Co	3,656,712	0.2%
	Catlin Ind Co	1,432,668	0.1%
	T H E Ins Co	1,379,299	0.1%
	Catlin Ins Co	1,127,567	0.1%

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Ohio Department of Insurance
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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
8	LIBERTY MUT GRP	53,766,876	3.1%
	Liberty Mut Fire Ins Co	7,673,897	0.4%
	Ohio Cas Ins Co	7,577,967	0.4%
	LM Ins Corp	6,227,687	0.4%
	Liberty Ins Underwriters Inc	6,196,752	0.4%
	Safeco Ins Co Of Amer	6,080,931	0.3%
	Liberty Ins Corp	4,793,146	0.3%
	Liberty Mut Ins Co	4,626,514	0.3%
	Indiana Ins Co	3,924,520	0.2%
	Liberty Surplus Ins Corp	3,679,787	0.2%
	Ohio Security Ins Co	620,609	0.0%
	First Liberty Ins Corp	488,337	0.0%
	Safeco Ins Co Of IN	349,545	0.0%
	American States Ins Co	345,113	0.0%
	General Ins Co Of Amer	323,311	0.0%
	Peerless Ins Co	236,385	0.0%
	Netherlands Ins Co The	201,331	0.0%
	West Amer Ins Co	83,479	0.0%
	Consolidated Ins Co	82,686	0.0%
	Employers Ins of Wausau	65,973	0.0%
	First Natl Ins Co Of Amer	40,957	0.0%
	Peerless Ind Ins Co	37,950	0.0%
	Wausau Business Ins Co	37,195	0.0%
	Midwestern Ind Co	32,714	0.0%
	Wausau Underwriters Ins Co	21,159	0.0%
	American Fire & Cas Co	12,544	0.0%
	American Economy Ins Co	4,388	0.0%
	Mid Amer Fire & Cas Co	1,999	0.0%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
9	NATIONWIDE CORP GRP	49,830,828	2.8%
	Nationwide Mut Ins Co	13,018,507	0.7%
	Scottsdale Surplus Lines Ins Co	7,809,511	0.4%
	Nationwide Mut Fire Ins Co	5,753,746	0.3%
	Nationwide Agribusiness Ins Co	4,440,972	0.3%
	Nationwide Prop & Cas Ins Co	3,424,851	0.2%
	National Cas Co	2,971,289	0.2%
	Scottsdale Ins Co	2,688,242	0.2%
	Scottsdale Ind Co	2,621,402	0.1%
	Freedom Specialty Ins Co	2,384,749	0.1%
	Amco Ins Co	1,751,494	0.1%
	Nationwide Gen Ins Co	1,158,316	0.1%
	Farmland Mut Ins Co	668,980	0.0%
	Allied Prop & Cas Ins Co	420,957	0.0%
	Western Heritage Ins Co	247,803	0.0%
	Crestbrook Ins Co	246,181	0.0%
	Harleysville Worcester Ins Co	200,184	0.0%
	Depositors Ins Co	106,631	0.0%
	Harleysville Ins Co	7,398	0.0%
	HARLEYSVILLE LAKE STATES INS CO	6,306	0.0%
	Nationwide Assur Co	3,585	0.0%
	Nationwide Affinity Co of Amer	-19	0.0%
	Harleysville Preferred Ins Co	-100,257	0.0%
10	Tokio Marine Holdings Inc GRP	47,494,050	2.7%
	Safety Natl Cas Corp	15,391,029	0.9%
	Philadelphia Ind Ins Co	12,858,299	0.7%
	US Specialty Ins Co	8,767,051	0.5%
	Tokio Marine Specialty Ins Co	4,633,434	0.3%
	Houston Cas Co	3,838,876	0.2%
	Tokio Marine Amer Ins Co	1,964,196	0.1%
	TNUS Ins Co	78,089	0.0%
	Avemco Ins Co	9,998	0.0%
	Trans Pacific Ins Co	-46,922	0.0%
11	WESTFIELD Grp	37,217,111	2.1%
	Westfield Ins Co	26,220,936	1.5%
	Westfield Natl Ins Co	7,546,851	0.4%
	American Select Ins Co	3,441,824	0.2%
	Ohio Farmers Ins Co	7,500	0.0%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
12	MOTORISTS MUT GRP	34,629,333	2.0%
	Motorists Mut Ins Co	34,044,706	1.9%
	Motorists Commercial Mut Ins Co	584,627	0.0%
13	BERKSHIRE HATHAWAY GRP	32,301,476	1.8%
	National Fire & Marine Ins Co	14,991,124	0.9%
	United States Liab Ins Co	6,732,242	0.4%
	Berkshire Hathaway Specialty Ins Co	4,856,857	0.3%
	General Star Ind Co	1,903,576	0.1%
	Mount Vernon Fire Ins Co	1,613,544	0.1%
	Genesis Ins Co	1,124,260	0.1%
	Government Employees Ins Co	915,306	0.1%
	General Star Natl Ins Co	299,222	0.0%
	National Liab & Fire Ins Co	82,719	0.0%
	National Ind Co	45,205	0.0%
	Amguard Ins Co	39,596	0.0%
	Mount Vernon Specialty Ins Co	5,054	0.0%
	Berkshire Hathaway Homestate Ins Co	19	0.0%
	Medical Protective Co	-307,248	0.0%
14	WR Berkley Corp GRP	31,585,163	1.8%
	Nautilus Ins Co	9,277,929	0.5%
	Admiral Ins Co	7,053,846	0.4%
	Gemini Ins Co	5,430,332	0.3%
	Berkley Ins Co	3,478,070	0.2%
	Berkley Natl Ins Co	2,388,938	0.1%
	Great Divide Ins Co	1,681,607	0.1%
	Berkley Assur Co	1,517,209	0.1%
	Starnet Ins Co	269,840	0.0%
	Berkley Regional Specialty Ins Co	205,824	0.0%
	Carolina Cas Ins Co	130,663	0.0%
	Berkley Regional Ins Co	67,275	0.0%
	Union Ins Co	35,339	0.0%
	Tri State Ins Co Of MN	18,571	0.0%
	Acadia Ins Co	12,594	0.0%
	Firemens Ins Co Of Washington DC	7,865	0.0%
	Continental Western Ins Co	7,041	0.0%
	Riverport Ins Co	2,220	0.0%

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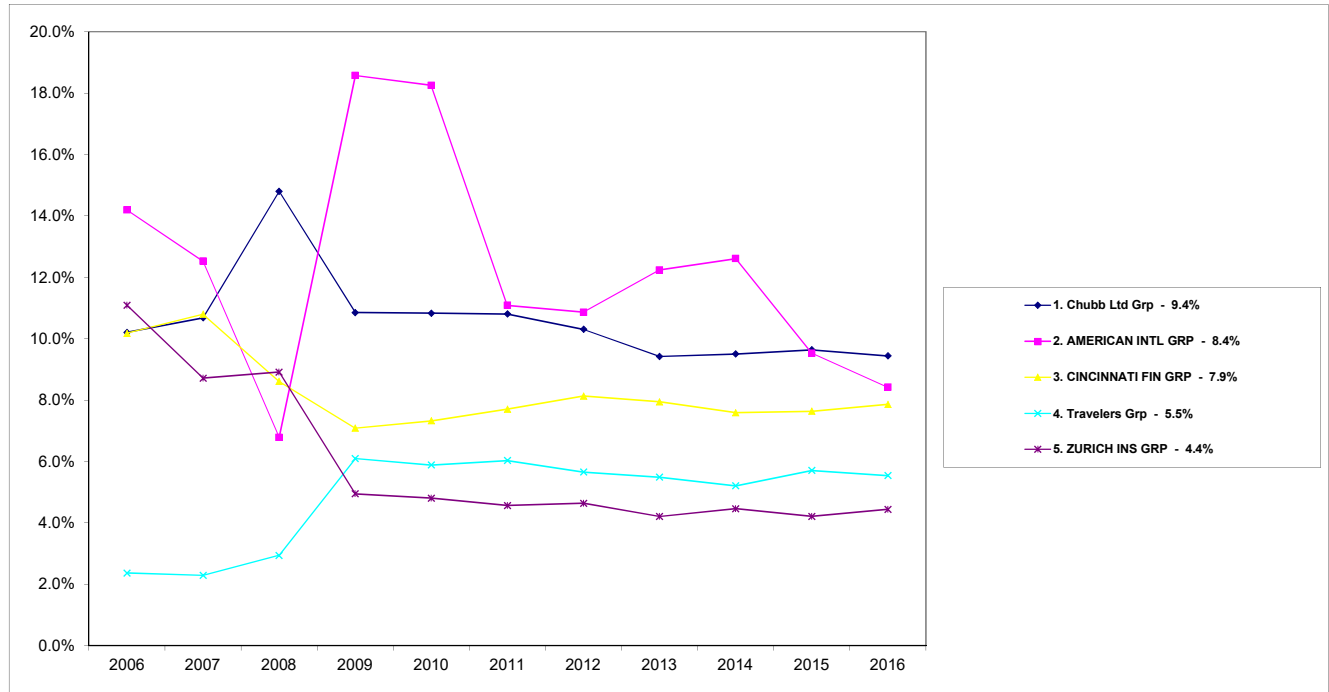
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
15	American Financial Grp	27,327,826	1.6%
	Great Amer Ins Co	9,884,800	0.6%
	Great Amer E&S Ins Co	7,618,029	0.4%
	Great Amer Assur Co	3,440,907	0.2%
	National Interstate Ins Co	2,075,119	0.1%
	Great Amer Ins Co of NY	1,277,879	0.1%
	Great Amer Spirit Ins Co	855,859	0.0%
	Great Amer Alliance Ins Co	728,785	0.0%
	Vanliner Ins Co	566,204	0.0%
	Great Amer Fidelity Ins Co	402,331	0.0%
	Mid Continent Cas Co	330,377	0.0%
	American Empire Surplus Lines Ins Co	96,718	0.0%
	Mid Continent Excess and Surplus Ins	33,102	0.0%
	Oklahoma Surety Co	16,904	0.0%
	Triumphe Cas Co	812	0.0%
Top 15	Sub Total:	1,082,043,721	61.5%
	Others Sub Total:	677,204,771	38.5%
	Total All Company Groups:	1,759,248,492	100.0%

