

2014
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
70
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2014 Market Share
1	STATE FARM GRP	1,104,995,851	19.3%
2	PROGRESSIVE GRP	735,856,590	12.8%
3	ALLSTATE INS GRP	593,695,185	10.3%
4	NATIONWIDE CORP GRP	538,530,116	9.4%
5	BERKSHIRE HATHAWAY GRP	337,703,700	5.9%
6	GRANGE MUT CAS GRP	310,003,494	5.4%
7	LIBERTY MUT GRP	247,775,851	4.3%
8	ERIE INS GRP	165,635,470	2.9%
9	AMERICAN FAMILY INS GRP	159,311,503	2.8%
10	WESTFIELD Grp	151,880,777	2.6%
11	UNITED SERV AUTOMOBILE ASSN GR	140,161,931	2.4%
12	CINCINNATI FIN GRP	128,201,019	2.2%
13	FARMERS INS GRP	125,667,887	2.2%
14	AUTO OWNERS GRP	94,001,004	1.6%
15	MOTORISTS MUT GRP	87,339,227	1.5%
16	STATE AUTO MUT GRP	63,416,973	1.1%
17	Travelers Grp	63,128,630	1.1%
18	Safe Auto Ins Co	62,322,596	1.1%
19	OHIO MUT GRP	61,406,258	1.1%
20	WESTERN RESERVE GRP	57,201,758	1.0%
21	HARTFORD FIRE & CAS GRP	48,203,248	0.8%
22	METROPOLITAN GRP	43,665,294	0.8%
23	ALFA INS GRP	41,612,342	0.7%
24	PEKIN INS GRP	32,782,381	0.6%
25	CENTRAL MUT INS CO GRP	26,100,832	0.5%
26	First Acceptance Ins Grp	22,155,535	0.4%
27	CELINA GRP	19,073,254	0.3%
28	Hastings Mut Ins Co	18,175,123	0.3%
29	CSAA Ins Grp	17,196,266	0.3%
30	The Hanover Ins Grp	15,772,083	0.3%

RANK	Group Name	Direct Written Premium	2014 Market Share
31	SENTRY INS GRP	15,126,238	0.3%
32	American Independent Ins Grp	14,456,946	0.3%
33	AMERICAN NATL FIN GRP	14,074,688	0.2%
34	AUTOMOBILE CLUB MI GRP	13,387,451	0.2%
35	Goodville & German Mut Grp	11,458,141	0.2%
36	AMICA MUT GRP	11,424,853	0.2%
37	MAPFRE INS GRP	10,900,580	0.2%
38	Wayne & Washington Mut Grp	10,007,681	0.2%
39	DONEGAL GRP	9,763,429	0.2%
40	Ameriprise Fin Grp	9,306,940	0.2%
41	Chubb Inc Grp	9,159,662	0.2%
42	AmTrust NGH Grp	8,812,539	0.2%
43	BUCKEYE INS GRP	8,523,161	0.1%
44	CALIFORNIA CAS MGMT GRP	7,927,188	0.1%
45	MARKEL CORP GRP	7,542,878	0.1%
46	FRANKENMUTH GRP	6,975,185	0.1%
47	Acuity A Mut Ins Co	5,440,276	0.1%
48	EMC INS CO GRP	5,427,537	0.1%
49	SELECTIVE INS GRP	4,975,429	0.1%
50	GRINNELL MUT GRP	4,890,328	0.1%
51	UTICA GRP	4,787,457	0.1%
52	ELECTRIC INS GRP	4,634,672	0.1%
53	Kemper Corp Grp	3,945,457	0.1%
54	GUIDEONE INS GRP	3,134,192	0.1%
55	HORACE MANN GRP	3,090,372	0.1%
56	Rider Ins Co	2,078,214	0.0%
57	Munich Re Grp	2,019,914	0.0%
58	ALLIANZ INS GRP	1,822,046	0.0%
59	QBE INS GRP	1,600,582	0.0%
60	Assurant Inc Grp	1,529,705	0.0%
61	Tokio Marine Holdings Inc GRP	1,480,935	0.0%
62	AMERICAN INTL GRP	1,148,508	0.0%
63	Ace Ltd Grp	935,979	0.0%
64	Ironshore Grp	791,383	0.0%
65	MERCHANTS MUT GRP	681,136	0.0%
66	Hallmark Fin Serv Grp	609,078	0.0%
67	Pure Companies Grp	516,579	0.0%
68	American Financial Grp	493,328	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 6/9/2015.

