

2011
Personal Lines
OHIO MARKET SHARE FOR TOP
90
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2011 Market Share
1	STATE FARM GRP	1,502,945,739	20.2%
2	ALLSTATE INS GRP	737,688,281	9.9%
3	NATIONWIDE CORP GRP	720,948,118	9.7%
4	PROGRESSIVE GRP	640,649,288	8.6%
5	GRANGE MUT CAS GRP	406,980,442	5.5%
6	LIBERTY MUT GRP	327,355,285	4.4%
7	WESTFIELD Grp	246,641,647	3.3%
8	BERKSHIRE HATHAWAY GRP	225,214,427	3.0%
9	CINCINNATI FIN GRP	219,903,521	3.0%
10	ERIE INS GRP	218,942,512	2.9%
11	ZURICH INS GRP	208,109,611	2.8%
12	AUTO OWNERS GRP	171,587,636	2.3%
13	AMERICAN FAMILY INS GRP	171,130,689	2.3%
14	MOTORISTS MUT GRP	152,342,570	2.0%
15	UNITED SERV AUTOMOBILE ASSN GR	152,283,165	2.0%
16	STATE AUTO MUT GRP	141,818,822	1.9%
17	Travelers Grp	119,717,547	1.6%
18	OHIO MUT GRP	114,478,717	1.5%
19	WESTERN RESERVE GRP	96,172,924	1.3%
20	HARTFORD FIRE & CAS GRP	70,657,728	0.9%
21	METROPOLITAN GRP	66,802,707	0.9%
22	Safe Auto Ins Co	54,836,072	0.7%
23	CENTRAL MUT INS CO GRP	43,724,681	0.6%
24	Hastings Mut Ins Co	37,639,993	0.5%
25	PGC Holding Corp Grp	35,243,571	0.5%
26	The Hanover Ins Grp	31,221,766	0.4%
27	CELINA GRP	30,778,217	0.4%
28	Alleghany Grp	27,485,860	0.4%
29	AMERICAN NATL FIN GRP	25,982,275	0.3%
30	German Mut Ins Co	25,741,366	0.3%

Friday, July 06, 2012

Page 1 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 6/27/2012.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name	Direct Written Premium	2011 Market Share
31	PEKIN INS GRP	25,155,224	0.3%
32	Chubb Inc Grp	22,990,086	0.3%
33	SENTRY INS GRP	21,525,934	0.3%
34	ALFA INS GRP	18,465,014	0.2%
35	Wayne & Washington Mut Grp	18,294,167	0.2%
36	MAPFRE INS GRP	17,113,036	0.2%
37	FRANKENMUTH GRP	16,972,837	0.2%
38	CALIFORNIA STATE AUTO GRP	16,891,007	0.2%
39	DONEGAL GRP	15,988,141	0.2%
40	BUCKEYE INS GRP	15,939,587	0.2%
41	AMICA MUT GRP	15,888,641	0.2%
42	Ohio Fair Plan Underwriting Assoc	15,160,522	0.2%
43	AUTOMOBILE CLUB MI GRP	13,699,373	0.2%
44	AmTrust GMACI Maiden Grp	13,664,288	0.2%
45	EMC INS CO GRP	13,582,030	0.2%
46	First Acceptance Ins Grp	12,876,962	0.2%
47	SELECTIVE INS GRP	11,695,701	0.2%
48	Ameriprise Fin Grp	11,523,046	0.2%
49	American Independent Ins Grp	10,453,281	0.1%
50	Kemper Corp Grp	9,727,745	0.1%
51	Munich Re Grp	9,681,598	0.1%
52	CALIFORNIA CAS MGMT GRP	8,620,520	0.1%
53	GUIDEONE INS GRP	7,799,401	0.1%
54	Mennonite Mut Ins Co	7,598,433	0.1%
55	ALLIANZ INS GRP	7,470,884	0.1%
56	MERCHANTS MUT GRP	6,979,266	0.1%
57	Electric Ins Co	6,657,477	0.1%
58	Sirius Grp	5,608,143	0.1%
59	Assurant Inc Grp	5,512,177	0.1%
60	UTICA GRP	4,610,970	0.1%
61	HORACE MANN GRP	4,487,552	0.1%
62	AMERICAN INTL GRP	4,185,760	0.1%
63	GRINNELL MUT GRP	2,994,301	0.0%
64	Acuity A Mut Ins Co	2,830,431	0.0%
65	QBE INS GRP	2,692,842	0.0%
66	HARLEYSVILLE GRP	1,943,583	0.0%
67	Ace Ltd Grp	1,854,057	0.0%
68	Hallmark Fin Serv Grp	1,642,132	0.0%