Commercial General Liability Market Share TOP 5 Groups

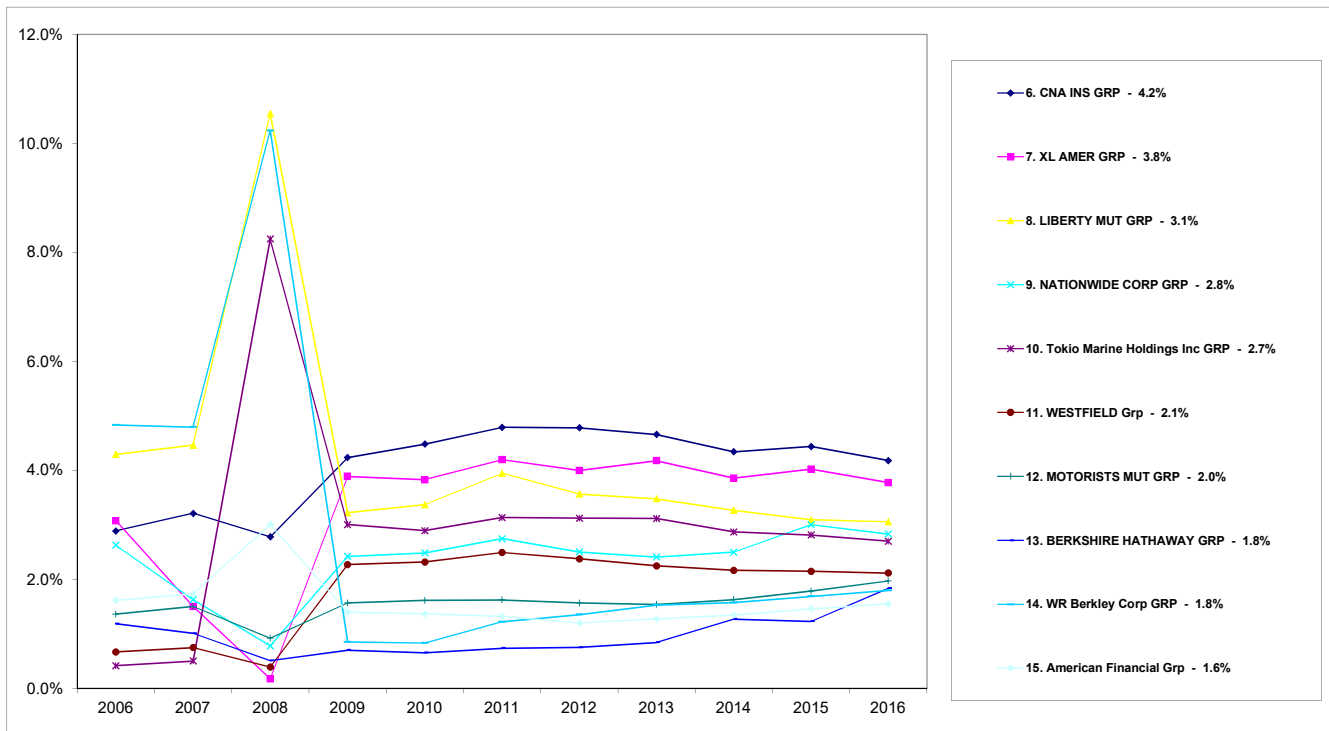


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Ohio Department of Insurance
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The organizational structure is based on the NAIC database as of 6/27/2017.
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Commercial General Liability Market Share TOP 6 - 15 Groups



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2016
Fire and Allied Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	FM GLOBAL GRP	43,383,349	7.4%
2	AMERICAN INTL GRP	40,392,292	6.9%
3	Assurant Inc Grp	37,185,500	6.3%
4	ZURICH INS GRP	36,491,207	6.2%
5	CINCINNATI FIN GRP	34,706,697	5.9%
6	Travelers Grp	32,203,734	5.5%
7	FARMERS INS GRP	31,636,167	5.4%
8	Munich Re Grp	21,602,222	3.7%
9	AUTO OWNERS GRP	21,254,257	3.6%
10	STATE AUTO MUT GRP	19,838,114	3.4%
11	NATIONWIDE CORP GRP	19,290,399	3.3%
12	OHIO MUT GRP	18,336,870	3.1%
13	LIBERTY MUT GRP	17,072,772	2.9%
14	GRANGE MUT CAS GRP	15,835,266	2.7%
15	WESTFIELD Grp	11,639,628	2.0%
	Top 15 Sub Total:	400,868,474	68.1%
	Others Sub Total:	187,936,037	31.9%
	Total All Groups:	588,804,511	100.0%