RANK	Group Name	Direct Written Premium	2014 Market Share
69	Infinity Prop & Cas Ins Grp	310,798	0.0%
70	PHARMACISTS MUT GRP	233,555	0.0%
Top 70	Sub Total:	5,738,397,198	100.0%
	Others Sub Total:	611,976	0.0%
	Total All Groups:	5,739,009,174	100.0%

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INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
1	STATE FARM GRP	1,104,995,851	19.3%
	State Farm Mut Auto Ins Co	1,009,799,353	17.6%
	State Farm Fire & Cas Co	95,196,498	1.7%
2	PROGRESSIVE GRP	735,856,590	12.8%
	Progressive Specialty Ins Co	379,550,043	6.6%
	Progressive Direct Ins Co	304,531,895	5.3%
	Progressive Preferred Ins Co	28,205,895	0.5%
	Progressive Cas Ins Co	23,568,757	0.4%
3	ALLSTATE INS GRP	593,695,185	10.3%
	Allstate Fire & Cas Ins Co	320,490,774	5.6%
	Allstate Ins Co	108,162,978	1.9%
	Allstate Prop & Cas Ins Co	60,253,780	1.0%
	Esurance Prop & Cas Ins Co	40,101,143	0.7%
	Allstate Northbrook Ind Co	30,082,942	0.5%
	Encompass Home & Auto Ins Co	23,319,879	0.4%
	Allstate Ind Co	3,429,847	0.1%
	Encompass Ins Co Of Amer	3,117,607	0.1%
	Encompass Ind Co	2,485,648	0.0%
	Esurance Ins Co	2,250,432	0.0%
	First Colonial Ins Co	155	0.0%

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
4	NATIONWIDE CORP GRP	538,530,116	9.4%
	Nationwide Mut Ins Co	243,007,246	4.2%
	Nationwide Mut Fire Ins Co	156,188,129	2.7%
	Nationwide Ins Co Of Amer	62,864,163	1.1%
	Victoria Specialty Ins Co	40,155,416	0.7%
	Nationwide Assur Co	9,636,598	0.2%
	Depositors Ins Co	7,898,337	0.1%
	Nationwide Agribusiness Ins Co	7,434,903	0.1%
	Amco Ins Co	4,948,776	0.1%
	Nationwide Prop & Cas Ins Co	2,802,357	0.0%
	Victoria Automobile Ins Co	2,581,607	0.0%
	HARLEYSVILLE LAKE STATES INS CO	712,090	0.0%
	Crestbrook Ins Co	163,182	0.0%
	Victoria Fire & Cas Co	158,394	0.0%
	Victoria Natl Ins Co	1,164	0.0%
	Victoria Select Ins Co	-598	0.0%
	Allied Prop & Cas Ins Co	-1,160	0.0%
	Titan Ind Co	-20,488	0.0%
5	BERKSHIRE HATHAWAY GRP	337,703,700	5.9%
	Geico Cas Co	220,170,005	3.8%
	Geico Gen Ins Co	57,902,211	1.0%
	Geico Ind Co	26,102,369	0.5%
	Government Employees Ins Co	19,990,109	0.3%
	GEICO Choice Ins Co	5,206,075	0.1%
	GEICO Advantage Ins Co	4,254,020	0.1%
	GEICO Secure Ins Co	4,050,453	0.1%
	United States Liab Ins Co	28,458	0.0%
6	GRANGE MUT CAS GRP	310,003,494	5.4%
	Grange Mut Cas Co	195,931,976	3.4%
	Grange Prop & Cas Ins Co	88,288,990	1.5%
	Trustgard Ins Co	21,364,042	0.4%
	Grange Ind Ins Co	4,418,486	0.1%