Friday, July 06, 2012

Page 2 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name	Direct Written Premium	2011 Market Share
69	Tokio Marine Holdings Inc GRP	1,475,776	0.0%
70	MutualAid eXchange	1,374,873	0.0%
71	Armed Forces Ins Exch	1,058,528	0.0%
72	Municipal Mut Ins Co	1,037,596	0.0%
73	Rider Ins Co	908,946	0.0%
74	MARKEL CORP GRP	835,719	0.0%
75	Goodville Mut Cas Co	752,726	0.0%
76	American Financial Grp	676,108	0.0%
77	Ironshore Grp	643,741	0.0%
78	FIDELITY NATL FIN GRP	598,917	0.0%
79	Tuscarora Grp	461,973	0.0%
80	Infinity Prop & Cas Ins Grp	438,148	0.0%
81	BANKAMERICA CORP GRP	421,018	0.0%
82	PHARMACISTS MUT GRP	412,482	0.0%
83	Fortress Grp	333,178	0.0%
84	AEGIS GRP	212,987	0.0%
85	FIRST AMER TITLE GRP	179,473	0.0%
86	Baldwin & Lyons Grp	136,771	0.0%
87	Alterra Capital Holdings Grp	79,545	0.0%
88	Church Mut Ins Co	74,212	0.0%
89	Pure Companies Grp	66,078	0.0%
90	Inland Mut Ins Co	60,431	0.0%
Top 90	Sub Total:	7,448,040,552	100.0%
	Others Sub Total:	157,375	0.0%
	Total All Groups:	7,448,197,927	100.0%

Friday, July 06, 2012

Page 3 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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OHIO MARKET SHARE FOR TOP
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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
1	STATE FARM GRP	1,502,945,739	20.2%
	State Farm Mut Auto Ins Co	895,973,003	12.0%
	State Farm Fire & Cas Co	606,972,736	8.1%
2	ALLSTATE INS GRP	737,688,281	9.9%
	Allstate Fire & Cas Ins Co	222,100,982	3.0%
	Allstate Ins Co	191,262,610	2.6%
	Allstate Prop & Cas Ins Co	177,799,213	2.4%
	Allstate Ind Co	68,144,336	0.9%
	Northbrook Ind Co	33,168,081	0.4%
	Encompass Home & Auto Ins Co	14,183,276	0.2%
	Esurance Prop & Cas Ins Co	9,841,567	0.1%
	Encompass Ins Co Of Amer	8,805,576	0.1%
	Encompass Ind Co	7,368,584	0.1%
	Esurance Ins Co	5,014,056	0.1%
3	NATIONWIDE CORP GRP	720,948,118	9.7%
	Nationwide Mut Ins Co	318,547,711	4.3%
	Nationwide Prop & Cas Ins Co	108,805,802	1.5%
	Nationwide Ins Co Of Amer	97,923,641	1.3%
	Nationwide Mut Fire Ins Co	96,743,015	1.3%
	Victoria Specialty Ins Co	39,899,469	0.5%
	Nationwide Agribusiness Ins Co	25,200,277	0.3%
	Amco Ins Co	10,757,463	0.1%
	Nationwide Assur Co	6,654,634	0.1%
	Allied Prop & Cas Ins Co	6,540,249	0.1%
	Depositors Ins Co	5,580,163	0.1%
	Victoria Automobile Ins Co	3,655,113	0.0%
	Scottsdale Surplus Lines Ins Co	278,675	0.0%
	Victoria Fire & Cas Co	176,942	0.0%
	Nationwide Affinity Co of Amer	135,648	0.0%
	Victoria Natl Ins Co	32,024	0.0%
	Victoria Select Ins Co	17,292	0.0%