2016
Fire and Allied Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	FM GLOBAL GRP	43,383,349	7.4%
	Factory Mut Ins Co	32,774,309	5.6%
	Affiliated Fm Ins Co	10,602,715	1.8%
	Appalachian Ins Co	6,325	0.0%
2	AMERICAN INTL GRP	40,392,292	6.9%
	Lexington Ins Co	22,433,975	3.8%
	Insurance Co Of The State Of PA	8,897,357	1.5%
	American Home Assur Co	8,587,166	1.5%
	National Union Fire Ins Co Of Pitts	309,325	0.1%
	Granite State Ins Co	158,433	0.0%
	AIG Prop Cas Co	3,330	0.0%
	New Hampshire Ins Co	1,724	0.0%
	Illinois Natl Ins Co	982	0.0%
3	Assurant Inc Grp	37,185,500	6.3%
	Standard Guar Ins Co	26,231,975	4.5%
	Voyager Ind Ins Co	10,033,583	1.7%
	American Security Ins Co	919,942	0.2%
4	ZURICH INS GRP	36,491,207	6.2%
	Zurich Amer Ins Co	18,249,928	3.1%
	American Guar & Liab Ins	14,386,572	2.4%
	Steadfast Ins Co	2,771,533	0.5%
	Universal Underwriters Ins Co	986,593	0.2%
	American Zurich Ins Co	41,823	0.0%
	Fidelity & Deposit Co Of MD	36,097	0.0%
	Empire Ind Ins Co	17,578	0.0%
	Empire Fire & Marine Ins Co	1,083	0.0%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
5	CINCINNATI FIN GRP	34,706,697	5.9%
	Cincinnati Ins Co	29,064,515	4.9%
	The Cincinnati Ind Co	2,753,570	0.5%
	The Cincinnati Specialty Underwriter	2,153,049	0.4%
	Cincinnati Cas Co	735,563	0.1%
6	Travelers Grp	32,203,734	5.5%
	Travelers Ind Co	14,174,289	2.4%
	Travelers Prop Cas Co Of Amer	11,460,467	1.9%
	Standard Fire Ins Co	2,476,761	0.4%
	Travelers Excess & Surplus Lines Co	1,363,670	0.2%
	Northfield Ins Co	708,170	0.1%
	Charter Oak Fire Ins Co	645,326	0.1%
	Travelers Ind Co Of Amer	472,843	0.1%
	Automobile Ins Co Of Hartford CT	354,623	0.1%
	Travelers Ind Co Of CT	169,649	0.0%
	Northland Ins Co	141,564	0.0%
	St Paul Fire & Marine Ins Co	140,146	0.0%
	Phoenix Ins Co	57,674	0.0%
	St Paul Mercury Ins Co	37,268	0.0%
	St Paul Guardian Ins Co	1,284	0.0%
7	FARMERS INS GRP	31,636,167	5.4%
	Foremost Ins Co Grand Rapids MI	31,463,939	5.3%
	Civic Prop & Cas Co	165,087	0.0%
	Neighborhood Spirit Prop & Cas Co	6,964	0.0%
	Farmers Ins Exch	141	0.0%
	Mid Century Ins Co	36	0.0%
8	Munich Re Grp	21,602,222	3.7%
	American Modern Select Ins Co	12,756,531	2.2%
	American Modern Home Ins Co	4,728,063	0.8%
	American Modern Prop & Cas Ins Co	2,567,096	0.4%
	American Western Home Ins Co	1,455,605	0.2%
	American Alt Ins Corp	68,470	0.0%
	Princeton Excess & Surplus Lines Ins	25,515	0.0%
	American Modern Surplus Lines Ins Co	942	0.0%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
9	AUTO OWNERS GRP	21,254,257	3.6%
	Auto Owners Ins Co	19,939,711	3.4%
	Home Owners Ins Co	866,503	0.1%
	Owners Ins Co	430,406	0.1%
	Atlantic Cas Ins Co	17,637	0.0%
10	STATE AUTO MUT GRP	19,838,114	3.4%
	State Automobile Mut Ins Co	15,302,478	2.6%
	State Auto Ins Co of OH	2,827,056	0.5%
	State Auto Prop & Cas Ins Co	1,331,164	0.2%
	Rockhill Ins Co	295,828	0.1%
	Plaza Ins Co	43,963	0.0%
	Milbank Ins Co	37,625	0.0%
11	NATIONWIDE CORP GRP	19,290,399	3.3%
	Nationwide Mut Fire Ins Co	15,510,884	2.6%
	Amco Ins Co	1,027,489	0.2%
	Scottsdale Surplus Lines Ins Co	912,661	0.2%
	Scottsdale Ins Co	836,633	0.1%
	Nationwide Mut Ins Co	291,595	0.0%
	Allied Prop & Cas Ins Co	196,162	0.0%
	Nationwide Agribusiness Ins Co	120,937	0.0%
	Nationwide Prop & Cas Ins Co	100,208	0.0%
	Western Heritage Ins Co	80,295	0.0%
	Harleysville Worcester Ins Co	66,298	0.0%
	Scottsdale Ind Co	52,665	0.0%
	HARLEYSVILLE LAKE STATES INS CO	36,269	0.0%
	Depositors Ins Co	35,336	0.0%
	National Cas Co	10,457	0.0%
	Harleysville Ins Co	8,535	0.0%
	Harleysville Preferred Ins Co	3,793	0.0%
	Nationwide Gen Ins Co	182	0.0%
12	OHIO MUT GRP	18,336,870	3.1%
	United Ohio Ins Co	15,438,511	2.6%
	Ohio Mut Ins Co	2,898,359	0.5%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
13	LIBERTY MUT GRP	17,072,772	2.9%
	Liberty Mut Fire Ins Co	8,847,375	1.5%
	Safeco Ins Co Of Amer	6,441,133	1.1%
	Netherlands Ins Co The	774,518	0.1%
	Ohio Security Ins Co	256,641	0.0%
	Consolidated Ins Co	233,691	0.0%
	Peerless Ins Co	217,418	0.0%
	Indiana Ins Co	74,879	0.0%
	American States Ins Co	54,826	0.0%
	Liberty Mut Ins Co	32,391	0.0%
	First Natl Ins Co Of Amer	30,387	0.0%
	American Economy Ins Co	20,097	0.0%
	West Amer Ins Co	16,434	0.0%
	Peerless Ind Ins Co	15,548	0.0%
	Liberty Surplus Ins Corp	14,870	0.0%
	Ohio Cas Ins Co	12,511	0.0%
	American Fire & Cas Co	11,455	0.0%
	Liberty Ins Corp	8,983	0.0%
	General Ins Co Of Amer	6,252	0.0%
	LM Ins Corp	3,363	0.0%
14	GRANGE MUT CAS GRP	15,835,266	2.7%
	Grange Mut Cas Co	15,835,266	2.7%
15	WESTFIELD Grp	11,639,628	2.0%
	Westfield Ins Co	11,205,338	1.9%
	American Select Ins Co	350,898	0.1%
	Westfield Natl Ins Co	83,392	0.0%
Top 15	Sub Total:	400,868,474	68.1%
	Others Sub Total:	187,936,037	31.9%
	Total All Company Groups:	588,804,511	100.0%

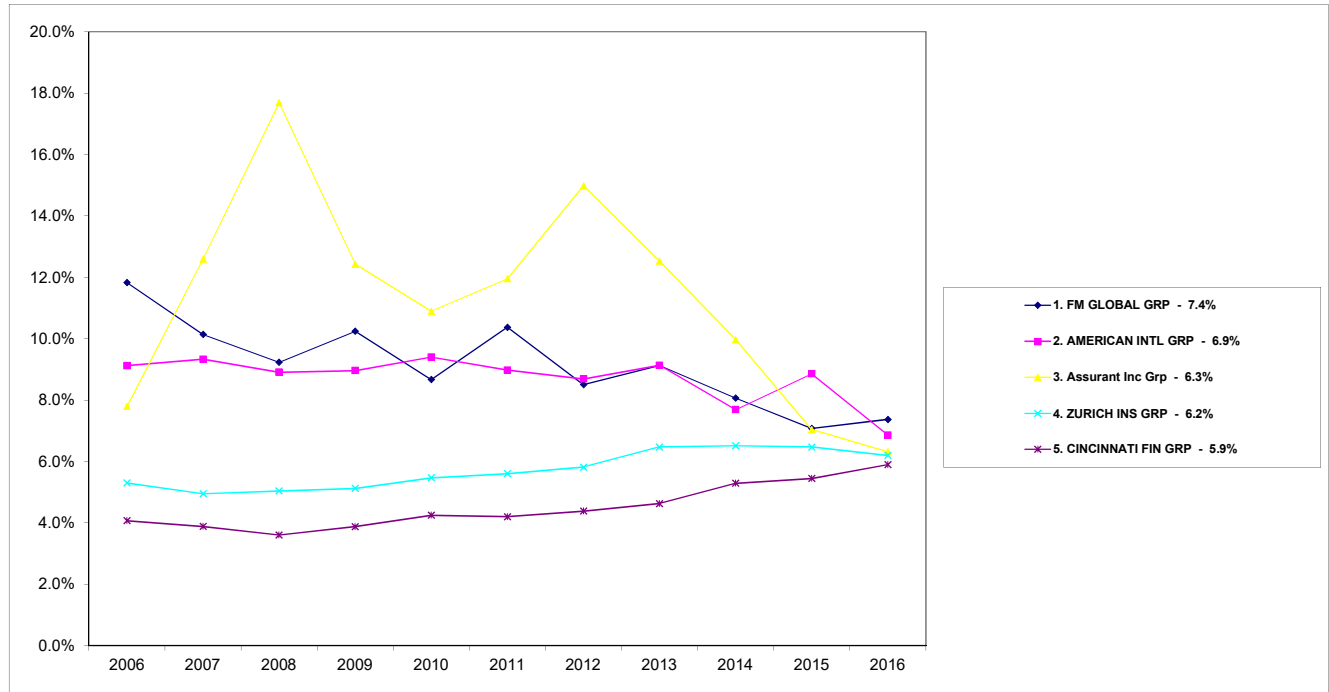
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Fire and Allied Lines Market Share TOP 5 Groups

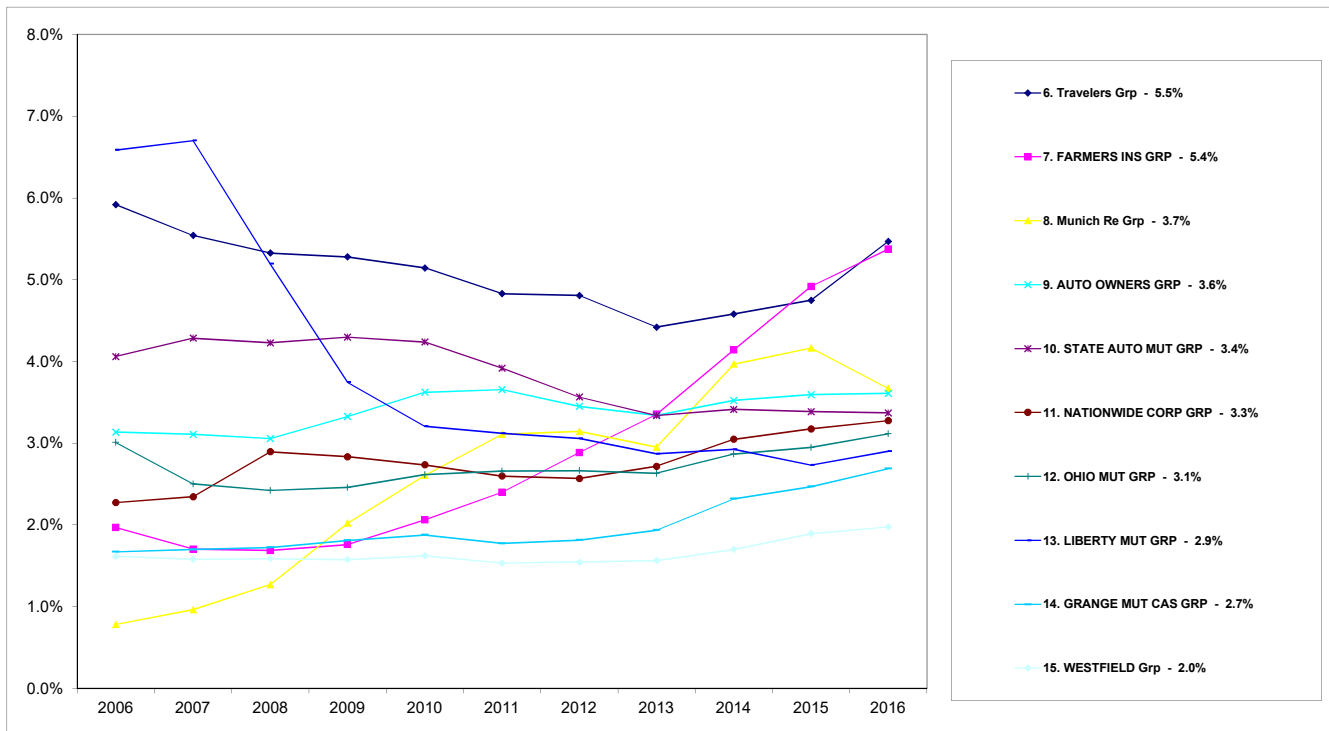


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The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Fire and Allied Lines Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