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
7	LIBERTY MUT GRP	247,775,851	4.3%
	Safeco Ins Co Of IL	136,514,043	2.4%
	LM Gen Ins Co	59,350,571	1.0%
	Liberty Mut Fire Ins Co	44,994,671	0.8%
	LM Ins Corp	5,557,476	0.1%
	First Liberty Ins Corp	959,134	0.0%
	Liberty Ins Corp	427,845	0.0%
	Safeco Ins Co Of Amer	4,667	0.0%
	American Fire & Cas Co	974	0.0%
	Ohio Cas Ins Co	-12	0.0%
	Mid Amer Fire & Cas Co	-4,100	0.0%
	West Amer Ins Co	-12,288	0.0%
	Peerless Ind Ins Co	-17,130	0.0%
8	ERIE INS GRP	165,635,470	2.9%
	Erie Ins Co	165,635,470	2.9%
9	AMERICAN FAMILY INS GRP	159,311,503	2.8%
	American Family Ins Co	100,031,483	1.7%
	The Gen Automobile Ins Co Inc	31,646,727	0.6%
	American Standard Ins Co Of OH	17,928,459	0.3%
	Permanent Gen Assur Corp Of OH	6,094,387	0.1%
	Permanent Gen Assur Corp	3,319,808	0.1%
	American Family Mut Ins Co	290,639	0.0%
10	WESTFIELD Grp	151,880,777	2.6%
	Westfield Natl Ins Co	93,342,027	1.6%
	American Select Ins Co	34,376,388	0.6%
	Westfield Ins Co	24,162,362	0.4%
11	UNITED SERV AUTOMOBILE ASSN GR	140,161,931	2.4%
	United Serv Automobile Assn	56,265,221	1.0%
	USAA Cas Ins Co	40,557,013	0.7%
	USAA Gen Ind Co	31,629,184	0.6%
	Garrison Prop & Cas Ins Co	11,710,513	0.2%
12	CINCINNATI FIN GRP	128,201,019	2.2%
	Cincinnati Ins Co	128,201,019	2.2%

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
13	FARMERS INS GRP	125,667,887	2.2%
	Farmers Ins Of Columbus Inc	91,003,376	1.6%
	21st Century Centennial Ins Co	18,220,901	0.3%
	Bristol W Cas Ins Co	5,815,778	0.1%
	21st Century Cas Co	3,690,203	0.1%
	Foremost Ins Co Grand Rapids MI	3,512,890	0.1%
	Bristol W Ins Co	2,933,770	0.1%
	21st Century Premier Ins Co	244,093	0.0%
	Foremost Prop & Cas Ins Co	228,141	0.0%
	Mid Century Ins Co	18,735	0.0%
14	AUTO OWNERS GRP	94,001,004	1.6%
	Home Owners Ins Co	59,811,055	1.0%
	Owners Ins Co	28,922,786	0.5%
	Auto Owners Ins Co	5,267,163	0.1%
15	MOTORISTS MUT GRP	87,339,227	1.5%
	Motorists Mut Ins Co	87,339,587	1.5%
	Mico Ins Co	-360	0.0%
16	STATE AUTO MUT GRP	63,416,973	1.1%
	State Auto Ins Co of OH	34,132,871	0.6%
	State Automobile Mut Ins Co	29,284,102	0.5%
17	Travelers Grp	63,128,630	1.1%
	Travelers Prop Cas Ins Co	34,296,597	0.6%
	Standard Fire Ins Co	24,131,254	0.4%
	Travelers Home & Marine Ins Co	4,700,779	0.1%
18	Safe Auto Ins Co	62,322,596	1.1%
	Safe Auto Ins Co	62,322,596	1.1%
19	OHIO MUT GRP	61,406,258	1.1%
	Ohio Mut Ins Co	37,387,215	0.7%
	United Ohio Ins Co	24,019,043	0.4%
20	WESTERN RESERVE GRP	57,201,758	1.0%
	Western Reserve Mut Cas Co	39,856,847	0.7%
	Lightning Rod Mut Ins Co	14,708,571	0.3%
	Sonnenberg Mut Ins Assoc	2,636,340	0.0%