Friday, July 06, 2012

Page 1 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
4	PROGRESSIVE GRP	640,649,288	8.6%
	Progressive Specialty Ins Co	330,930,033	4.4%
	Progressive Direct Ins Co	228,467,781	3.1%
	Progressive Cas Ins Co	42,983,658	0.6%
	Progressive Preferred Ins Co	38,267,816	0.5%
5	GRANGE MUT CAS GRP	406,980,442	5.5%
	Grange Mut Cas Co	340,218,528	4.6%
	Grange Prop & Cas Ins Co	45,865,616	0.6%
	Trustgard Ins Co	13,507,941	0.2%
	Grange Ind Ins Co	7,388,357	0.1%
6	LIBERTY MUT GRP	327,355,285	4.4%
	Liberty Mut Fire Ins Co	115,008,918	1.5%
	Safeco Ins Co Of IL	43,797,897	0.6%
	West Amer Ins Co	42,742,613	0.6%
	Peerless Ind Ins Co	40,979,231	0.6%
	Safeco Ins Co Of IN	23,767,520	0.3%
	Mid Amer Fire & Cas Co	20,399,575	0.3%
	Liberty Ins Corp	15,152,217	0.2%
	LM Gen Ins Co	9,397,939	0.1%
	LM Ins Corp	8,416,079	0.1%
	American Fire & Cas Co	2,360,084	0.0%
	First Liberty Ins Corp	1,703,762	0.0%
	Consolidated Ins Co	1,578,144	0.0%
	Ohio Cas Ins Co	940,687	0.0%
	Indiana Ins Co	665,253	0.0%
	Peerless Ins Co	247,728	0.0%
	American States Ins Co	109,197	0.0%
	Ohio Security Ins Co	50,429	0.0%
	American Economy Ins Co	29,749	0.0%
	Safeco Ins Co Of Amer	6,507	0.0%
	General Ins Co Of Amer	1,230	0.0%
	First Natl Ins Co Of Amer	526	0.0%
7	WESTFIELD Grp	246,641,647	3.3%
	Westfield Natl Ins Co	173,926,154	2.3%
	Westfield Ins Co	58,747,519	0.8%
	American Select Ins Co	13,967,974	0.2%

Friday, July 06, 2012

Page 2 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
8	BERKSHIRE HATHAWAY GRP	225,214,427	3.0%
	Geico Cas Co	99,920,199	1.3%
	Geico Gen Ins Co	64,872,148	0.9%
	Geico Ind Co	36,419,486	0.5%
	Government Employees Ins Co	24,002,594	0.3%
9	CINCINNATI FIN GRP	219,903,521	3.0%
	Cincinnati Ins Co	219,903,521	3.0%
10	ERIE INS GRP	218,942,512	2.9%
	Erie Ins Co	134,190,976	1.8%
	Erie Ins Exch	84,751,536	1.1%
11	ZURICH INS GRP	208,109,611	2.8%
	Farmers Ins Of Columbus Inc	130,363,251	1.8%
	Farmers Ins Exch	30,519,568	0.4%
	21st Century Centennial Ins Co	14,498,375	0.2%
	Foremost Ins Co Grand Rapids MI	7,682,209	0.1%
	21st Century Cas Co	6,627,328	0.1%
	Bristol W Ins Co	6,528,616	0.1%
	Foremost Signature Ins Co	6,199,696	0.1%
	Foremost Prop & Cas Ins Co	2,265,445	0.0%
	Empire Fire & Marine Ins Co	1,459,382	0.0%
	Civic Prop & Cas Co	1,080,298	0.0%
	21st Century Premier Ins Co	439,872	0.0%
	Bristol W Cas Ins Co	262,647	0.0%
	Fidelity & Deposit Co Of MD	111,408	0.0%
	Neighborhood Spirit Prop & Cas Co	49,773	0.0%
	Mid Century Ins Co	31,499	0.0%
	21st Century Natl Ins Co	7,437	0.0%
	Exact Prop & Cas Co Inc	2,102	0.0%
	Farmers Specialty Ins Co	-4,072	0.0%
	21st Century Ins Co	-15,223	0.0%
12	AUTO OWNERS GRP	171,587,636	2.3%
	Home Owners Ins Co	81,182,015	1.1%
	Owners Ins Co	55,638,448	0.7%
	Auto Owners Ins Co	34,767,173	0.5%
13	AMERICAN FAMILY INS GRP	171,130,689	2.3%
	American Family Ins Co	151,225,202	2.0%
	American Standard Ins Co Of OH	17,318,173	0.2%
	American Family Mut Ins Co	2,587,314	0.0%