2016
Commercial Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	CINCINNATI FIN GRP	175,570,644	14.1%
2	WESTFIELD Grp	107,592,745	8.6%
3	Travelers Grp	80,060,308	6.4%
4	ERIE INS GRP	68,904,014	5.5%
5	LIBERTY MUT GRP	63,333,977	5.1%
6	NATIONWIDE CORP GRP	62,925,325	5.0%
7	STATE FARM GRP	58,334,746	4.7%
8	AUTO OWNERS GRP	53,659,727	4.3%
9	Chubb Ltd Grp	48,307,408	3.9%
10	Tokio Marine Holdings Inc GRP	39,356,243	3.2%
11	CNA INS GRP	32,122,766	2.6%
12	MOTORISTS MUT GRP	29,330,644	2.4%
13	GRANGE MUT CAS GRP	27,551,330	2.2%
14	ALLSTATE INS GRP	25,192,982	2.0%
15	HARTFORD FIRE & CAS GRP	24,315,680	2.0%
Top 15 Sub Total:		896,558,539	71.9%
Others Sub Total:		350,344,549	28.1%
Total All Groups:		1,246,903,088	100.0%

2016
Commercial Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	CINCINNATI FIN GRP	175,570,644	14.1%
	Cincinnati Ins Co	148,478,128	11.9%
	Cincinnati Cas Co	15,516,091	1.2%
	The Cincinnati Ind Co	11,576,425	0.9%
2	WESTFIELD Grp	107,592,745	8.6%
	Westfield Ins Co	95,306,806	7.6%
	Westfield Natl Ins Co	9,690,631	0.8%
	American Select Ins Co	2,595,308	0.2%
3	Travelers Grp	80,060,308	6.4%
	Charter Oak Fire Ins Co	21,282,007	1.7%
	Travelers Prop Cas Co Of Amer	16,882,999	1.4%
	Travelers Ind Co Of CT	9,656,262	0.8%
	Travelers Ind Co Of Amer	9,166,861	0.7%
	Travelers Cas Ins Co Of Amer	8,123,864	0.7%
	Phoenix Ins Co	8,055,094	0.6%
	Travelers Ind Co	6,890,209	0.6%
	St Paul Fire & Marine Ins Co	2,426	0.0%
	Northland Ins Co	586	0.0%
4	ERIE INS GRP	68,904,014	5.5%
	Erie Ins Exch	68,904,014	5.5%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
5	LIBERTY MUT GRP	63,333,977	5.1%
	Netherlands Ins Co The	23,962,978	1.9%
	Ohio Security Ins Co	18,216,579	1.5%
	American Fire & Cas Co	3,601,551	0.3%
	West Amer Ins Co	3,416,391	0.3%
	Indiana Ins Co	2,915,876	0.2%
	Peerless Ins Co	1,874,690	0.2%
	Ohio Cas Ins Co	1,824,669	0.1%
	Liberty Surplus Ins Corp	1,614,627	0.1%
	Consolidated Ins Co	1,187,612	0.1%
	Liberty Mut Fire Ins Co	968,044	0.1%
	Liberty Mut Ins Co	797,784	0.1%
	Peerless Ind Ins Co	744,931	0.1%
	American States Ins Co	711,458	0.1%
	American Economy Ins Co	677,769	0.1%
	First Natl Ins Co Of Amer	358,326	0.0%
	Safeco Ins Co Of Amer	209,571	0.0%
	General Ins Co Of Amer	120,273	0.0%
	Employers Ins of Wausau	70,839	0.0%
	Wausau Underwriters Ins Co	30,267	0.0%
	Mid Amer Fire & Cas Co	20,102	0.0%
	Midwestern Ind Co	9,460	0.0%
	Liberty Ins Underwriters Inc	180	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
6	NATIONWIDE CORP GRP	62,925,325	5.0%
	Nationwide Mut Ins Co	18,854,412	1.5%
	Nationwide Prop & Cas Ins Co	16,499,745	1.3%
	Nationwide Mut Fire Ins Co	7,038,196	0.6%
	Nationwide Agribusiness Ins Co	3,307,940	0.3%
	Nationwide Gen Ins Co	3,153,190	0.3%
	Amco Ins Co	3,029,228	0.2%
	Scottsdale Surplus Lines Ins Co	2,471,858	0.2%
	National Cas Co	2,159,742	0.2%
	Depositors Ins Co	1,913,262	0.2%
	Farmland Mut Ins Co	1,267,826	0.1%
	Allied Prop & Cas Ins Co	1,030,254	0.1%
	Harleysville Ins Co	614,885	0.0%
	Harleysville Worcester Ins Co	553,204	0.0%
	Harleysville Preferred Ins Co	474,443	0.0%
	Allied Ins Co of Amer	357,196	0.0%
	Scottsdale Ins Co	139,965	0.0%
	Western Heritage Ins Co	49,771	0.0%
	Scottsdale Ind Co	10,208	0.0%
7	STATE FARM GRP	58,334,746	4.7%
	State Farm Fire & Cas Co	58,334,746	4.7%
8	AUTO OWNERS GRP	53,659,727	4.3%
	Owners Ins Co	34,958,157	2.8%
	Auto Owners Ins Co	18,397,515	1.5%
	Atlantic Cas Ins Co	304,055	0.0%
9	Chubb Ltd Grp	48,307,408	3.9%
	Federal Ins Co	26,792,003	2.1%
	Ace Amer Ins Co	10,052,361	0.8%
	Great Northern Ins Co	6,856,387	0.5%
	Vigilant Ins Co	2,373,377	0.2%
	Chubb Custom Ins Co	1,575,142	0.1%
	Illinois Union Ins Co	341,894	0.0%
	Pacific Ind Co	199,392	0.0%
	Executive Risk Ind Inc	74,289	0.0%
	Ace Fire Underwriters Ins Co	19,861	0.0%
	Indemnity Ins Co Of North Amer	16,391	0.0%
	Ace Prop & Cas Ins Co	4,626	0.0%
	Pacific Employers Ins Co	1,685	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
10	Tokio Marine Holdings Inc GRP	39,356,243	3.2%
	Philadelphia Ind Ins Co	31,072,304	2.5%
	US Specialty Ins Co	5,344,178	0.4%
	Tokio Marine Amer Ins Co	1,698,881	0.1%
	Tokio Marine Specialty Ins Co	470,087	0.0%
	Houston Cas Co	362,558	0.0%
	Trans Pacific Ins Co	353,917	0.0%
	TNUS Ins Co	54,318	0.0%
11	CNA INS GRP	32,122,766	2.6%
	Valley Forge Ins Co	7,417,908	0.6%
	National Fire Ins Co Of Hartford	6,202,867	0.5%
	Continental Cas Co	6,121,405	0.5%
	Continental Ins Co	5,516,505	0.4%
	American Cas Co Of Reading PA	3,808,728	0.3%
	Transportation Ins Co	2,974,409	0.2%
	Columbia Cas Co	80,944	0.0%
12	MOTORISTS MUT GRP	29,330,644	2.4%
	Motorists Mut Ins Co	28,821,736	2.3%
	Motorists Commercial Mut Ins Co	508,908	0.0%
13	GRANGE MUT CAS GRP	27,551,330	2.2%
	Grange Mut Cas Co	27,551,330	2.2%
14	ALLSTATE INS GRP	25,192,982	2.0%
	Allstate Ind Co	19,882,874	1.6%
	Allstate Ins Co	5,306,969	0.4%
	North Light Specialty Ins Co	3,139	0.0%
15	HARTFORD FIRE & CAS GRP	24,315,680	2.0%
	Hartford Fire Ins Co	10,450,436	0.8%
	Sentinel Ins Co Ltd	7,843,244	0.6%
	Hartford Cas Ins Co	3,919,867	0.3%
	Twin City Fire Ins Co Co	723,627	0.1%
	Hartford Accident & Ind Co	635,649	0.1%
	Trumbull Ins Co	322,052	0.0%
	Hartford Underwriters Ins Co	190,539	0.0%
	Maxum Ind Co	135,038	0.0%
	Hartford Ins Co Of The Midwest	82,713	0.0%
	Property & Cas Ins Co Of Hartford	12,515	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
Top 15	Sub Total:	896,558,539	71.9%
Others	Sub Total:	350,344,549	28.1%
Total All Company Groups:		1,246,903,088	100.0%