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
21	HARTFORD FIRE & CAS GRP	48,203,248	0.8%
	Twin City Fire Ins Co Co	26,858,803	0.5%
	Property & Cas Ins Co Of Hartford	8,571,455	0.1%
	Trumbull Ins Co	5,225,978	0.1%
	Hartford Underwriters Ins Co	4,865,873	0.1%
	Hartford Ins Co Of The Midwest	1,124,025	0.0%
	Sentinel Ins Co Ltd	847,825	0.0%
	Hartford Cas Ins Co	425,825	0.0%
	Hartford Accident & Ind Co	163,426	0.0%
	Hartford Fire In Co	120,038	0.0%
22	METROPOLITAN GRP	43,665,294	0.8%
	Metropolitan Grp Prop & Cas Ins Co	23,650,232	0.4%
	Metropolitan Prop & Cas Ins Co	19,127,422	0.3%
	Economy Premier Assur Co	683,921	0.0%
	Metropolitan Gen Ins Co	107,906	0.0%
	Metropolitan Drt Prop & Cas Ins Co	95,813	0.0%
23	ALFA INS GRP	41,612,342	0.7%
	Alfa Vision Ins Corp	28,495,860	0.5%
	Alfa Specialty Ins Corp	13,116,482	0.2%
24	PEKIN INS GRP	32,782,381	0.6%
	Pekin Ins Co	32,782,381	0.6%
25	CENTRAL MUT INS CO GRP	26,100,832	0.5%
	Central Mut Ins Co	26,100,832	0.5%
26	First Acceptance Ins Grp	22,155,535	0.4%
	First Acceptance Ins Co Inc	22,155,535	0.4%
27	CELINA GRP	19,073,254	0.3%
	National Mut Ins Co	11,979,773	0.2%
	Celina Mut Ins Co	5,511,028	0.1%
	Miami Mut Ins Co	1,582,453	0.0%
28	Hastings Mut Ins Co	18,175,123	0.3%
	Hastings Mut Ins Co	18,175,123	0.3%
29	CSAA Ins Grp	17,196,266	0.3%
	CSAA Gen Ins Co	17,196,266	0.3%
30	The Hanover Ins Grp	15,772,083	0.3%
	Hanover Ins Co	15,648,694	0.3%
	Citizens Ins Co Of OH	113,160	0.0%
	Citizens Ins Co Of Amer	10,229	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 6/9/2015.

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
31	SENTRY INS GRP	15,126,238	0.3%
	Viking Ins Co Of WI	9,088,631	0.2%
	Dairyland Ins Co	5,365,438	0.1%
	Sentry Ins A Mut Co	672,169	0.0%
32	American Independent Ins Grp	14,456,946	0.3%
	Personal Serv Ins Co	13,270,503	0.2%
	Omni Ind Co	1,168,425	0.0%
	Omni Ins Co	18,018	0.0%
33	AMERICAN NATL FIN GRP	14,074,688	0.2%
	American Natl Prop & Cas Co	13,307,930	0.2%
	American Natl Gen Ins Co	766,758	0.0%
34	AUTOMOBILE CLUB MI GRP	13,387,451	0.2%
	Memberselect Ins Co	13,387,451	0.2%
35	Goodville & German Mut Grp	11,458,141	0.2%
	Goodville Mut Cas Co	6,349,944	0.1%
	German Mut Ins Co	5,108,197	0.1%
36	AMICA MUT GRP	11,424,853	0.2%
	Amica Mut Ins Co	11,424,853	0.2%
37	MAPFRE INS GRP	10,900,580	0.2%
	American Commerce Ins Co	10,900,580	0.2%
38	Wayne & Washington Mut Grp	10,007,681	0.2%
	Wayne Mut Ins Co	10,007,681	0.2%
39	DONEGAL GRP	9,763,429	0.2%
	Atlantic States Ins Co	9,763,429	0.2%
40	Ameriprise Fin Grp	9,306,940	0.2%
	IDS Prop Cas Ins Co	9,306,940	0.2%
41	Chubb Inc Grp	9,159,662	0.2%
	Pacific Ind Co	5,590,553	0.1%
	Chubb Natl Ins Co	1,793,441	0.0%
	Federal Ins Co	917,395	0.0%
	Great Northern Ins Co	791,706	0.0%
	Vigilant Ins Co	66,567	0.0%

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
42	AmTrust NGH Grp	8,812,539	0.2%
	National Gen Ins Co	4,792,363	0.1%
	National Gen Assur Co	1,331,379	0.0%
	Integon Natl Ins Co	1,096,798	0.0%
	New South Ins Co	665,491	0.0%
	Integon Preferred Ins Co	584,432	0.0%
	MIC Gen Ins Corp	342,076	0.0%
43	BUCKEYE INS GRP	8,523,161	0.1%
	Buckeye State Mut Ins Co	8,523,161	0.1%
44	CALIFORNIA CAS MGMT GRP	7,927,188	0.1%
	California Cas Gen Ins Co of OR	7,927,188	0.1%
45	MARKEL CORP GRP	7,542,878	0.1%
	Essentia Ins Co	7,286,424	0.1%
	Markel Amer Ins Co	256,454	0.0%
46	FRANKENMUTH GRP	6,975,185	0.1%
	Frankenmuth Mut Ins Co	6,975,185	0.1%
47	Acuity A Mut Ins Co	5,440,276	0.1%
	Acuity A Mut Ins Co	5,440,276	0.1%
48	EMC INS CO GRP	5,427,537	0.1%
	Employers Mut Cas Co	3,297,835	0.1%
	Emcasco Ins Co	1,162,208	0.0%
	Hamilton Mut Ins Co	967,494	0.0%
49	SELECTIVE INS GRP	4,975,429	0.1%
	Selective Ins Co Of SC	4,977,782	0.1%
	Selective Ins Co Of The Southeast	-2,353	0.0%
50	GRINNELL MUT GRP	4,890,328	0.1%
	Grinnell Select Ins Co	3,703,006	0.1%
	Grinnell Mut Reins Co	1,187,322	0.0%
51	UTICA GRP	4,787,457	0.1%
	Founders Ins Co	4,193,831	0.1%
	Utica Mut Ins Co	593,626	0.0%
52	ELECTRIC INS GRP	4,634,672	0.1%
	Electric Ins Co	4,634,672	0.1%