Friday, July 06, 2012

Page 3 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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14	MOTORISTS MUT GRP	152,342,570	2.0%
	Motorists Mut Ins Co	150,398,436	2.0%
	Mico Ins Co	1,944,134	0.0%
15	UNITED SERV AUTOMOBILE ASSN GR	152,283,165	2.0%
	United Serv Automobile Assn	80,622,672	1.1%
	USAA Cas Ins Co	48,951,913	0.7%
	USAA Gen Ind Co	12,676,968	0.2%
	Garrison Prop & Cas Ins Co	10,031,612	0.1%
16	STATE AUTO MUT GRP	141,818,822	1.9%
	State Automobile Mut Ins Co	77,581,297	1.0%
	State Auto Ins Co of OH	62,927,206	0.8%
	Meridian Citizens Mut Ins Co	1,310,319	0.0%
17	Travelers Grp	119,717,547	1.6%
	Travelers Prop Cas Ins Co	81,173,330	1.1%
	Standard Fire Ins Co	23,087,206	0.3%
	Travelers Home & Marine Ins Co	9,464,229	0.1%
	Travelers Ind Co Of Amer	4,172,709	0.1%
	Automobile Ins Co Of Hartford CT	1,287,804	0.0%
	Travelers Ind Co	339,896	0.0%
	Charter Oak Fire Ins Co	140,146	0.0%
	Travelers Ind Co Of CT	75,839	0.0%
	Phoenix Ins Co	3,908	0.0%
	Travco Ins Co	-1,278	0.0%
	Travelers Commercial Ins Co	-11,923	0.0%
	Travelers Cas Co Of CT	-14,319	0.0%
18	OHIO MUT GRP	114,478,717	1.5%
	United Ohio Ins Co	68,691,239	0.9%
	Ohio Mut Ins Co	45,787,478	0.6%
19	WESTERN RESERVE GRP	96,172,924	1.3%
	Western Reserve Mut Cas Co	50,191,221	0.7%
	Lightning Rod Mut Ins Co	44,811,807	0.6%
	Sonnenberg Mut Ins Assoc	1,169,896	0.0%

Friday, July 06, 2012

Page 4 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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20	HARTFORD FIRE & CAS GRP	70,657,728	0.9%
	Property & Cas Ins Co Of Hartford	25,191,458	0.3%
	Twin City Fire Ins Co Co	23,823,163	0.3%
	Hartford Underwriters Ins Co	10,524,388	0.1%
	Sentinel Ins Co Ltd	3,517,513	0.0%
	Trumbull Ins Co	3,434,128	0.0%
	Hartford Ins Co Of The Midwest	2,707,425	0.0%
	Hartford Cas Ins Co	616,474	0.0%
	Hartford Accident & Ind Co	593,483	0.0%
	Hartford Fire In Co	249,696	0.0%
21	METROPOLITAN GRP	66,802,707	0.9%
	Metropolitan Prop & Cas Ins Co	37,955,446	0.5%
	Metropolitan Grp Prop & Cas Ins Co	25,699,612	0.3%
	Economy Premier Assur Co	2,824,325	0.0%
	Metropolitan Gen Ins Co	168,829	0.0%
	Metropolitan Drt Prop & Cas Ins Co	154,495	0.0%
22	Safe Auto Ins Co	54,836,072	0.7%
	Safe Auto Ins Co	54,836,072	0.7%
23	CENTRAL MUT INS CO GRP	43,724,681	0.6%
	Central Mut Ins Co	43,724,681	0.6%
24	Hastings Mut Ins Co	37,639,993	0.5%
	Hastings Mut Ins Co	37,639,993	0.5%
25	PGC Holding Corp Grp	35,243,571	0.5%
	The Gen Automobile Ins Co Inc	19,835,562	0.3%
	Permanent Gen Assur Corp Of OH	10,917,698	0.1%
	Permanent Gen Assur Corp	4,490,311	0.1%
26	The Hanover Ins Grp	31,221,766	0.4%
	Hanover Ins Co	18,175,884	0.2%
	Citizens Ins Co Of OH	12,826,630	0.2%
	Citizens Ins Co Of Amer	219,252	0.0%
27	CELINA GRP	30,778,217	0.4%
	National Mut Ins Co	20,201,266	0.3%
	Celina Mut Ins Co	8,440,731	0.1%
	Miami Mut Ins Co	2,136,220	0.0%
28	Alleghany Grp	27,485,860	0.4%
	Homesite Ins Co Of The Midwest	27,485,860	0.4%
29	AMERICAN NATL FIN GRP	25,982,275	0.3%
	American Natl Prop & Cas Co	23,107,107	0.3%
	American Natl Gen Ins Co	2,875,168	0.0%