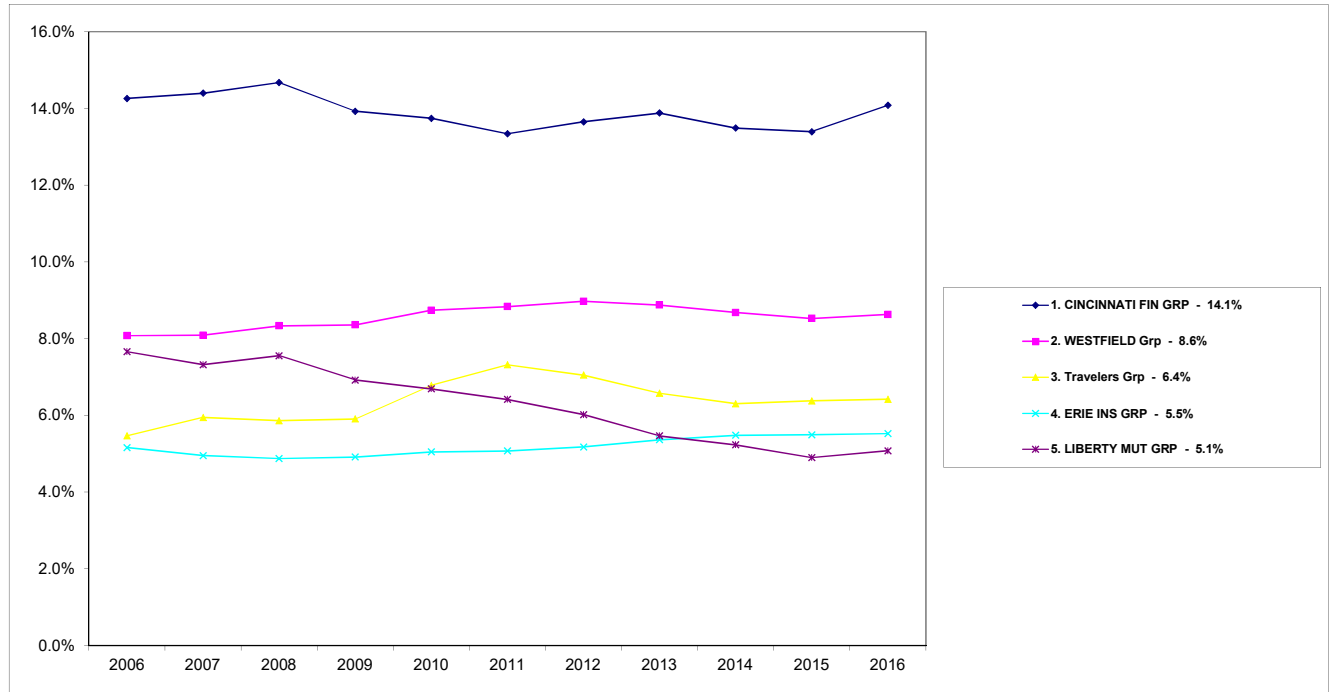
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Commercial Multiple Peril Market Share TOP 5 Groups

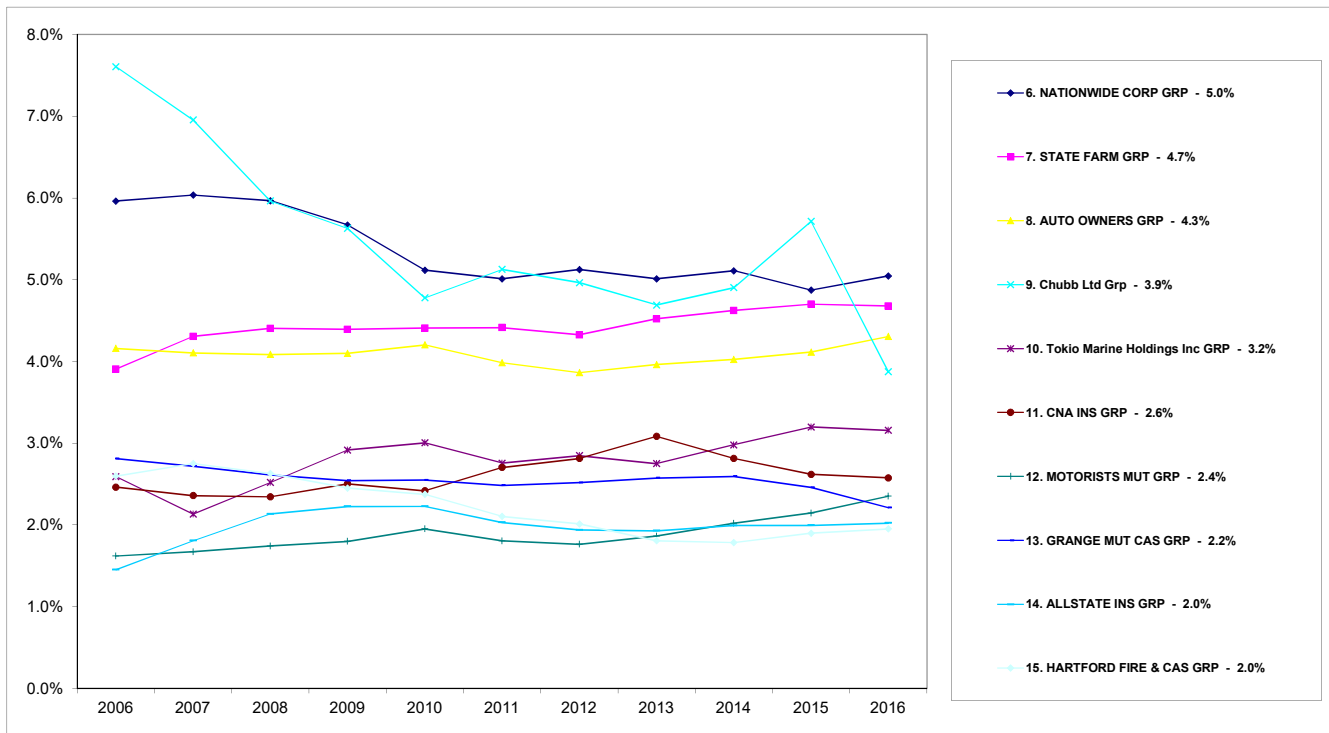


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
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Commercial Multiple Peril Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
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2016
Medical Professional Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	DOCTORS CO GRP	45,824,573	19.8%
2	BERKSHIRE HATHAWAY GRP	39,074,205	16.9%
3	ProAssurance Corp Grp	27,935,526	12.1%
4	Coverys Grp	22,261,916	9.6%
5	CNA INS GRP	16,499,975	7.1%
6	CINCINNATI FIN GRP	7,279,753	3.2%
7	Norcal GRP	6,714,953	2.9%
8	NCMIC Grp	5,484,700	2.4%
9	Healthcare Underwriters Grp Inc	4,460,540	1.9%
10	Allied World Assur Holding Grp	3,874,110	1.7%
11	White Mountains Grp	3,852,737	1.7%
12	FAIRFAX FIN GRP	3,760,767	1.6%
13	Alleghany Grp	3,446,525	1.5%
14	Chubb Ltd Grp	3,132,364	1.4%
15	Health Care Industry Liab Recip Ins	3,057,670	1.3%
	Top 15 Sub Total:	196,660,314	85.1%
	Others Sub Total:	34,331,498	14.9%
	Total All Groups:	230,991,812	100.0%