RANK	Group Name Company Name	Direct Written Premium	2014 Market Share
53	Kemper Corp Grp	3,945,457	0.1%
	Kemper Independence Ins Co	916,014	0.0%
	Alpha Prop & Cas Ins Co	782,026	0.0%
	Unitrin Direct Prop & Cas Co	634,316	0.0%
	Financial Ind Co	587,531	0.0%
	Response Ins Co	555,001	0.0%
	Merastar Ins Co	185,479	0.0%
	Unitrin Direct Ins Co	185,451	0.0%
	Unitrin Preferred Ins Co	54,407	0.0%
	Warner Ins Co	45,232	0.0%
54	GUIDEONE INS GRP	3,134,192	0.1%
	Guideone Mut Ins Co	3,134,192	0.1%
55	HORACE MANN GRP	3,090,372	0.1%
	Horace Mann Prop & Cas Ins Co	2,221,000	0.0%
	Teachers Ins Co	869,372	0.0%
56	Rider Ins Co	2,078,214	0.0%
	Rider Ins Co	2,078,214	0.0%
57	Munich Re Grp	2,019,914	0.0%
	American Modern Home Ins Co	1,615,959	0.0%
	American Modern Select Ins Co	391,547	0.0%
	American Family Home Ins Co	12,408	0.0%
58	ALLIANZ INS GRP	1,822,046	0.0%
	Firemans Fund Ins Co	1,603,168	0.0%
	National Surety Corp	218,878	0.0%
59	QBE INS GRP	1,600,582	0.0%
	General Cas Co Of WI	1,600,582	0.0%
60	Assurant Inc Grp	1,529,705	0.0%
	American Bankers Ins Co Of FL	1,502,755	0.0%
	American Security Ins Co	26,950	0.0%
61	Tokio Marine Holdings Inc GRP	1,480,935	0.0%
	Philadelphia Ind Ins Co	1,480,935	0.0%
62	AMERICAN INTL GRP	1,148,508	0.0%
	AIG Prop Cas Co	1,148,508	0.0%
	Commerce & Industry Ins Co	0	0.0%
63	Ace Ltd Grp	935,979	0.0%
	Bankers Standard Ins Co	935,979	0.0%
64	Ironshore Grp	791,383	0.0%
	Ironshore Ind Inc	791,383	0.0%

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65	MERCHANTS MUT GRP	681,136	0.0%
	Merchants Preferred Ins Co	681,272	0.0%
	Merchants Mut Ins Co	-136	0.0%
66	Hallmark Fin Serv Grp	609,078	0.0%
	Hallmark Natl Ins Co	481,279	0.0%
	Hallmark Ins Co	127,799	0.0%
67	Pure Companies Grp	516,579	0.0%
	Privilege Underwriters Recp Exch	516,579	0.0%
68	American Financial Grp	493,328	0.0%
	National Interstate Ins Co	377,077	0.0%
	Triumphe Cas Co	115,426	0.0%
	Great Amer Assur Co	825	0.0%
69	Infinity Prop & Cas Ins Grp	310,798	0.0%
	Infinity Ins Co	310,639	0.0%
	Infinity Assur Ins Co	177	0.0%
	Infinity Auto Ins Co	-18	0.0%
70	PHARMACISTS MUT GRP	233,555	0.0%
	Pharmacists Mut Ins Co	233,555	0.0%
Top 70	Sub Total:	5,738,397,198	100.0%
	Others Sub Total:	611,976	0.0%
	Total All Company Groups:	5,739,009,174	100.0%