Friday, July 06, 2012

Page 5 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
30	German Mut Ins Co German Mut Ins Co	25,741,366 25,741,366	0.3% 0.3%
31	PEKIN INS GRP Pekin Ins Co	25,155,224 25,155,224	0.3% 0.3%
32	Chubb Inc Grp Pacific Ind Co Chubb Natl Ins Co Great Northern Ins Co Federal Ins Co Vigilant Ins Co Chubb Custom Ins Co	22,990,086 15,592,550 2,550,244 2,358,983 2,029,943 408,261 50,105	0.3% 0.2% 0.0% 0.0% 0.0% 0.0% 0.0%
33	SENTRY INS GRP Sentry Ins A Mut Co Dairyland Ins Co Viking Ins Co Of WI	21,525,934 8,745,042 7,502,080 5,278,812	0.3% 0.1% 0.1% 0.1%
34	ALFA INS GRP Alfa Vision Ins Corp Alfa Specialty Ins Corp	18,465,014 14,655,296 3,809,718	0.2% 0.2% 0.1%
35	Wayne & Washington Mut Grp Wayne Mut Ins Co	18,294,167 18,294,167	0.2% 0.2%
36	MAPFRE INS GRP American Commerce Ins Co	17,113,036 17,113,036	0.2% 0.2%
37	FRANKENMUTH GRP Frankenmuth Mut Ins Co	16,972,837 16,972,837	0.2% 0.2%
38	CALIFORNIA STATE AUTO GRP Western United Ins Co ACA Ins Co	16,891,007 12,291,170 4,599,837	0.2% 0.2% 0.1%
39	DONEGAL GRP Atlantic States Ins Co Donegal Mut Ins Co	15,988,141 14,120,611 1,867,530	0.2% 0.2% 0.0%
40	BUCKEYE INS GRP Buckeye State Mut Ins Co	15,939,587 15,939,587	0.2% 0.2%
41	AMICA MUT GRP Amica Mut Ins Co	15,888,641 15,888,641	0.2% 0.2%
42	Ohio Fair Plan Underwriting Assoc Ohio Fair Plan Underwriting Assoc	15,160,522 15,160,522	0.2% 0.2%
43	AUTOMOBILE CLUB MI GRP Membersselect Ins Co	13,699,373 13,699,373	0.2% 0.2%