2016
Medical Professional Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	DOCTORS CO GRP	45,824,573	19.8%
	Doctors Co An Interins Exch	44,164,306	19.1%
	The Doctors Co RRG a Recip Exch	1,249,440	0.5%
	TDC Specialty Ins Co	410,827	0.2%
2	BERKSHIRE HATHAWAY GRP	39,074,205	16.9%
	Medical Protective Co	34,131,518	14.8%
	National Fire & Marine Ins Co	4,645,374	2.0%
	General Star Ind Co	294,291	0.1%
	Berkshire Hathaway Specialty Ins Co	3,022	0.0%
3	ProAssurance Corp Grp	27,935,526	12.1%
	ProAssurance Ind Co Inc	24,620,095	10.7%
	Podiatry Ins Co Of Amer	2,653,002	1.1%
	ProAssurance Specialty Ins Co	559,968	0.2%
	PACO Assur Co Inc	102,461	0.0%
4	Coverys Grp	22,261,916	9.6%
	MHA Ins Co	16,750,931	7.3%
	Preferred Professional Ins Co	5,510,985	2.4%
5	CNA INS GRP	16,499,975	7.1%
	American Cas Co Of Reading PA	6,415,161	2.8%
	Continental Cas Co	5,275,680	2.3%
	Columbia Cas Co	4,809,134	2.1%
6	CINCINNATI FIN GRP	7,279,753	3.2%
	Cincinnati Ins Co	6,474,934	2.8%
	Cincinnati Cas Co	399,897	0.2%
	The Cincinnati Ind Co	380,795	0.2%
	The Cincinnati Specialty Underwriter	24,127	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	Norcal GRP	6,714,953	2.9%
	NORCAL Specialty Ins Co	4,449,170	1.9%
	Norcal Mut Ins Co	1,269,843	0.5%
	Preferred Physicians Medical RRG a M	911,814	0.4%
	Medicus Ins Co	84,126	0.0%
8	NCMIC Grp	5,484,700	2.4%
	NCMIC Ins Co	2,829,762	1.2%
	Professional Solutions Ins Co	2,654,938	1.1%
9	Healthcare Underwriters Grp Inc	4,460,540	1.9%
	Healthcare Underwriters Grp Inc	4,460,540	1.9%
10	Allied World Assur Holding Grp	3,874,110	1.7%
	Allied World Surplus Lines Ins Co	1,675,206	0.7%
	Allied World Assur Co US Inc	1,244,574	0.5%
	Allied World Ins Co	647,406	0.3%
	Allied World Specialty Ins Co	306,924	0.1%
11	White Mountains Grp	3,852,737	1.7%
	Homeland Ins Co of NY	3,852,737	1.7%
12	FAIRFAX FIN GRP	3,760,767	1.6%
	Hudson Specialty Ins Co	2,708,015	1.2%
	Hudson Ins Co	1,052,752	0.5%
13	Alleghany Grp	3,446,525	1.5%
	Capitol Specialty Ins Corp	1,306,216	0.6%
	Fair Amer Ins & Reins Co	1,095,457	0.5%
	Landmark Amer Ins Co	972,907	0.4%
	Capitol Ind Corp	50,342	0.0%
	Platte River Ins Co	21,603	0.0%
14	Chubb Ltd Grp	3,132,364	1.4%
	Ace Amer Ins Co	2,191,210	0.9%
	Illinois Union Ins Co	880,188	0.4%
	Chubb Custom Ins Co	60,966	0.0%
15	Health Care Industry Liab Recip Ins	3,057,670	1.3%
	Health Care Industry Liab Recip Ins	3,057,670	1.3%
Top 15	Sub Total:	196,660,314	85.1%
	Others Sub Total:	34,331,498	14.9%
	Total All Company Groups:	230,991,812	100.0%

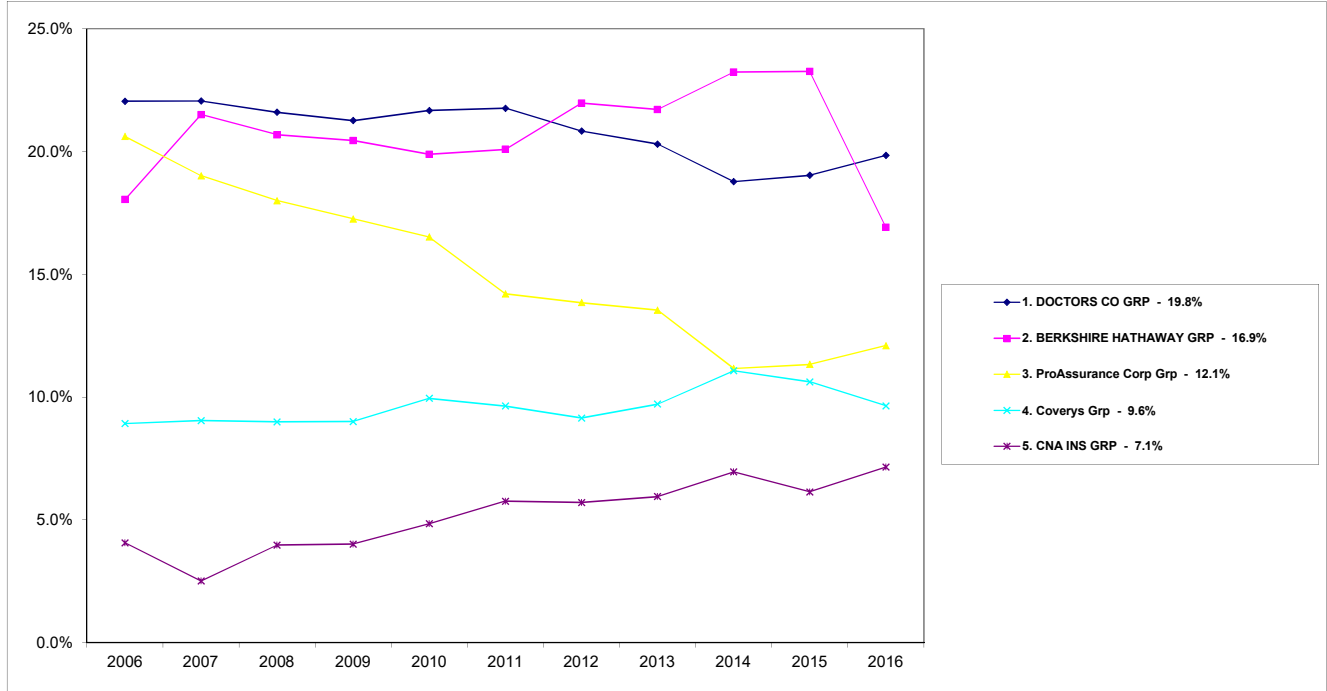
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Medical Professional Liability Market Share TOP 5 Groups

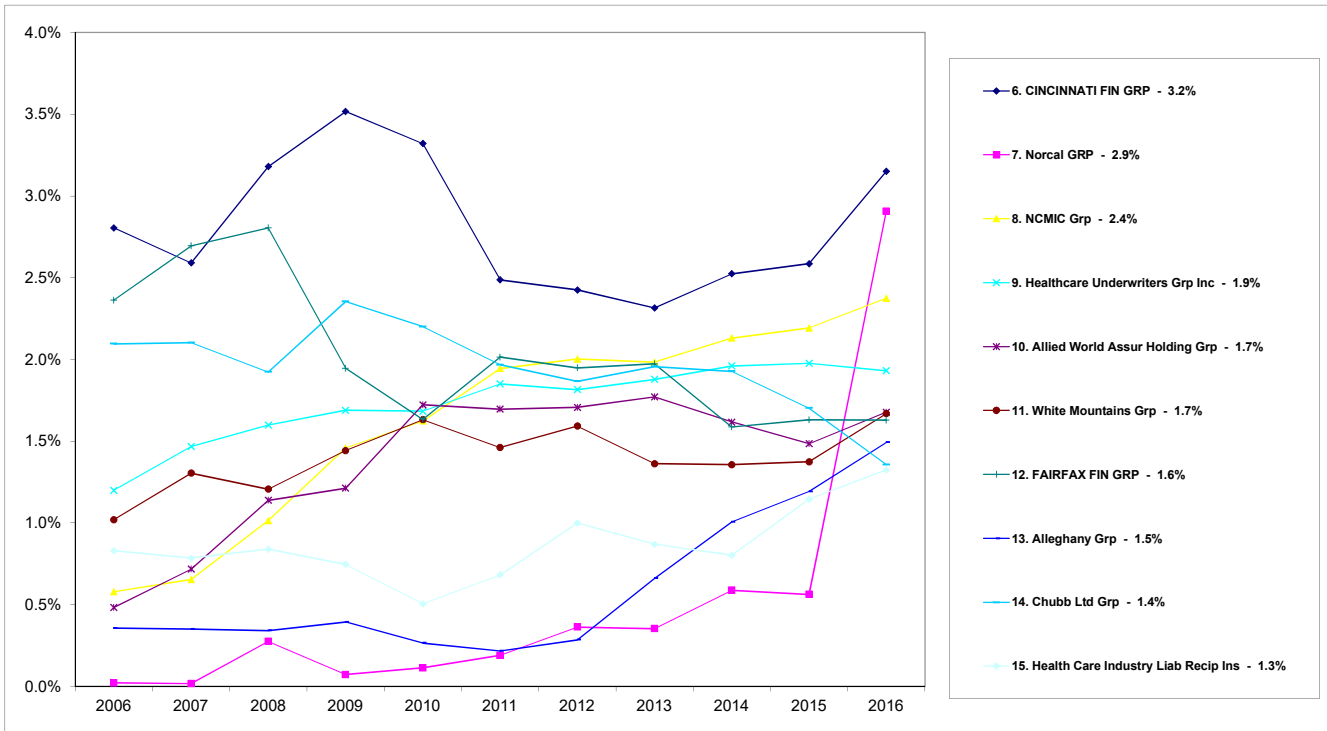


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Medical Professional Liability Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