Friday, July 06, 2012

Page 6 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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44	AmTrust GMACI Maiden Grp	13,664,288	0.2%
	National Gen Ins Co	7,607,447	0.1%
	New South Ins Co	2,831,091	0.0%
	National Gen Assur Co	2,518,141	0.0%
	MIC Gen Ins Corp	639,027	0.0%
	Integon Natl Ins Co	36,269	0.0%
	Integon Ind Corp	16,450	0.0%
	Integon Gen Ins Corp	15,863	0.0%
45	EMC INS CO GRP	13,582,030	0.2%
	Hamilton Mut Ins Co	10,011,285	0.1%
	Employers Mut Cas Co	2,577,507	0.0%
	Emcasco Ins Co	993,238	0.0%
46	First Acceptance Ins Grp	12,876,962	0.2%
	First Acceptance Ins Co Inc	12,876,962	0.2%
47	SELECTIVE INS GRP	11,695,701	0.2%
	Selective Ins Co Of SC	9,678,606	0.1%
	Selective Ins Co Of The Southeast	2,017,095	0.0%
48	Ameriprise Fin Grp	11,523,046	0.2%
	IDS Prop Cas Ins Co	11,523,046	0.2%
49	American Independent Ins Grp	10,453,281	0.1%
	Personal Serv Ins Co	8,904,912	0.1%
	Omni Ind Co	1,444,916	0.0%
	Omni Ins Co	103,453	0.0%
50	Kemper Corp Grp	9,727,745	0.1%
	Alpha Prop & Cas Ins Co	3,222,486	0.0%
	Kemper Independence Ins Co	2,292,839	0.0%
	Unitrin Direct Prop & Cas Co	1,393,199	0.0%
	Unitrin Direct Ins Co	822,213	0.0%
	Financial Ind Co	714,019	0.0%
	Merastar Ins Co	442,756	0.0%
	Response Worldwide Direct Auto Ins C	288,381	0.0%
	Warner Ins Co	230,975	0.0%
	Response Ins Co	173,722	0.0%
	Unitrin Preferred Ins Co	147,155	0.0%
51	Munich Re Grp	9,681,598	0.1%
	American Modern Select Ins Co	3,661,179	0.0%
	American Modern Home Ins Co	3,183,860	0.0%
	American Family Home Ins Co	2,755,046	0.0%
	American Southern Home Ins Co	81,513	0.0%

Friday, July 06, 2012

Page 7 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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52	CALIFORNIA CAS MGMT GRP	8,620,520	0.1%
	California Cas Gen Ins Co of OR	8,620,546	0.1%
	California Cas Ind Exch	-26	0.0%
53	GUIDEONE INS GRP	7,799,401	0.1%
	Guideone Mut Ins Co	7,271,122	0.1%
	Guideone Amer Ins Co	493,284	0.0%
	Guideone Specialty Mut Ins Co	35,512	0.0%
	Guideone Elite Ins Co	-517	0.0%
54	Mennonite Mut Ins Co	7,598,433	0.1%
	Mennonite Mut Ins Co	7,598,433	0.1%
55	ALLIANZ INS GRP	7,470,884	0.1%
	Firemans Fund Ins Co	3,103,712	0.0%
	American Ins Co	2,697,040	0.0%
	National Surety Corp	1,654,410	0.0%
	Associated Ind Corp	15,722	0.0%
56	MERCHANTS MUT GRP	6,979,266	0.1%
	Merchants Preferred Ins Co	6,214,638	0.1%
	Merchants Mut Ins Co	764,628	0.0%
57	Electric Ins Co	6,657,477	0.1%
	Electric Ins Co	6,657,477	0.1%
58	Sirius Grp	5,608,143	0.1%
	Essentia Ins Co	5,608,143	0.1%
59	Assurant Inc Grp	5,512,177	0.1%
	American Bankers Ins Co Of FL	4,623,243	0.1%
	American Security Ins Co	571,559	0.0%
	American Reliable Ins Co	178,056	0.0%
	Standard Guar Ins Co	137,739	0.0%
	Voyager Ind Ins Co	1,580	0.0%
60	UTICA GRP	4,610,970	0.1%
	Founders Ins Co	4,610,368	0.1%
	Utica Mut Ins Co	602	0.0%
61	HORACE MANN GRP	4,487,552	0.1%
	Teachers Ins Co	2,198,286	0.0%
	Horace Mann Prop & Cas Ins Co	1,721,622	0.0%
	Horace Mann Ins Co	567,644	0.0%

Friday, July 06, 2012

Page 8 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
62	AMERICAN INTL GRP	4,185,760	0.1%
	Chartis Prop Cas Co	3,809,612	0.1%
	Lexington Ins Co	350,065	0.0%
	Chartis Specialty Ins Co	12,610	0.0%
	Commerce & Industry Ins Co	10,312	0.0%
	AIU Ins Co	3,640	0.0%
	National Union Fire Ins Co Of Pitts	-479	0.0%
63	GRINNELL MUT GRP	2,994,301	0.0%
	Grinnell Select Ins Co	2,235,174	0.0%
	Grinnell Mut Reins Co	759,127	0.0%
64	Acuity A Mut Ins Co	2,830,431	0.0%
	Acuity A Mut Ins Co	2,830,431	0.0%
65	QBE INS GRP	2,692,842	0.0%
	General Cas Co Of WI	2,043,386	0.0%
	Praetorian Ins Co	503,319	0.0%
	QBE Ins Corp	146,137	0.0%
66	HARLEYSVILLE GRP	1,943,583	0.0%
	HARLEYSVILLE LAKE STATES INS CO	1,937,418	0.0%
	Harleysville Worcester Ins Co	6,165	0.0%
67	Ace Ltd Grp	1,854,057	0.0%
	Bankers Standard Ins Co	1,318,194	0.0%
	Indemnity Ins Co Of North Amer	531,154	0.0%
	Illinois Union Ins Co	4,709	0.0%
68	Hallmark Fin Serv Grp	1,642,132	0.0%
	Hallmark Natl Ins Co	1,012,683	0.0%
	Hallmark Ins Co	629,449	0.0%
69	Tokio Marine Holdings Inc GRP	1,475,776	0.0%
	Philadelphia Ind Ins Co	1,475,776	0.0%
70	MutualAid eXchange	1,374,873	0.0%
	MutualAid eXchange	1,374,873	0.0%
71	Armed Forces Ins Exch	1,058,528	0.0%
	Armed Forces Ins Exch	1,058,528	0.0%
72	Municipal Mut Ins Co	1,037,596	0.0%
	Municipal Mut Ins Co	1,037,596	0.0%
73	Rider Ins Co	908,946	0.0%
	Rider Ins Co	908,946	0.0%

Friday, July 06, 2012

Page 9 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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74	MARKEL CORP GRP	835,719	0.0%
	Markel Amer Ins Co	617,889	0.0%
	Markel Ins Co	216,797	0.0%
	Essex Ins Co	1,033	0.0%
75	Goodville Mut Cas Co	752,726	0.0%
	Goodville Mut Cas Co	752,726	0.0%
76	American Financial Grp	676,108	0.0%
	National Interstate Ins Co	400,007	0.0%
	Great Amer Ins Co	150,175	0.0%
	Great Amer Assur Co	123,557	0.0%
	Great Amer Alliance Ins Co	2,369	0.0%
77	Ironshore Grp	643,741	0.0%
	Ironshore Ind Inc	643,741	0.0%
78	FIDELITY NATL FIN GRP	598,917	0.0%
	Fidelity Natl Ins Co	598,917	0.0%
79	Tuscarora Grp	461,973	0.0%
	Tuscarora Wayne Ins Co	411,933	0.0%
	Keystone Natl Ins Co	50,040	0.0%
80	Infinity Prop & Cas Ins Grp	438,148	0.0%
	Infinity Ins Co	286,721	0.0%
	Infinity Auto Ins Co	72,579	0.0%
	Infinity Preferred Ins Co	62,206	0.0%
	Infinity Assur Ins Co	16,642	0.0%
81	BANKAMERICA CORP GRP	421,018	0.0%
	Balboa Ins Co	372,956	0.0%
	Meritplan Ins Co	48,062	0.0%
82	PHARMACISTS MUT GRP	412,482	0.0%
	Pharmacists Mut Ins Co	412,482	0.0%
83	Fortress Grp	333,178	0.0%
	Yosemite Ins Co	333,178	0.0%
84	AEGIS GRP	212,987	0.0%
	Aegis Security Ins Co	212,987	0.0%
85	FIRST AMER TITLE GRP	179,473	0.0%
	First Amer Prop & Cas Ins Co	179,473	0.0%
86	Baldwin & Lyons Grp	136,771	0.0%
	Sagamore Ins Co	136,771	0.0%
87	Alterra Capital Holdings Grp	79,545	0.0%
	Alterra Excess & Surplus Ins Co	79,545	0.0%

Friday, July 06, 2012

Page 10 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
88	Church Mut Ins Co	74,212	0.0%
	Church Mut Ins Co	74,212	0.0%
89	Pure Companies Grp	66,078	0.0%
	Privilege Underwriters Recp Exch	66,078	0.0%
90	Inland Mut Ins Co	60,431	0.0%
	Inland Mut Ins Co	60,431	0.0%
Top 90	Sub Total:	7,448,040,552	100.0%
	Others Sub Total:	157,375	0.0%
	Total All Company Groups:	7,448,197,927	100.0%

Friday, July 06, 2012

Page 11 of 11

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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