2016
Fidelity and Surety
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	Travelers Grp	21,421,929	12.2%
2	Chubb Ltd Grp	15,743,182	9.0%
3	CNA INS GRP	14,268,545	8.1%
4	LIBERTY MUT GRP	14,263,716	8.1%
5	WESTFIELD Grp	13,580,404	7.8%
6	ZURICH INS GRP	11,234,078	6.4%
7	CINCINNATI FIN GRP	8,055,012	4.6%
8	American Financial Grp	6,133,833	3.5%
9	HARTFORD FIRE & CAS GRP	4,833,393	2.8%
10	AMERICAN INTL GRP	4,560,830	2.6%
11	Tokio Marine Holdings Inc GRP	3,732,547	2.1%
12	WT Holdings Grp	3,478,952	2.0%
13	Arch Ins Grp	3,355,270	1.9%
14	IFIC Surety Grp	3,335,781	1.9%
15	Guarantee Co Of N Amer USA	2,742,662	1.6%
Top 15 Sub Total:		130,740,134	74.6%
Others Sub Total:		44,437,800	25.4%
Total All Groups:		175,177,934	100.0%

2016
Fidelity and Surety
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	Travelers Grp	21,421,929	12.2%
	Travelers Cas & Surety Co Of Amer	20,796,526	11.9%
	Travelers Cas & Surety Co	410,405	0.2%
	Travelers Excess & Surplus Lines Co	100,581	0.1%
	St Paul Fire & Marine Ins Co	84,479	0.0%
	United States Fidelity & Guar Co	14,013	0.0%
	Charter Oak Fire Ins Co	6,268	0.0%
	Travelers Ind Co Of Amer	4,411	0.0%
	Travelers Prop Cas Co Of Amer	3,808	0.0%
	Travelers Ind Co	1,133	0.0%
	Phoenix Ins Co	187	0.0%
	St Paul Mercury Ins Co	68	0.0%
	Farmington Cas Co	50	0.0%
2	Chubb Ltd Grp	15,743,182	9.0%
	Federal Ins Co	12,538,418	7.2%
	Westchester Fire Ins Co	2,530,731	1.4%
	Ace Amer Ins Co	459,138	0.3%
	Pacific Ind Co	63,075	0.0%
	Vigilant Ins Co	56,716	0.0%
	Great Northern Ins Co	49,526	0.0%
	Executive Risk Ind Inc	29,519	0.0%
	Indemnity Ins Co Of North Amer	14,338	0.0%
	Pacific Employers Ins Co	1,268	0.0%
	Insurance Co of N Amer	350	0.0%
	Executive Risk Specialty Ins Co	103	0.0%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
3	CNA INS GRP	14,268,545	8.1%
	Western Surety Co	11,036,932	6.3%
	Continental Ins Co	1,773,376	1.0%
	Continental Cas Co	1,448,490	0.8%
	American Cas Co Of Reading PA	8,375	0.0%
	National Fire Ins Co Of Hartford	1,016	0.0%
	Transportation Ins Co	403	0.0%
	Universal Surety Of Amer	-47	0.0%
4	LIBERTY MUT GRP	14,263,716	8.1%
	Liberty Mut Ins Co	8,769,067	5.0%
	Ohio Cas Ins Co	4,816,056	2.7%
	Safeco Ins Co Of Amer	229,228	0.1%
	West Amer Ins Co	166,940	0.1%
	American States Ins Co	126,515	0.1%
	Liberty Ins Underwriters Inc	52,380	0.0%
	Liberty Surplus Ins Corp	34,414	0.0%
	Liberty Mut Fire Ins Co	20,901	0.0%
	Peerless Ins Co	19,608	0.0%
	LM Ins Corp	12,693	0.0%
	General Ins Co Of Amer	7,767	0.0%
	American Fire & Cas Co	4,564	0.0%
	Employers Ins of Wausau	2,636	0.0%
	First Natl Ins Co Of Amer	947	0.0%
5	WESTFIELD Grp	13,580,404	7.8%
	Ohio Farmers Ins Co	11,324,099	6.5%
	Westfield Ins Co	2,207,625	1.3%
	Westfield Natl Ins Co	39,746	0.0%
	American Select Ins Co	8,934	0.0%
6	ZURICH INS GRP	11,234,078	6.4%
	Fidelity & Deposit Co Of MD	9,633,175	5.5%
	Zurich Amer Ins Co	1,215,252	0.7%
	Universal Underwriters Ins Co	220,720	0.1%
	Steadfast Ins Co	100,474	0.1%
	Colonial Amer Cas & Surety Co	35,443	0.0%
	American Guar & Liab Ins	17,777	0.0%
	American Zurich Ins Co	9,964	0.0%
	Zurich Amer Ins Co Of IL	1,273	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	CINCINNATI FIN GRP Cincinnati Ins Co	8,055,012 8,055,012	4.6% 4.6%
8	American Financial Grp Great Amer Ins Co National Interstate Ins Co Great Amer Assur Co Mid Continent Cas Co Great Amer Alliance Ins Co Great Amer Ins Co of NY Oklahoma Surety Co Great Amer E&S Ins Co	6,133,833 6,020,120 26,000 25,501 24,712 23,701 8,384 4,435 980	3.5% 3.4% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
9	HARTFORD FIRE & CAS GRP Hartford Fire Ins Co Hartford Cas Ins Co Twin City Fire Ins Co Co Hartford Accident & Ind Co	4,833,393 4,190,098 348,582 171,798 122,915	2.8% 2.4% 0.2% 0.1% 0.1%
10	AMERICAN INTL GRP National Union Fire Ins Co Of Pitts Insurance Co Of The State Of PA American Home Assur Co Illinois Natl Ins Co AIG Specialty Ins Co	4,560,830 3,502,717 733,034 276,706 39,428 8,945	2.6% 2.0% 0.4% 0.2% 0.0% 0.0%
11	Tokio Marine Holdings Inc GRP Philadelphia Ind Ins Co American Contractors Ind Co US Specialty Ins Co United States Surety Co Houston Cas Co Tokio Marine Specialty Ins Co	3,732,547 1,408,055 1,262,440 665,879 337,343 55,000 3,830	2.1% 0.8% 0.7% 0.4% 0.2% 0.0% 0.0%
12	WT Holdings Grp Evergreen Natl Ind Co	3,478,952 3,478,952	2.0% 2.0%
13	Arch Ins Grp Arch Ins Co Arch Specialty Ins Co	3,355,270 3,354,139 1,131	1.9% 1.9% 0.0%
14	IFIC Surety Grp International Fidelity Ins Co Allegheny Cas Co	3,335,781 1,993,215 1,342,566	1.9% 1.1% 0.8%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
15	Guarantee Co Of N Amer USA	2,742,662	1.6%
	Guarantee Co Of N Amer USA	2,742,662	1.6%
Top 15	Sub Total:	130,740,134	74.6%
	Others Sub Total:	44,437,800	25.4%
	Total All Company Groups:	175,177,934	100.0%

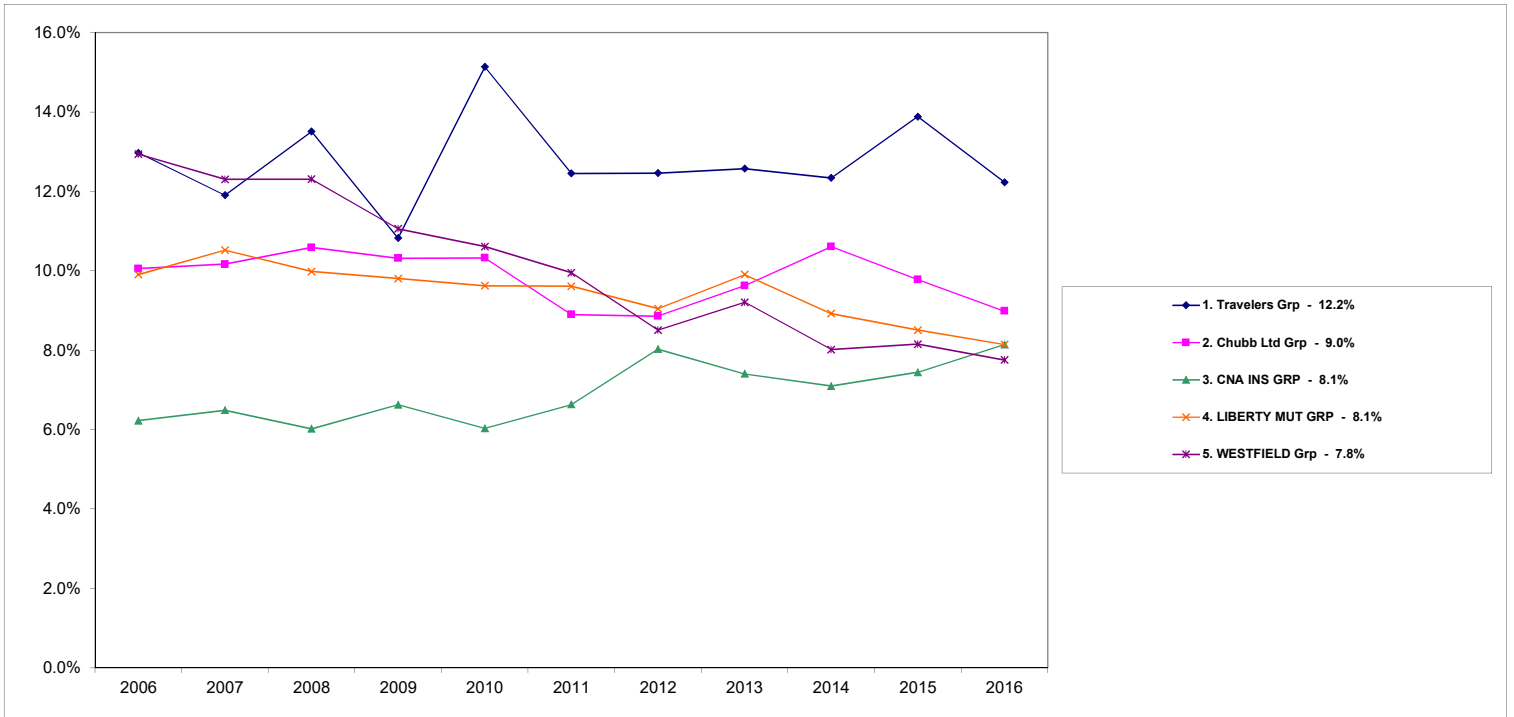
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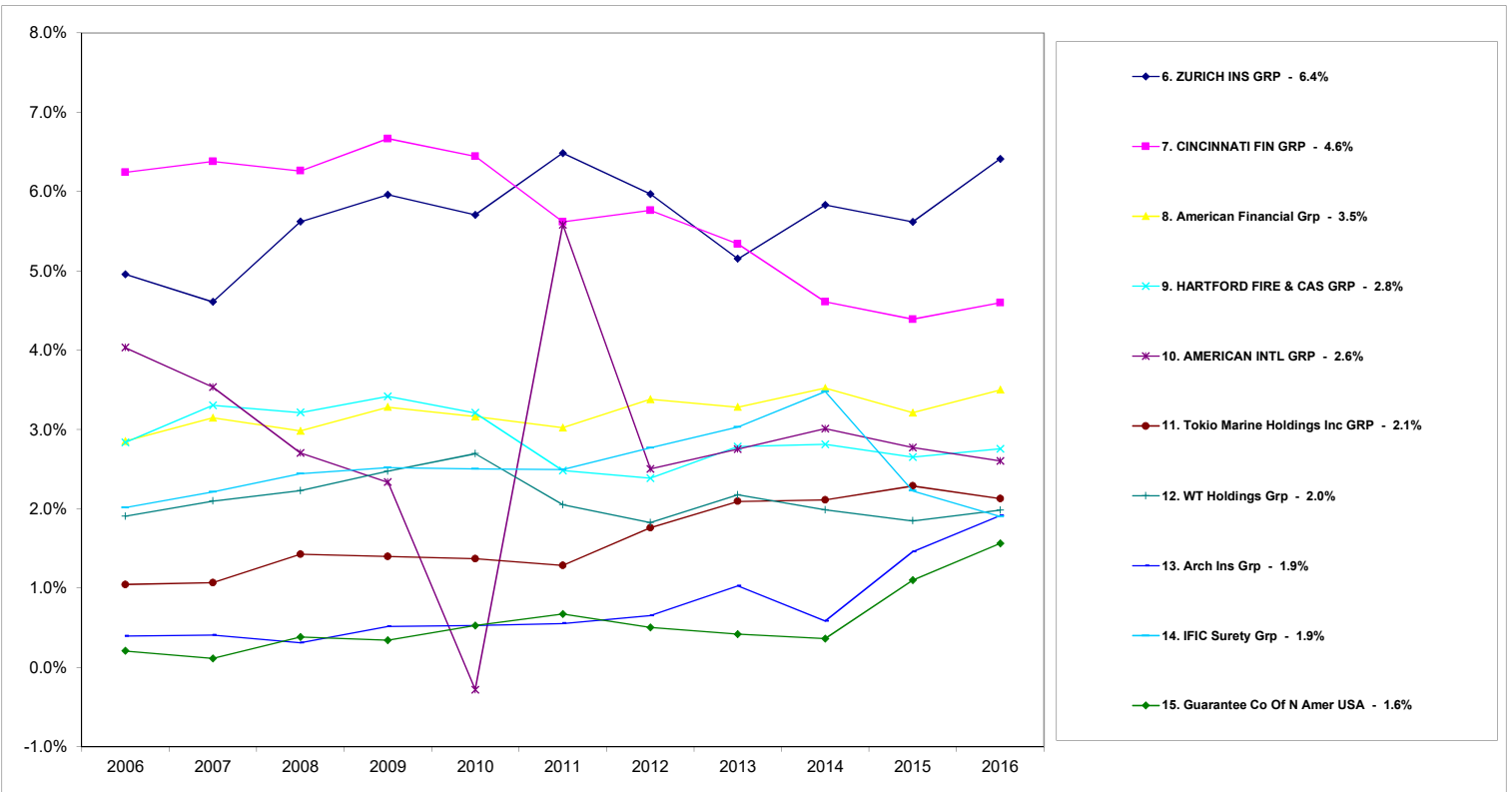
Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Fidelity and Surety Market Share TOP 5 Groups



TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 6/27/2017.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 6/27/2017.

Appendix 1

Line of Busniess	Line Number	Row Description
Fire and Allied Lines		
	01	Fire
	02.1	Allied lines
Flood		
	02.3	Federal flood
	02.5	Private Flood
Multiple Peril Crop		
	02.2	Multiple Peril crop
	02.4	Private Crop
Farmowners Multiple Peril		
	03	Farmowners multiple peril
Homeowners Multiple Peril		
	04	Homeowners multiple peril
Commercial Multiple Peril		
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
Mortgage Guaranty		
	06	Mortgage guaranty
Ocean Marine		
	08	Ocean marine
Inland Marine		
	09	Inland marine
Financial Guaranty		
	10	Financial guaranty
Medical Professional Liability		
	11	Medical professional liability

Line of Business	Line Number	Row Description
Earthquake		
	12	Earthquake
Accident & Health		
	13	Group accident and health
	14	Credit A&H (group and individual)
	15.1	Collectively renewable A&H
	15.2	Non-cancelable A&H
	15.3	Guaranteed renewable A&H
	15.4	Non-renewable for stated reasons only
	15.5	Other accident only
	15.6	Medicare Title XVIII exempt from state taxes or fees
	15.7	All other A& H
	15.8	Federal employees health benefits program premium
Workers' Compensation		
	16	Workers' compensation
Commercial General Liability		
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
Private Passenger Automobile		
	19.1	Private passenger auto no-fault (personal injury protection)
	19.2	Other private passenger auto liability
	21.1	Private passenger auto physical damage
Commercial Automobile		
	19.3	Commercial auto no-fault (personal injury protection)
	19.4	Other commercial auto liability
	21.2	Commercial auto physical damage
Aircraft		
	22	Aircraft (all perils)

Line of Business	Line Number	Row Description
Fidelity and Surety		
	23	Fidelity
	24	Surety
Crime		
	26	Burglary and theft
Boiler and Machinery		
	27	Boiler and machinery
Credit		
	28	Credit
Warranty		
	30	Warranty
Aggregate write-ins for other lines of business		
	34	Aggregate write-ins for other lines of business
Totals		
	35	Totals (all lines)

Appendix 2

GROUPING	Line Number	Row Description
Commercial Total Excluding Auto		
	01	Fire
	02.1	Allied lines
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
	09	Inland marine
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
	26	Burglary and theft
	27	Boiler and machinery

Appendix 3

Commercial or Persona	Line Number	Row Description
Commercial Lines		
	01	Fire
	02.1	Allied lines
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
	09	Inland marine
	11	Medical professional liability
	16	Workers' compensation
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
	19.3	Commercial auto no-fault (personal injury protection)
	19.4	Other commercial auto liability
	21.2	Commercial auto physical damage
	23	Fidelity
	24	Surety
	26	Burglary and theft
	27	Boiler and machinery
Personal Lines		
	03	Farmowners multiple peril
	04	Homeowners multiple peril
	19.1	Private passenger auto no-fault (personal injury protection)
	19.2	Other private passenger auto liability
	21.1	Private passenger auto physical damage

Appendix 4

Lines of business included in Total	Line Number	Row Description
	01	Fire
	02.1	Allied lines
	02.2	Multiple Peril crop
	02.4	Private Crop
	03	Farmowners multiple peril
	04	Homeowners multiple peril
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
	06	Mortgage guaranty
	08	Ocean marine
	09	Inland marine
	10	Financial guaranty
	11	Medical professional liability
	12	Earthquake
	16	Workers' compensation
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
	19.1	Private passenger auto no-fault (personal injury protection)
	19.2	Other private passenger auto liability
	19.3	Commercial auto no-fault (personal injury protection)
	19.4	Other commercial auto liability
	21.1	Private passenger auto physical damage
	21.2	Commercial auto physical damage
	22	Aircraft (all perils)
	23	Fidelity
	24	Surety
	26	Burglary and theft
	27	Boiler and machinery

Lines of business included in Total	Line Number	Row Description
	28	Credit
	30	Warranty
